



BANCO DE FOMENTO AGROPECUARIO

PLAN OPERATIVO INSTITUCIONAL AÑO 2012

APROBADO

A handwritten signature in black ink is positioned to the left of a circular official stamp. The stamp contains the text 'BANCO DE FOMENTO AGROPECUARIO' around the top inner edge, 'GERENCIA GENERAL' in the center, and 'EL SALVADOR, C.A.' around the bottom inner edge.

FEBRERO 2012

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INTRODUCCIÓN

El presente plan contiene las principales metas operativas del BFA para el año 2012, en congruencia con el Presupuesto General aprobado por la Asamblea de Gobernadores en la sesión realizada el 22 de febrero del presente año.

El contenido del plan es el siguiente:

- La parte I es un resumen de las metas del año en los principales rubros de la gestión operativa.
- En la parte II se presenta la programación mensual de las principales metas en forma consolidada.
- La parte III contiene la distribución de metas mensuales entre los centros de servicio.
- En la parte IV se detallan los presupuestos de gastos de operación y de inversión en activo fijo.
- La parte V contiene las principales proyecciones financieras del ejercicio.
- Finalmente se incluye un anexo estadístico de los principales rubros de la gestión operativa del período 2009-2011 y las correspondientes proyecciones para 2012.

La Administración Superior insta a todos los ejecutivos del Banco a utilizar este plan como una herramienta de la gestión operativa, dando seguimiento permanente y evaluando de forma periódica el grado de cumplimiento de las metas definidas, para tomar oportunamente las medidas aplicables.

Gerencia General



I. RESUMEN DE METAS Y PRESUPUESTOS PARA 2012
MILES DE US DÓLARES

| CONCEPTO | REALIZADO 2011 | PROYECTADO 2012 |
|---|------------------|------------------|
| A. DESEMBOLSO DE PRESTAMOS | 121,340.9 | 138,100.0 |
| CRÉDITO AGROPECUARIO Y AGROINDUSTRIAL | 74,042.1 | 93,243.0 |
| MICROCRÉDITOS | 16,503.4 | 19,200.0 |
| PEQUEÑA EMPRESA | 11,438.4 | 14,592.0 |
| LÍNEA DE CRÉDITO INTEGRAL | 1,303.7 | 4,643.0 |
| LÍNEA DE CRÉDITO A EMPLEADOS | 631.5 | 957.0 |
| OTROS PRÉSTAMOS | 17,421.8 | 5,465.0 |
| B. RECUPERACIÓN DE PRÉSTAMOS | 105,644.6 | 128,669.9 |
| RECUPERACIÓN DE CAPITAL | 90,259.9 | 109,449.2 |
| RECUPERACIÓN DE INTERESES | 15,384.8 | 19,220.8 |
| C. INCREMENTO DE DEPÓSITOS | 1,860.2 | 7,543.4 |
| CUENTAS CORRIENTES | 1,783.5 | 668.7 |
| DEPÓSITOS DE AHORRO | 8,984.3 | 2,906.7 |
| DEPÓSITOS A PLAZO | (8,907.5) | 3,967.9 |
| D. PRESUPUESTO DE GASTOS DE OPERACIÓN | 15,218.9 | 16,717.0 |
| GASTOS DE FUNCIONARIOS Y EMPLEADOS | 9,572.9 | 10,574.6 |
| GASTOS GENERALES | 4,721.2 | 5,141.7 |
| DEPRECIACIONES Y AMORTIZACIONES | 924.9 | 1,000.7 |
| E. PRESUPUESTO DE INVERSIÓN EN ACTIVO FIJO | 577.8 | 2,749.5 |
| INMUEBLES | 0.0 | 15.0 |
| EQUIPO Y MOBILIARIO | 402.1 | 858.5 |
| CONSTRUCCIONES | 141.6 | 592.0 |
| PROGRAMAS COMPUTACIONALES | 34.1 | 1,284.0 |
| F. UTILIDAD DEL EJERCICIO | 1,300.6 | 1,767.0 |



II. METAS MENSUALES INSTITUCIONALES

- DESEMBOLSO DE PRÉSTAMOS POR DESTINO
- RECUPERACIÓN DE PRÉSTAMOS
- CAPTACIÓN DE DEPÓSITOS



PROYECCIÓN MENSUAL DE DESEMBOLO DE PRESTAMOS POR DESTINO

MILES DE US DÓLARES

| DESTINOS | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|--------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------------|
| I DESARROLLO AGRÍCOLA | 2,441.0 | 2,533.0 | 4,467.0 | 8,596.0 | 9,946.0 | 9,936.0 | 8,301.0 | 6,569.0 | 4,056.0 | 3,732.0 | 5,960.0 | 5,296.0 | 71,833.0 |
| A. ALIMENTOS BÁSICOS | 561.0 | 566.0 | 2,129.0 | 5,455.0 | 6,880.0 | 7,035.0 | 5,880.0 | 4,335.0 | 2,196.0 | 1,540.0 | 1,640.0 | 1,520.0 | 39,737.0 |
| a. GRANOS BÁSICOS | 454.0 | 369.0 | 1,886.0 | 5,235.0 | 6,650.0 | 6,800.0 | 5,590.0 | 4,080.0 | 1,981.0 | 1,310.0 | 1,390.0 | 1,255.0 | 37,000.0 |
| Maíz | 128.0 | 211.0 | 1,500.0 | 4,385.0 | 5,500.0 | 5,490.0 | 4,200.0 | 3,250.0 | 966.0 | 400.0 | 270.0 | 200.0 | 26,600.0 |
| Maicillo | 13.0 | 8.0 | 29.0 | 115.0 | 200.0 | 300.0 | 300.0 | 430.0 | 300.0 | 170.0 | 100.0 | 35.0 | 2,000.0 |
| Frijol | 68.0 | 5.0 | 82.0 | 360.0 | 525.0 | 470.0 | 550.0 | 100.0 | 420.0 | 460.0 | 480.0 | 480.0 | 4,000.0 |
| Arroz | 245.0 | 145.0 | 275.0 | 375.0 | 425.0 | 540.0 | 540.0 | 300.0 | 295.0 | 280.0 | 540.0 | 540.0 | 4,600.0 |
| b. HORTALIZAS Y FRUTALES | 107.0 | 197.0 | 243.0 | 220.0 | 230.0 | 235.0 | 290.0 | 255.0 | 215.0 | 230.0 | 250.0 | 265.0 | 2,737.0 |
| Hortalizas | 101.0 | 157.0 | 189.0 | 175.0 | 175.0 | 180.0 | 180.0 | 195.0 | 180.0 | 195.0 | 195.0 | 180.0 | 2,102.0 |
| Frutales | 6.0 | 40.0 | 54.0 | 45.0 | 55.0 | 55.0 | 110.0 | 60.0 | 35.0 | 35.0 | 55.0 | 85.0 | 635.0 |
| B. PRODUCTOS DE EXPORTAC. | 1,559.0 | 1,292.0 | 1,559.0 | 1,831.0 | 2,373.0 | 2,145.0 | 1,640.0 | 982.0 | 671.0 | 1,271.0 | 2,764.0 | 1,770.0 | 19,857.0 |
| Algodón | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Café Siembra | 227.0 | 156.0 | 282.0 | 295.0 | 150.0 | 100.0 | 195.0 | 5.0 | 115.0 | 550.0 | 725.0 | 690.0 | 3,490.0 |
| Café Mtto. | 236.0 | 477.0 | 732.0 | 551.0 | 541.0 | 562.0 | 379.0 | 190.0 | 70.0 | 181.0 | 50.0 | 130.0 | 4,099.0 |
| Café Siembra | 102.0 | 101.0 | 137.0 | 135.0 | 162.0 | 383.0 | 366.0 | 227.0 | 126.0 | 40.0 | 39.0 | 50.0 | 1,868.0 |
| Café Mtto. | 994.0 | 558.0 | 408.0 | 850.0 | 1,520.0 | 1,100.0 | 700.0 | 560.0 | 360.0 | 500.0 | 1,950.0 | 900.0 | 10,400.0 |
| C. RECURSOS NATURALES | 81.0 | 127.0 | 99.0 | 131.0 | 62.0 | 44.0 | 125.0 | 175.0 | 150.0 | 169.0 | 157.0 | 91.0 | 1,411.0 |
| Conservación de suelos | - | - | - | - | - | - | - | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 50.0 |
| Reforestación | - | - | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 50.0 |
| Mejoras Fca. Agric. | 81.0 | 127.0 | 94.0 | 126.0 | 57.0 | 39.0 | 110.0 | 160.0 | 120.0 | 144.0 | 138.0 | 72.0 | 1,268.0 |
| Riego y Drenaje | - | - | - | - | - | - | 10.0 | - | 15.0 | 10.0 | 4.0 | 4.0 | 43.0 |
| D. MAQUINARIA AGRÍCOLA | 25.0 | 117.0 | 136.0 | 105.0 | 109.0 | 54.0 | 255.0 | 115.0 | 175.0 | 205.0 | 197.0 | 185.0 | 1,678.0 |
| E. FOMENTO AGROINDUSTRIAL | 41.0 | 207.0 | 301.0 | 637.0 | 177.0 | 175.0 | 271.0 | 474.0 | 437.0 | 233.0 | 563.0 | 1,292.0 | 4,808.0 |
| Cultivos Agroind.Tradic. | 28.0 | 16.0 | 51.0 | 37.0 | 31.0 | 27.0 | 48.0 | 23.0 | 36.0 | 43.0 | 97.0 | 565.0 | 1,000.0 |
| Cultivos Agroind.No Trad | - | - | 25.0 | 5.0 | 11.0 | 10.0 | 10.0 | 306.0 | 20.0 | 70.0 | 150.0 | 175.0 | 782.0 |
| Infraest.y Proc.Agroind. | 15.0 | 191.0 | 225.0 | 595.0 | 135.0 | 138.0 | 213.0 | 145.0 | 381.0 | 120.0 | 316.0 | 552.0 | 3,026.0 |
| F. COMPRA DE INMUEBLES AGROP. | 174.0 | 224.0 | 243.0 | 437.0 | 345.0 | 483.0 | 130.0 | 488.0 | 427.0 | 314.0 | 639.0 | 438.0 | 4,342.0 |



PROYECCIÓN MENSUAL DE DESEMBOLO DE PRESTAMOS POR DESTINO

MILES DE US DÓLARES

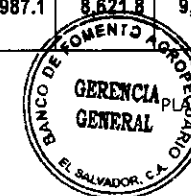
| DESTINOS | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|---|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| II. DESARROLLO PECUARIO | 1,768.0 | 2,077.0 | 1,488.0 | 1,197.0 | 1,246.0 | 880.0 | 1,033.0 | 1,283.0 | 1,406.0 | 1,298.0 | 1,283.0 | 1,038.0 | 15,997.0 |
| A. GANADERÍA BOVINA | 1,323.0 | 1,537.0 | 1,059.0 | 951.0 | 819.0 | 533.0 | 602.0 | 708.0 | 910.0 | 699.0 | 864.0 | 662.0 | 10,867.0 |
| Crianza | 794.0 | 1,065.0 | 758.0 | 733.0 | 600.0 | 383.0 | 323.0 | 496.0 | 545.0 | 417.0 | 545.0 | 390.0 | 7,049.0 |
| Repasto | 486.0 | 421.0 | 248.0 | 165.0 | 166.0 | 97.0 | 227.0 | 160.0 | 313.0 | 230.0 | 267.0 | 220.0 | 3,000.0 |
| Trabajo | 43.0 | 51.0 | 53.0 | 53.0 | 53.0 | 53.0 | 52.0 | 52.0 | 52.0 | 52.0 | 52.0 | 52.0 | 618.0 |
| B. ESPECIES MENORES | 127.0 | 92.0 | 80.0 | 57.0 | 87.0 | 85.0 | 95.0 | 95.0 | 95.0 | 95.0 | 95.0 | 95.0 | 1,098.0 |
| C. CONCENTRADOS, FORRAJES Y PASTOS | 107.0 | 131.0 | 38.0 | 38.0 | 38.0 | 40.0 | 125.0 | 43.0 | 32.0 | 42.0 | 33.0 | 33.0 | 700.0 |
| Concentrados | 72.0 | 100.0 | 12.0 | 12.0 | 12.0 | 12.0 | 12.0 | 12.0 | 12.0 | 12.0 | 13.0 | 13.0 | 294.0 |
| Forrajes | 30.0 | 30.0 | 11.0 | 11.0 | 11.0 | 11.0 | 40.0 | 11.0 | 12.0 | 22.0 | 12.0 | 12.0 | 213.0 |
| Pastos | 5.0 | 1.0 | 15.0 | 15.0 | 15.0 | 17.0 | 73.0 | 20.0 | 8.0 | 8.0 | 8.0 | 8.0 | 193.0 |
| D. MEJORAS A FCA PECUARIA | 161.0 | 236.0 | 252.0 | 86.0 | 201.0 | 137.0 | 157.0 | 125.0 | 170.0 | 162.0 | 98.0 | 136.0 | 1,921.0 |
| E. MAQUINARIA PECUARIA | 50.0 | 81.0 | 59.0 | 65.0 | 101.0 | 85.0 | 54.0 | 312.0 | 199.0 | 300.0 | 193.0 | 112.0 | 1,611.0 |
| III. DESARROLLO PESQUERO | 88.0 | 112.0 | 206.0 | 105.0 | 45.0 | 113.0 | 49.0 | 63.0 | 68.0 | 59.0 | 102.0 | 102.0 | 1,112.0 |
| IV. COMERCIO DE PROD. AGROP | 463.0 | 573.0 | 262.0 | 495.0 | 265.0 | 223.0 | 49.0 | 291.0 | 325.0 | 298.0 | 295.0 | 221.0 | 3,760.0 |
| V. PAGO DEUDA PROY. AGROPEC | 124.0 | 286.0 | 14.0 | 13.0 | 13.0 | 13.0 | 13.0 | 13.0 | 13.0 | 13.0 | 13.0 | 13.0 | 541.0 |
| TOTAL AGROPECUARIO | 4,884.0 | 5,581.0 | 6,437.0 | 10,406.0 | 11,515.0 | 11,165.0 | 9,445.0 | 8,219.0 | 5,868.0 | 5,400.0 | 7,653.0 | 6,670.0 | 93,243.0 |
| VI. PEQUEÑA EMPRESA | 1,439.0 | 1,332.0 | 1,000.0 | 800.0 | 700.0 | 600.0 | 510.0 | 711.0 | 1,000.0 | 2,000.0 | 1,700.0 | 2,800.0 | 14,592.0 |
| VII. CRÉDITO LÍNEA INTEGRAL | 422.0 | 426.0 | 600.0 | 350.0 | 440.0 | 200.0 | 270.0 | 270.0 | 780.0 | 780.0 | 80.0 | 25.0 | 4,643.0 |
| VIII. CRÉDITO LÍNEA EMPLEADOS | 49.0 | 50.0 | 211.0 | 84.0 | 80.0 | 75.0 | 70.0 | 70.0 | 37.0 | 54.0 | 52.0 | 125.0 | 957.0 |
| IX. OTROS | 345.0 | 234.0 | 600.0 | 400.0 | 600.0 | 100.0 | 400.0 | 400.0 | 1,000.0 | 891.0 | 300.0 | 195.0 | 5,465.0 |
| TOTAL NO AGROPECUARIO | 2,255.0 | 2,042.0 | 2,411.0 | 1,634.0 | 1,820.0 | 975.0 | 1,250.0 | 1,451.0 | 2,817.0 | 3,725.0 | 2,132.0 | 3,145.0 | 25,857.0 |
| TOTAL TRADICIONAL | 7,139.0 | 7,623.0 | 8,848.0 | 12,040.0 | 13,335.0 | 12,140.0 | 10,695.0 | 9,670.0 | 8,685.0 | 9,125.0 | 9,785.0 | 9,815.0 | 118,900.0 |
| X. PROGRAMA DE MICROCRÉDITO | 1,480.0 | 1,485.0 | 1,615.0 | 1,645.0 | 1,590.0 | 1,570.0 | 1,590.0 | 1,605.0 | 1,600.0 | 1,685.0 | 1,710.0 | 1,625.0 | 19,200.0 |
| TOTAL GENERAL | 8,619.0 | 9,108.0 | 10,463.0 | 13,685.0 | 14,925.0 | 13,710.0 | 12,285.0 | 11,275.0 | 10,285.0 | 10,810.0 | 11,495.0 | 11,440.0 | 138,100.0 |



PROYECCIÓN MENSUAL DE RECUPERACIÓN DE PRÉSTAMOS

MILES DE US DÓLARES

| CONCEPTO | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|---|----------------|----------------|-----------------|-----------------|-----------------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| RECUPERACIÓN DE CARTERA EXISTENTE AL INICIO DEL AÑO | 8,848.3 | 8,423.6 | 12,652.3 | 15,498.9 | 10,307.1 | 7,593.0 | 5,669.0 | 4,488.7 | 5,085.4 | 4,568.9 | 4,381.9 | 4,111.1 | 91,628.3 |
| CAPITAL | 7,318.7 | 6,890.8 | 10,801.4 | 13,761.3 | 8,857.6 | 6,398.2 | 4,690.4 | 3,536.2 | 4,004.2 | 3,628.1 | 3,530.3 | 3,345.9 | 76,763.1 |
| INTERESES | 1,529.6 | 1,532.9 | 1,851.0 | 1,737.5 | 1,449.6 | 1,194.8 | 978.6 | 952.5 | 1,081.1 | 940.8 | 851.6 | 765.2 | 14,865.2 |
| RECUPERACIÓN DE PRÉSTAMOS A COLOCAR EN 2012 | 54.6 | 381.3 | 900.2 | 2,003.9 | 1,741.7 | 2,434.9 | 2,830.4 | 2,837.1 | 3,539.4 | 3,910.1 | 3,728.4 | 5,193.3 | 29,555.2 |
| CAPITAL | 53.2 | 318.0 | 763.5 | 1,786.1 | 1,482.4 | 2,066.1 | 2,430.4 | 2,341.7 | 2,996.4 | 3,325.9 | 3,175.7 | 4,460.2 | 25,199.7 |
| INTERESES | 1.4 | 63.3 | 136.7 | 217.8 | 259.4 | 368.9 | 399.9 | 495.3 | 543.0 | 584.2 | 552.7 | 733.0 | 4,355.6 |
| TOTAL META CAPITAL | 7,371.9 | 7,208.8 | 11,564.9 | 15,547.5 | 10,339.9 | 8,464.2 | 7,120.8 | 5,878.0 | 7,000.7 | 6,954.0 | 6,705.9 | 7,806.1 | 101,962.8 |
| TOTAL META INTERESES | 1,531.0 | 1,596.1 | 1,987.7 | 1,955.3 | 1,708.9 | 1,563.7 | 1,378.5 | 1,447.8 | 1,624.1 | 1,525.0 | 1,404.4 | 1,498.3 | 19,220.8 |
| TOTAL META (SIN INCLUIR RECUP. ANTICIPADA) | 8,902.9 | 8,804.9 | 13,552.5 | 17,502.8 | 12,048.9 | 10,027.9 | 8,499.4 | 7,325.8 | 8,624.8 | 8,479.0 | 8,110.3 | 9,304.4 | 121,183.5 |
| ESTIMACIÓN DE RECUPERACIÓN ANTICIPADA (CAPITAL) | 833.5 | 904.4 | 1,367.4 | 609.5 | 548.5 | 499.3 | 472.3 | 308.0 | 344.1 | 508.0 | 511.5 | 579.9 | 7,486.4 |
| PROYECCIÓN DE RECUPERACIÓN TOTAL (K+i) | 9,736.4 | 9,709.3 | 14,920.0 | 18,112.2 | 12,597.4 | 10,527.3 | 8,971.6 | 7,633.7 | 8,968.9 | 8,987.1 | 8,621.8 | 9,884.4 | 128,669.9 |



CAPTACIÓN DE DEPÓSITOS

MILES DE US DÓLARES

A. PROYECCIÓN DE INCREMENTOS MENSUALES

| CLASES DE DEPOSITO | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| CUENTAS CORRIENTES | 54.7 | 54.8 | 55.1 | 55.2 | 55.4 | 55.6 | 55.8 | 56.0 | 56.2 | 56.4 | 56.6 | 56.8 | 668.7 |
| CUENTAS DE AHORRO | 237.6 | 238.4 | 239.3 | 240.1 | 240.9 | 241.8 | 242.6 | 243.5 | 244.3 | 245.2 | 246.0 | 246.9 | 2,906.7 |
| DEPÓSITOS A PLAZO FIJO | 324.3 | 325.5 | 326.6 | 327.8 | 328.9 | 330.1 | 331.2 | 332.4 | 333.5 | 334.7 | 335.9 | 337.1 | 3,967.9 |
| DEPÓSITOS TOTALES | 616.6 | 618.8 | 620.9 | 623.1 | 625.3 | 627.5 | 629.7 | 631.9 | 634.1 | 636.3 | 638.5 | 640.8 | 7,543.4 |

B. PROYECCIÓN DE SALDOS MENSUALES

| CLASES DE DEPOSITO | Real Dic-11 | Ene-12 | Feb-12 | Mar-12 | Abr-12 | May-12 | Jun-12 | Jul-12 | Ago-12 | Sep-12 | Oct-12 | Nov-12 | Dic-12 |
|--------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| CUENTAS CORRIENTES | 15,618.5 | 15,673.1 | 15,728.0 | 15,783.0 | 15,838.3 | 15,893.7 | 15,949.3 | 16,005.1 | 16,061.2 | 16,117.4 | 16,173.8 | 16,230.4 | 16,287.2 |
| CUENTAS DE AHORRO | 67,885.7 | 68,123.3 | 68,361.8 | 68,601.0 | 68,841.1 | 69,082.1 | 69,323.9 | 69,566.5 | 69,810.0 | 70,054.3 | 70,299.5 | 70,545.5 | 70,792.5 |
| DEPÓSITOS A PLAZO FIJO | 92,668.7 | 92,993.0 | 93,318.5 | 93,645.1 | 93,972.9 | 94,301.8 | 94,631.8 | 94,963.1 | 95,295.4 | 95,629.0 | 95,963.7 | 96,299.5 | 96,636.6 |
| DEPÓSITOS TOTALES | 176,172.9 | 176,789.5 | 177,408.2 | 178,029.2 | 178,652.3 | 179,277.5 | 179,905.0 | 180,534.7 | 181,166.6 | 181,800.6 | 182,436.9 | 183,075.5 | 183,716.2 |



III. METAS POR CENTRO DE SERVICIO

- METAS DE DESEMBOLSO DE PRÉSTAMOS POR CENTRO DE SERVICIO Y POR DESTINO
- PROGRAMACIÓN MENSUAL DE DESEMBOLSO DE PRÉSTAMOS -PROGRAMAS TRADICIONALES
- PROGRAMACIÓN MENSUAL DE DESEMBOLSO DE PRÉSTAMOS -PROGRAMA MICROCRÉDITO
- PROGRAMACIÓN MENSUAL DE DESEMBOLSO DE PRÉSTAMOS - TOTAL
- PROGRAMACIÓN MENSUAL DE RECUPERACIÓN DE PRÉSTAMOS -CAPITAL
- PROGRAMACIÓN MENSUAL DE RECUPERACIÓN DE PRÉSTAMOS - INTERESES
- PROGRAMACIÓN MENSUAL DE RECUPERACIÓN DE PRÉSTAMOS - TOTAL
- PROYECCIÓN MENSUAL DE SALDOS DE DEPÓSITOS



METAS DE DESEMBOLO DE PRÉSTAMOS POR CENTRO DE SERVICIO Y POR DESTINO

(EN MILES DE US DÓLARES)

| DESTINOS / CENTROS DE SERVICIO | SONSONATE | SANTA ANA | AHUACHAPÁN | CAMA RUCIA | SAN JUAN OPICO | CHALATENANGO | ROSARIO DE LA PAZ | AGUILARES | SAN SALVADOR | SAN VICENTE | COJUTEPEQUE | ILOBASCO | SENSUNTEPEQUE | SAN MARTÍN | SAN MIGUEL | JUCAPIA | SAN FCO. GOTERA | STA. ROSA DE LIMA | LA UNIÓN | USulután | ZACATECOLUCA | NUEVA CONCEPCIÓN | LA LIBERTAD | MERLIOT | METAPÁN | SOCIEDAD | C. BARRIOS | C. DE ATACO | EL TRÁNSITO | TOTAL |
|--------------------------------------|-----------|-----------|------------|------------|----------------|--------------|-------------------|-----------|--------------|-------------|-------------|----------|---------------|------------|------------|---------|-----------------|-------------------|----------|----------|--------------|------------------|-------------|---------|---------|----------|------------|-------------|-------------|--------|
| I. DESARROLLO AGRÍCOLA | 6,886 | 7,278 | 4,808 | 2,163 | 5,484 | 2,195 | 3,658 | 2,813 | 4,448 | 4,014 | 1,337 | 1,491 | 1,568 | 1,400 | 3,743 | 1,863 | 1,210 | 1,465 | 942 | 3,364 | 3,283 | 2,251 | 1,073 | 132 | 556 | 448 | 1,452 | 678 | 630 | 71,833 |
| A. ALIMENTOS BÁSICOS | 1,836 | 2,415 | 1,888 | 1,006 | 3,396 | 2,091 | 1,607 | 1,878 | 2,481 | 2,211 | 1,510 | 1,364 | 1,196 | 986 | 2,267 | 1,278 | 1,190 | 838 | 807 | 1,896 | 1,316 | 1,648 | 848 | 132 | 463 | 398 | 386 | 336 | 342 | 38,737 |
| a. GRANOS BÁSICOS | 1,586 | 2,284 | 1,768 | 843 | 3,214 | 1,787 | 1,148 | 1,399 | 2,481 | 2,019 | 1,399 | 1,278 | 1,174 | 988 | 2,217 | 1,242 | 1,090 | 821 | 857 | 1,968 | 1,201 | 1,451 | 848 | 132 | 440 | 396 | 364 | 336 | 312 | 37,000 |
| Maíz | 1,361 | 1,228 | 1,063 | 709 | 1,096 | 1,262 | 869 | 965 | 1,809 | 1,911 | 1,010 | 1,110 | 874 | 859 | 1,387 | 1,042 | 1,021 | 646 | 778 | 1,836 | 701 | 668 | 738 | 110 | 317 | 267 | 284 | 128 | 292 | 26,800 |
| Maizillo | 18 | 197 | 136 | 71 | 42 | 203 | 84 | 88 | - | 10 | - | 11 | 113 | 16 | 130 | 63 | 36 | 140 | 81 | 187 | 118 | 60 | 7 | 22 | 40 | 95 | 10 | 66 | 8 | 2,000 |
| Fríjol | 87 | 446 | 338 | 26 | 983 | 110 | 61 | 112 | 220 | 83 | 357 | 101 | 147 | 70 | 80 | 137 | 34 | 1 | - | 107 | 48 | 69 | 103 | - | 83 | 30 | 66 | 142 | 12 | 4,000 |
| Avena | 248 | 393 | 204 | 38 | 1,126 | 222 | 166 | 264 | 312 | 16 | 62 | 86 | 40 | 30 | 70 | - | - | 28 | - | 126 | 334 | 779 | - | - | - | 3 | - | - | - | 4,600 |
| b. BORTALISAS Y FRUTALES | 238 | 161 | 122 | 163 | 170 | 214 | 468 | 179 | - | 192 | 111 | 86 | 22 | 17 | 60 | 36 | 100 | 17 | 80 | 41 | 116 | 97 | - | - | 23 | 3 | 21 | - | 30 | 2,737 |
| Bortalisa | 88 | 90 | 122 | - | 136 | 198 | 425 | 143 | - | 130 | 111 | 86 | 22 | 17 | 60 | 36 | 100 | 17 | 80 | 41 | 116 | 97 | - | - | 23 | 3 | 21 | - | 30 | 2,102 |
| Frutales | 141 | 81 | - | 163 | 36 | 86 | 33 | 36 | - | 62 | - | - | - | - | - | - | - | - | - | - | - | 48 | - | - | - | - | - | - | - | 636 |
| c. PRODUCTOS DE EXPORTAC. | 2,342 | 3,737 | 2,366 | 968 | 1,063 | 24 | 1,380 | 882 | 1,263 | 1,348 | 89 | 37 | - | 102 | 683 | 317 | - | 13 | - | 776 | 880 | 286 | 108 | - | 60 | - | 1,830 | 340 | 103 | 18,867 |
| Algodón | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Caña siembra | 307 | 420 | 190 | 231 | 160 | - | 476 | 343 | - | 179 | 38 | - | - | 62 | 178 | - | - | 1 | - | 188 | 642 | 145 | - | - | - | - | - | - | 66 | 3,490 |
| Caña Hcto. | 429 | 136 | 290 | 224 | 160 | - | 916 | 178 | 146 | 642 | 80 | 37 | - | 40 | 210 | - | - | 1 | - | 186 | 338 | 160 | 26 | - | - | - | - | - | 48 | 4,089 |
| Café siembra | 388 | 166 | 308 | 60 | 146 | - | - | 126 | - | 134 | - | - | - | - | 96 | - | - | - | - | 188 | - | - | - | - | - | - | 86 | 241 | - | 1,888 |
| Café Hcto. | 1,217 | 3,014 | 1,677 | 464 | 888 | 24 | - | 6 | 1,118 | 384 | - | - | - | - | 306 | 222 | - | - | - | 273 | - | - | 83 | - | 60 | - | 374 | 98 | - | 10,400 |
| c. RECURSOS NATURALES | 220 | - | 60 | - | 90 | - | 40 | 110 | 328 | 70 | 10 | - | - | 36 | 30 | 6 | 16 | 12 | - | 79 | 200 | 30 | 26 | - | 32 | - | 17 | - | 26 | 1,411 |
| Conservación de suelos | - | - | - | - | - | - | - | 16 | - | - | - | - | - | - | - | - | - | - | - | 36 | - | - | - | - | - | - | - | - | - | 60 |
| Reforestación | - | - | - | - | - | - | - | 40 | - | - | - | - | - | - | 1 | - | 6 | - | - | - | - | - | - | - | - | - | - | - | - | 60 |
| Mejoras Pcn. Agríc. | 186 | - | 60 | - | 90 | - | 40 | 66 | 328 | 70 | 18 | - | - | 36 | 28 | 6 | 10 | 12 | - | 36 | 208 | 30 | 26 | - | 32 | - | 17 | - | 26 | 1,288 |
| Riego y Drenaje | 36 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 8 | - | - | - | - | - | - | - | - | - | 43 |
| D. MANUTENCIÓN AGRÍCOLA | 136 | 66 | - | - | 72 | - | 387 | 116 | - | - | 10 | - | - | 26 | 364 | 24 | - | 86 | - | 231 | - | 120 | - | - | 10 | 60 | 6 | - | 30 | 1,678 |
| E. FOMENTO AGROINDUSTRIAL | 678 | 642 | 171 | 103 | 447 | 130 | 116 | 163 | 136 | 77 | 181 | 90 | 186 | 106 | 154 | 60 | - | 179 | 6 | 244 | 838 | 32 | 98 | - | - | - | 3 | - | 80 | 4,898 |
| Cultivos Agrind. Tradic. | 183 | 147 | - | - | 160 | 30 | 26 | 60 | 23 | 12 | 60 | 32 | 12 | 1 | 10 | - | - | - | - | 62 | 180 | - | - | - | - | - | 3 | - | 80 | 1,000 |
| Cultivos Agrind. No Trad | 180 | 106 | - | - | 16 | - | 26 | 34 | 26 | 30 | 60 | - | 117 | 46 | 69 | 26 | - | 27 | - | 36 | - | - | - | - | - | - | - | - | - | 782 |
| Infrastr. y Proc. Agrind. | 315 | 290 | 171 | 103 | 282 | 100 | 66 | 79 | 87 | 36 | 61 | 68 | 67 | 60 | 36 | 36 | - | 152 | 6 | 167 | 679 | 92 | 98 | - | - | - | - | - | - | 3,028 |
| F. COMPAÑÍA DE SERVIC. AGROP. | 686 | 630 | 33 | 86 | 466 | 40 | 20 | 186 | 342 | 407 | 137 | - | 176 | 147 | 300 | 178 | 5 | 388 | - | 29 | 60 | 186 | - | - | - | - | 12 | - | 80 | 4,342 |



METAS DE DESEMBOLO DE PRÉSTAMOS POR CENTRO DE SERVICIO Y POR DESTINO

(EN MILES DE US DÓLARES)

| DESTINOS / CENTROS DE SERVICIO | SONSONATE | SANTA ANA | AHUACHAPÁN | CARAUCUÍA | SAN JUAN OPICO | CHALATENANGO | ROSARIO DE LA PAZ | AGUILARES | SAN SALVADOR | SAN VICENTE | COJUTEPEQUE | ILOBASCO | SENSUNTEPEQUE | SAN MARTÍN | SAN MIGUEL | JUCUAPA | SAN FCO. GOTERA | STA. ROSA DE LIMA | LA UNIÓN | USulután | ZACATECOLUCA | NUEVA CONCEPCIÓN | LA LIBERTAD | MERLIOT | METAPAN | SOCIEDAD | C. BARRIOS | C. DE ATACO | EL TRANSITO | TOTAL | |
|--------------------------------|-----------|-----------|------------|-----------|----------------|--------------|-------------------|-----------|--------------|-------------|-------------|----------|---------------|------------|------------|---------|-----------------|-------------------|----------|----------|--------------|------------------|-------------|---------|---------|----------|------------|-------------|-------------|---------|-------|
| II. DESARROLLO PECUARIO | 916 | 730 | 162 | 629 | 800 | 328 | 897 | 841 | 1,024 | 482 | 280 | 477 | 638 | 388 | 974 | 363 | 473 | 1,063 | 687 | 1,176 | 1,664 | 601 | 232 | - | 347 | 193 | 47 | 46 | 378 | 16,397 | |
| A. GANADERÍA BOVINA | 606 | 484 | 66 | 604 | 392 | 328 | 484 | 373 | 183 | 402 | 205 | 322 | 428 | 188 | 667 | 244 | 397 | 802 | 677 | 893 | 1,137 | 321 | 131 | - | 322 | 186 | 18 | 46 | 248 | 10,887 | |
| Crías | 201 | 311 | 44 | 303 | 208 | 165 | 279 | 228 | 76 | 278 | 184 | 188 | 280 | 27 | 386 | 116 | 330 | 639 | 600 | 622 | 880 | 241 | 76 | - | 264 | 180 | - | 34 | 240 | 7,049 | |
| Reparto | 170 | 134 | 12 | 160 | 121 | 163 | 188 | 119 | 108 | 98 | 26 | 128 | 142 | 47 | 113 | 80 | 7 | 166 | 77 | 304 | 437 | 80 | 54 | - | 66 | 6 | 16 | - | 6 | 3,000 | |
| Trabajo | 36 | 35 | - | 61 | 62 | - | 17 | 26 | - | 26 | - | 6 | 6 | 36 | 89 | 46 | - | 7 | - | 87 | 120 | - | 2 | - | - | - | - | 11 | 2 | 618 | |
| B. ESPECIES MENORES | 26 | 76 | 96 | - | 8 | - | 3 | 76 | - | 40 | 131 | - | - | 200 | 76 | 63 | 8 | - | - | 30 | 184 | 39 | 16 | - | - | - | - | - | - | - | 1,298 |
| C. COM., FORRAJES Y PARTOS | 91 | 47 | - | - | 4 | - | - | 40 | - | - | 60 | - | 26 | 42 | 182 | 62 | 68 | 18 | - | 48 | - | 11 | - | - | 6 | 7 | 8 | - | - | - | 700 |
| Concentrados | 12 | 47 | - | - | 4 | - | - | 16 | - | - | 60 | - | 26 | 42 | 7 | 46 | 18 | 17 | - | - | - | 11 | - | - | - | - | - | - | - | - | 294 |
| Forrajes | - | - | - | - | - | - | - | 26 | - | - | - | - | - | - | 176 | 6 | - | - | - | - | - | - | - | - | - | - | 7 | - | - | - | 213 |
| Partos | 79 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 60 | 2 | - | 48 | - | - | - | - | 6 | - | 8 | - | - | - | 193 |
| D. KENURAS A PCA PECUARIA | 166 | 66 | - | 10 | 72 | - | 76 | 8 | 616 | 40 | - | 130 | 163 | 26 | - | 10 | - | 157 | 60 | 6 | - | 86 | 61 | - | 30 | - | 11 | - | 100 | 1,921 | |
| E. MAQUINARIA PECUARIA | 137 | 67 | - | 16 | 24 | - | 276 | 46 | 226 | - | - | 26 | - | 12 | 150 | 10 | - | 46 | 60 | 137 | 263 | 46 | 36 | - | - | - | 1 | 10 | - | 30 | 1,611 |
| III. DESARROLLO PESQUERO | 88 | 68 | - | 170 | 231 | - | - | 62 | - | - | - | 66 | - | 31 | - | - | - | 10 | 91 | 61 | - | 78 | 206 | - | - | - | - | - | - | - | 1,112 |
| IV. COMERCIO DE PROD. AGROP | 52 | 64 | 66 | 44 | - | 193 | 103 | 67 | - | - | 120 | 278 | 333 | 10 | 166 | 101 | 293 | 430 | 184 | 77 | - | 60 | 173 | - | 110 | 140 | - | 184 | 664 | 3,780 | |
| V. PAGO DEUDA PROY. AGROPAC | 67 | 67 | 12 | 28 | 26 | - | - | 19 | - | 4 | 6 | 66 | 74 | 16 | 60 | 20 | - | 16 | - | - | - | 1 | 28 | - | 38 | - | 34 | - | - | - | 641 |
| TOTAL AGROPECUARIO | 7,069 | 8,188 | 4,737 | 2,924 | 6,240 | 2,716 | 4,488 | 3,682 | 6,473 | 4,600 | 2,463 | 2,367 | 2,611 | 1,844 | 4,877 | 2,363 | 1,976 | 2,973 | 1,914 | 4,867 | 4,867 | 2,891 | 1,708 | 132 | 1,068 | 781 | 1,633 | 886 | 1,662 | 32,243 | |
| VI. PEQUEÑA EMPRESA | 676 | 662 | 220 | 350 | 247 | 1,016 | 823 | 221 | 2,773 | 473 | 309 | 438 | 357 | 247 | 687 | 388 | 976 | 619 | 688 | 866 | 712 | 232 | 632 | 307 | - | - | - | - | 6 | 14,532 | |
| VII. CRÉDITO LÍNEA INTERNA | 136 | 190 | 140 | 260 | 127 | 163 | 282 | 199 | 218 | 226 | 162 | 308 | 260 | 230 | 110 | 214 | 131 | 160 | 66 | 213 | 306 | 99 | 226 | 80 | 80 | 16 | 70 | - | - | 4,843 | |
| VIII. CRÉDITO LÍNEA EXTERNA | 4 | 71 | 33 | 66 | 31 | - | 10 | 26 | 366 | 10 | 26 | 21 | - | 16 | 33 | 18 | 6 | 31 | - | 40 | 6 | 14 | 114 | 6 | - | - | 17 | - | - | 667 | |
| IX. OTROS | 362 | 123 | 140 | 446 | 80 | 224 | 281 | 196 | 971 | 547 | 61 | 246 | 182 | 89 | 287 | 238 | 37 | 163 | 213 | 326 | 96 | 9 | 46 | - | 236 | 113 | 6 | - | 192 | 6,446 | |
| TOTAL NO AGROPECUARIO | 1,077 | 1,046 | 633 | 1,161 | 486 | 1,239 | 1,126 | 643 | 4,327 | 866 | 637 | 1,013 | 638 | 691 | 1,123 | 307 | 1,148 | 962 | 846 | 1,433 | 1,118 | 364 | 1,016 | 383 | 315 | 129 | 92 | - | 188 | 26,667 | |
| TOTAL TRADICIONAL | 8,136 | 9,236 | 6,270 | 4,076 | 6,726 | 4,116 | 6,626 | 4,126 | 9,800 | 6,366 | 2,990 | 3,370 | 3,468 | 2,436 | 6,000 | 3,260 | 3,126 | 5,326 | 2,770 | 6,280 | 6,976 | 3,266 | 2,726 | 626 | 1,376 | 310 | 1,626 | 886 | 1,780 | 118,900 | |
| X. PROGRAMA DE MICROCRÉDITO | 866 | 866 | 890 | 428 | 676 | 386 | 676 | 676 | 1,200 | 846 | 1,110 | 830 | 660 | 866 | 1,200 | 840 | 676 | 676 | 830 | 1,110 | 1,126 | 266 | 676 | 676 | 426 | 180 | 276 | 216 | 240 | 18,200 | |
| TOTAL GENERAL | 9,002 | 10,102 | 8,100 | 4,600 | 7,300 | 4,800 | 6,200 | 4,700 | 11,000 | 6,200 | 4,100 | 4,200 | 4,000 | 3,300 | 7,200 | 3,800 | 3,700 | 4,600 | 3,800 | 7,200 | 7,100 | 3,600 | 3,300 | 1,100 | 1,800 | 1,100 | 1,300 | 1,100 | 2,000 | 138,100 | |



PROGRAMACIÓN MENSUAL DE DESEMBOLSO DE PRESTAMOS POR CENTRO DE SERVICIO

A. PROGRAMAS TRADICIONALES

MILES DE US DÓLARES

| CENTROS DE SERVICIO | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|----------------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|--------------|--------------|--------------|--------------|--------------|----------------|
| SONSONATE | 535 | 587 | 858 | 835 | 835 | 745 | 605 | 560 | 560 | 620 | 665 | 730 | 8,135 |
| SANTA ANA | 558 | 560 | 497 | 1,025 | 1,070 | 980 | 940 | 695 | 540 | 620 | 730 | 1,020 | 9,235 |
| AHUACHAPÁN | 292 | 177 | 341 | 830 | 820 | 765 | 630 | 445 | 290 | 205 | 245 | 230 | 5,270 |
| CARA SUCIA | 255 | 280 | 280 | 305 | 465 | 490 | 285 | 290 | 320 | 315 | 405 | 385 | 4,075 |
| SAN JUAN OPICO | 385 | 464 | 541 | 725 | 555 | 560 | 465 | 395 | 380 | 665 | 750 | 840 | 6,725 |
| CHALATENANGO | 268 | 298 | 299 | 420 | 420 | 450 | 390 | 280 | 330 | 290 | 300 | 370 | 4,115 |
| ROSARIO LA PAZ | 467 | 469 | 464 | 470 | 475 | 470 | 470 | 465 | 390 | 615 | 390 | 480 | 5,625 |
| AGUILARES | 152 | 280 | 283 | 595 | 610 | 355 | 310 | 310 | 310 | 310 | 310 | 300 | 4,125 |
| SAN SALVADOR | 771 | 719 | 755 | 965 | 955 | 700 | 660 | 815 | 780 | 985 | 850 | 845 | 9,800 |
| SAN VICENTE | 205 | 290 | 315 | 645 | 875 | 695 | 490 | 500 | 395 | 300 | 350 | 295 | 5,355 |
| COJUTEPEQUE | 170 | 185 | 210 | 260 | 400 | 410 | 260 | 200 | 200 | 175 | 200 | 320 | 2,990 |
| ILOBASCO | 235 | 250 | 295 | 325 | 455 | 330 | 295 | 275 | 255 | 210 | 220 | 225 | 3,370 |
| SENSUNTEPEQUE | 240 | 315 | 250 | 275 | 400 | 375 | 270 | 325 | 210 | 275 | 230 | 285 | 3,450 |
| SAN MARTÍN | 142 | 168 | 180 | 285 | 305 | 280 | 190 | 180 | 170 | 185 | 175 | 175 | 2,435 |
| SAN MIGUEL | 355 | 335 | 480 | 500 | 630 | 635 | 570 | 450 | 545 | 425 | 660 | 415 | 6,000 |
| JUCUAPA | 182 | 195 | 248 | 310 | 320 | 320 | 285 | 275 | 265 | 290 | 280 | 290 | 3,260 |
| SAN FRANCISCO GOTERA | 185 | 195 | 260 | 260 | 395 | 275 | 270 | 260 | 260 | 260 | 255 | 250 | 3,125 |
| SANTA ROSA DE LIMA | 199 | 220 | 346 | 290 | 300 | 460 | 435 | 430 | 340 | 310 | 310 | 285 | 3,925 |
| LA UNIÓN | 165 | 165 | 185 | 295 | 320 | 320 | 320 | 300 | 240 | 150 | 150 | 160 | 2,770 |
| USULUTÁN | 240 | 240 | 455 | 560 | 710 | 705 | 735 | 705 | 425 | 400 | 510 | 405 | 6,090 |
| ZACATECOLUCA | 329 | 372 | 424 | 610 | 620 | 580 | 510 | 560 | 485 | 510 | 525 | 450 | 5,975 |
| NUEVA CONCEPCIÓN | 180 | 160 | 200 | 250 | 300 | 350 | 350 | 190 | 250 | 250 | 350 | 415 | 3,245 |
| LA LIBERTAD | 222 | 222 | 236 | 265 | 295 | 230 | 235 | 205 | 220 | 195 | 190 | 210 | 2,725 |
| MERLIOT | 12 | 30 | 43 | 50 | 50 | 45 | 55 | 45 | 45 | 55 | 50 | 45 | 525 |
| METAPÁN | 88 | 94 | 113 | 130 | 140 | 140 | 125 | 90 | 90 | 130 | 130 | 105 | 1,375 |
| SOCIEDAD | 58 | 77 | 15 | 50 | 50 | 80 | 95 | 105 | 105 | 135 | 95 | 45 | 910 |
| C. BARRIOS | 90 | 81 | 79 | 250 | 245 | 80 | 195 | 75 | 75 | 75 | 300 | 80 | 1,625 |
| C. DE ATACO | 64 | 65 | 66 | 90 | 95 | 90 | 90 | 85 | 60 | 60 | 60 | 60 | 885 |
| EL TRÁNSITO | 95 | 130 | 130 | 170 | 225 | 225 | 165 | 160 | 150 | 110 | 100 | 100 | 1,760 |
| TOTAL | 7,139 | 7,623 | 8,848 | 12,040 | 13,335 | 12,140 | 10,695 | 9,670 | 8,685 | 9,125 | 9,785 | 9,815 | 118,900 |



PROGRAMACIÓN MENSUAL DE DESEMBOLSO DE PRESTAMOS POR CENTRO DE SERVICIO

B. PROGRAMA MICROCRÉDITO

MILES DE US DÓLARES

| CENTROS DE SERVICIO | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| SONSONATE | 65 | 70 | 75 | 75 | 75 | 65 | 75 | 75 | 65 | 75 | 75 | 75 | 865 |
| SANTA ANA | 70 | 60 | 70 | 75 | 65 | 70 | 75 | 75 | 75 | 75 | 75 | 80 | 865 |
| AHUACHAPÁN | 65 | 65 | 70 | 70 | 70 | 70 | 70 | 75 | 75 | 65 | 70 | 65 | 830 |
| CARA SUCIA | 20 | 25 | 40 | 35 | 35 | 35 | 40 | 40 | 35 | 40 | 40 | 40 | 425 |
| SAN JUAN OPICO | 45 | 45 | 50 | 50 | 50 | 50 | 45 | 45 | 45 | 50 | 50 | 50 | 575 |
| CHALATENANGO | 20 | 20 | 35 | 35 | 35 | 35 | 25 | 35 | 35 | 35 | 40 | 35 | 385 |
| ROSARIO LA PAZ | 50 | 50 | 50 | 45 | 50 | 50 | 45 | 45 | 45 | 45 | 50 | 50 | 575 |
| AGUILARES | 45 | 50 | 40 | 50 | 50 | 50 | 40 | 45 | 50 | 50 | 55 | 50 | 575 |
| SAN SALVADOR | 90 | 90 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 110 | 110 | 100 | 1,200 |
| SAN VICENTE | 65 | 65 | 70 | 75 | 75 | 65 | 70 | 75 | 70 | 75 | 70 | 70 | 845 |
| COJUTEPEQUE | 80 | 90 | 95 | 95 | 95 | 95 | 90 | 95 | 90 | 100 | 95 | 90 | 1,110 |
| ILOBASCO | 65 | 65 | 60 | 70 | 70 | 60 | 70 | 65 | 70 | 75 | 80 | 80 | 830 |
| SENSUNTEPEQUE | 45 | 45 | 50 | 50 | 45 | 45 | 35 | 35 | 50 | 50 | 50 | 50 | 550 |
| SAN MARTÍN | 70 | 70 | 75 | 75 | 75 | 70 | 70 | 70 | 70 | 75 | 75 | 70 | 865 |
| SAN MIGUEL | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 1,200 |
| JUCUAPA | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 540 |
| SAN FRANCISCO GOTERA | 45 | 45 | 50 | 50 | 50 | 45 | 45 | 45 | 50 | 50 | 50 | 50 | 575 |
| SANTA ROSA DE LIMA | 45 | 35 | 35 | 50 | 45 | 50 | 55 | 50 | 50 | 55 | 55 | 50 | 575 |
| LA UNIÓN | 70 | 70 | 75 | 70 | 50 | 65 | 70 | 70 | 70 | 75 | 75 | 70 | 830 |
| USULUTÁN | 90 | 90 | 90 | 95 | 95 | 90 | 90 | 90 | 95 | 95 | 95 | 95 | 1,110 |
| ZACATECOLUCA | 90 | 90 | 100 | 95 | 90 | 95 | 95 | 95 | 90 | 95 | 100 | 90 | 1,125 |
| NUEVA CONCEPCIÓN | 20 | 20 | 20 | 20 | 15 | 15 | 25 | 25 | 20 | 25 | 25 | 25 | 255 |
| LA LIBERTAD | 50 | 50 | 50 | 50 | 45 | 45 | 45 | 45 | 45 | 50 | 50 | 50 | 575 |
| MERLIOT | 45 | 45 | 50 | 50 | 50 | 50 | 50 | 45 | 45 | 50 | 50 | 45 | 575 |
| METAPÁN | 20 | 20 | 40 | 40 | 35 | 35 | 40 | 40 | 35 | 40 | 40 | 40 | 425 |
| SOCIEDAD | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 20 | 20 | 20 | 10 | 190 |
| C. BARRIOS | 20 | 15 | 25 | 25 | 25 | 15 | 25 | 25 | 25 | 25 | 25 | 25 | 275 |
| C. DE ATACO | 15 | 15 | 20 | 20 | 15 | 20 | 20 | 20 | 15 | 20 | 20 | 15 | 215 |
| EL TRÁNSITO | 15 | 20 | 20 | 20 | 25 | 25 | 20 | 20 | 20 | 20 | 25 | 10 | 240 |
| TOTAL | 1,480 | 1,485 | 1,615 | 1,645 | 1,590 | 1,570 | 1,590 | 1,605 | 1,600 | 1,685 | 1,710 | 1,625 | 19,200 |



PROGRAMACIÓN MENSUAL DE DESEMBOLSO DE PRESTAMOS POR CENTRO DE SERVICIO

C. DESEMBOLSO TOTAL

MILES DE US DÓLARES

| CENTROS DE SERVICIO | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|----------------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| SONSONATE | 600 | 657 | 933 | 910 | 910 | 810 | 680 | 635 | 625 | 695 | 740 | 805 | 9,000 |
| SANTA ANA | 628 | 620 | 567 | 1,100 | 1,135 | 1,050 | 1,015 | 770 | 615 | 695 | 805 | 1,100 | 10,100 |
| AHUACHAPÁN | 357 | 242 | 411 | 900 | 890 | 835 | 700 | 520 | 365 | 270 | 315 | 295 | 6,100 |
| CARA SUCIA | 275 | 305 | 320 | 340 | 500 | 525 | 325 | 330 | 355 | 355 | 445 | 425 | 4,500 |
| SAN JUAN OPICO | 430 | 509 | 591 | 775 | 605 | 610 | 510 | 440 | 425 | 715 | 800 | 890 | 7,300 |
| CHALATENANGO | 288 | 318 | 334 | 455 | 455 | 485 | 415 | 315 | 365 | 325 | 340 | 405 | 4,500 |
| ROSARIO LA PAZ | 517 | 519 | 514 | 515 | 525 | 520 | 515 | 510 | 435 | 660 | 440 | 530 | 6,200 |
| AGUILARES | 197 | 330 | 323 | 645 | 660 | 405 | 350 | 355 | 360 | 360 | 365 | 350 | 4,700 |
| SAN SALVADOR | 861 | 809 | 855 | 1,065 | 1,055 | 800 | 760 | 915 | 880 | 1,095 | 960 | 945 | 11,000 |
| SAN VICENTE | 270 | 355 | 385 | 720 | 950 | 760 | 560 | 575 | 465 | 375 | 420 | 365 | 6,200 |
| COJUTEPEQUE | 250 | 275 | 305 | 355 | 495 | 505 | 350 | 295 | 290 | 275 | 295 | 410 | 4,100 |
| ILOBASCO | 300 | 315 | 355 | 395 | 525 | 390 | 365 | 340 | 325 | 285 | 300 | 305 | 4,200 |
| SENSUNTEPEQUE | 285 | 360 | 300 | 325 | 445 | 420 | 305 | 360 | 260 | 325 | 280 | 335 | 4,000 |
| SAN MARTÍN | 212 | 238 | 255 | 360 | 380 | 350 | 260 | 250 | 240 | 260 | 250 | 245 | 3,300 |
| SAN MIGUEL | 455 | 435 | 580 | 600 | 730 | 735 | 670 | 550 | 645 | 525 | 760 | 515 | 7,200 |
| JUCUAPA | 227 | 240 | 293 | 355 | 365 | 365 | 330 | 320 | 310 | 335 | 325 | 335 | 3,800 |
| SAN FRANCISCO GOTERA | 230 | 240 | 310 | 310 | 445 | 320 | 315 | 305 | 310 | 310 | 305 | 300 | 3,700 |
| SANTA ROSA DE LIMA | 244 | 255 | 381 | 340 | 345 | 510 | 490 | 480 | 390 | 365 | 365 | 335 | 4,500 |
| LA UNIÓN | 235 | 235 | 260 | 365 | 370 | 385 | 390 | 370 | 310 | 225 | 225 | 230 | 3,600 |
| USULUTÁN | 330 | 330 | 545 | 655 | 805 | 795 | 825 | 795 | 520 | 495 | 605 | 500 | 7,200 |
| ZACATECOLUCA | 419 | 462 | 524 | 705 | 710 | 675 | 605 | 655 | 575 | 605 | 625 | 540 | 7,100 |
| NUEVA CONCEPCIÓN | 200 | 180 | 220 | 270 | 315 | 365 | 375 | 215 | 270 | 275 | 375 | 440 | 3,500 |
| LA LIBERTAD | 272 | 272 | 286 | 315 | 340 | 275 | 280 | 250 | 265 | 245 | 240 | 260 | 3,300 |
| MERLIOT | 57 | 75 | 93 | 100 | 100 | 95 | 105 | 90 | 90 | 105 | 100 | 90 | 1,100 |
| METAPÁN | 108 | 114 | 153 | 170 | 175 | 175 | 165 | 130 | 125 | 170 | 170 | 145 | 1,800 |
| SOCIEDAD | 73 | 92 | 30 | 65 | 65 | 95 | 110 | 120 | 125 | 155 | 115 | 55 | 1,100 |
| C. BARRIOS | 110 | 96 | 104 | 275 | 270 | 95 | 220 | 100 | 100 | 100 | 325 | 105 | 1,900 |
| C. DE ATACO | 79 | 80 | 86 | 110 | 110 | 110 | 110 | 105 | 75 | 80 | 80 | 75 | 1,100 |
| EL TRÁNSITO | 110 | 150 | 150 | 190 | 250 | 250 | 185 | 180 | 170 | 130 | 125 | 110 | 2,000 |
| TOTAL | 8,619 | 9,108 | 10,463 | 13,685 | 14,925 | 13,710 | 12,285 | 11,275 | 10,285 | 10,810 | 11,495 | 11,440 | 138,100 |



PROGRAMACIÓN MENSUAL DE RECUPERACIÓN DE PRÉSTAMOS POR CENTRO DE SERVICIO
A. RECUPERACIÓN DE CAPITAL

MILES DE US DÓLARES

| CENTROS DE SERVICIO | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|---------------------------------|----------------|----------------|-----------------|-----------------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| SONSONATE | 515.0 | 501.8 | 832.3 | 1,101.2 | 712.7 | 568.5 | 451.7 | 364.1 | 444.3 | 448.8 | 430.1 | 526.5 | 6,896.9 |
| SANTA ANA | 682.2 | 660.0 | 1,043.3 | 1,419.0 | 933.9 | 750.1 | 634.2 | 486.1 | 549.2 | 549.4 | 549.3 | 738.5 | 8,995.0 |
| AHUACHAPÁN | 467.9 | 446.4 | 717.2 | 991.6 | 651.7 | 532.5 | 436.2 | 332.3 | 360.9 | 314.1 | 311.8 | 327.9 | 5,890.6 |
| CARA SUCIA | 225.7 | 221.8 | 353.1 | 462.5 | 320.6 | 275.6 | 208.6 | 177.8 | 228.0 | 221.7 | 232.1 | 269.6 | 3,196.8 |
| SAN JUAN OPICO | 339.8 | 335.0 | 539.8 | 741.6 | 468.9 | 386.6 | 318.2 | 255.4 | 309.2 | 388.4 | 384.9 | 502.5 | 4,970.3 |
| CHALATENANGO | 219.5 | 215.8 | 345.8 | 467.7 | 308.6 | 262.9 | 221.0 | 169.8 | 224.7 | 207.4 | 198.5 | 257.0 | 3,098.6 |
| ROSARIO LA PAZ | 311.1 | 307.9 | 491.1 | 641.8 | 424.3 | 347.8 | 300.3 | 256.4 | 298.0 | 357.6 | 272.2 | 349.5 | 4,358.1 |
| AGUILARES | 283.6 | 277.4 | 440.9 | 615.2 | 408.6 | 307.4 | 249.5 | 209.6 | 258.7 | 250.3 | 236.9 | 265.2 | 3,803.4 |
| SAN SALVADOR | 429.3 | 427.2 | 688.8 | 937.9 | 618.1 | 490.6 | 421.2 | 393.9 | 487.3 | 546.3 | 469.3 | 561.7 | 6,471.6 |
| SAN VICENTE | 370.4 | 359.3 | 572.1 | 786.2 | 540.7 | 436.6 | 348.1 | 297.1 | 338.5 | 298.3 | 294.2 | 311.1 | 4,952.7 |
| COJUTEPEQUE | 227.0 | 222.4 | 355.3 | 468.5 | 322.8 | 273.3 | 214.5 | 171.3 | 208.4 | 197.2 | 191.3 | 263.7 | 3,115.7 |
| ILOBASCO | 215.1 | 212.0 | 340.5 | 451.4 | 310.7 | 245.6 | 210.0 | 174.7 | 212.2 | 194.7 | 186.8 | 217.6 | 2,971.1 |
| SENSUNTEPEQUE | 209.4 | 208.3 | 326.5 | 427.6 | 294.6 | 245.7 | 195.0 | 177.4 | 193.9 | 205.5 | 180.1 | 228.3 | 2,892.4 |
| SAN MARTÍN | 180.5 | 177.0 | 282.4 | 381.8 | 254.4 | 209.4 | 166.7 | 139.2 | 168.6 | 169.7 | 156.5 | 178.5 | 2,464.7 |
| SAN MIGUEL | 360.8 | 352.6 | 570.3 | 751.8 | 506.2 | 423.6 | 362.0 | 287.3 | 384.0 | 339.4 | 383.2 | 364.9 | 5,086.1 |
| JUCUAPA | 233.4 | 226.9 | 362.3 | 479.3 | 316.3 | 258.4 | 215.0 | 180.1 | 218.6 | 219.8 | 203.6 | 238.7 | 3,152.4 |
| SAN FRANCISCO GOTERA | 208.1 | 202.8 | 327.6 | 429.0 | 294.2 | 228.6 | 194.6 | 163.1 | 203.8 | 198.5 | 184.7 | 212.2 | 2,847.3 |
| SANTA ROSA DE LIMA | 209.7 | 204.7 | 334.8 | 436.4 | 285.9 | 258.7 | 229.8 | 199.8 | 227.1 | 215.3 | 201.1 | 225.6 | 3,028.9 |
| LA UNIÓN | 165.7 | 163.1 | 260.8 | 356.8 | 235.4 | 202.0 | 183.0 | 158.2 | 180.9 | 151.6 | 142.5 | 165.9 | 2,365.8 |
| USULUTÁN | 502.3 | 484.7 | 777.5 | 1,032.5 | 684.7 | 556.9 | 484.4 | 407.7 | 426.0 | 401.7 | 409.9 | 425.2 | 6,593.6 |
| ZACATECOLUCA | 405.1 | 396.0 | 631.4 | 842.9 | 557.7 | 457.1 | 383.9 | 336.6 | 392.4 | 390.1 | 371.5 | 399.6 | 5,564.3 |
| NUEVA CONCEPCIÓN | 194.7 | 188.2 | 301.5 | 397.9 | 265.2 | 223.6 | 197.6 | 137.9 | 183.9 | 180.1 | 196.6 | 259.3 | 2,726.5 |
| LA LIBERTAD | 172.1 | 170.7 | 268.9 | 356.2 | 236.2 | 189.9 | 165.8 | 137.4 | 172.8 | 162.8 | 151.6 | 182.6 | 2,367.1 |
| MERLIOT | 19.1 | 20.3 | 34.2 | 47.7 | 32.6 | 30.8 | 33.0 | 28.1 | 36.8 | 42.0 | 37.0 | 44.0 | 405.9 |
| METAPÁN | 51.0 | 51.3 | 85.8 | 117.1 | 78.4 | 70.2 | 64.5 | 50.8 | 63.5 | 76.8 | 70.8 | 79.1 | 859.5 |
| SOCIEDAD | 37.8 | 38.3 | 57.5 | 78.7 | 51.7 | 46.8 | 45.4 | 42.6 | 56.6 | 65.9 | 49.5 | 38.2 | 609.2 |
| C. BARRIOS | 129.9 | 124.7 | 199.1 | 279.6 | 183.4 | 126.6 | 125.2 | 81.8 | 98.6 | 93.6 | 150.9 | 98.8 | 1,692.2 |
| C. DE ATACO | 4.7 | 6.7 | 12.5 | 22.2 | 16.0 | 20.2 | 24.4 | 23.8 | 24.1 | 26.6 | 24.1 | 31.1 | 236.4 |
| EL TRÁNSITO | 1.1 | 5.7 | 11.6 | 25.6 | 25.4 | 38.1 | 36.9 | 37.6 | 49.8 | 40.2 | 34.7 | 43.1 | 349.7 |
| TOTAL METAS | 7,371.9 | 7,208.8 | 11,564.9 | 15,547.5 | 10,339.9 | 8,464.2 | 7,120.8 | 5,878.0 | 7,000.7 | 6,954.0 | 6,705.9 | 7,806.1 | 101,962.8 |
| ESTIM. RECUP. ANTICIPADA | 833.5 | 904.4 | 1,367.4 | 609.5 | 548.5 | 499.3 | 472.3 | 308.0 | 344.1 | 508.0 | 511.5 | 579.9 | 7,486.4 |
| TOTAL RECUP. CAPITAL | 8,205.4 | 8,113.2 | 12,932.3 | 16,156.9 | 10,888.4 | 8,963.6 | 7,593.1 | 6,185.9 | 7,344.8 | 7,462.1 | 7,217.4 | 8,386.1 | 109,449.2 |



PROGRAMACIÓN MENSUAL DE RECUPERACIÓN DE PRÉSTAMOS POR CENTRO DE SERVICIO
B. RECUPERACIÓN DE INTERESES

MILES DE US DÓLARES

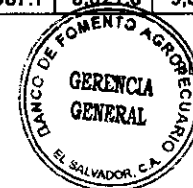
| CENTROS DE SERVICIO | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|---------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| SONSONATE | 88.0 | 92.4 | 118.4 | 116.6 | 98.6 | 90.4 | 78.1 | 82.3 | 94.9 | 91.7 | 84.3 | 95.6 | 1,131.3 |
| SANTA ANA | 117.1 | 121.1 | 148.6 | 149.4 | 130.4 | 119.3 | 108.0 | 106.9 | 115.2 | 109.9 | 103.9 | 129.3 | 1,459.0 |
| AHUACHAPÁN | 71.3 | 73.2 | 92.2 | 96.3 | 85.6 | 78.5 | 69.1 | 67.4 | 70.0 | 58.5 | 54.8 | 54.7 | 871.5 |
| CARA SUCIA | 68.7 | 70.0 | 86.1 | 82.1 | 72.6 | 67.8 | 53.9 | 57.0 | 66.6 | 60.9 | 58.9 | 61.2 | 805.8 |
| SAN JUAN OPICO | 59.7 | 62.7 | 78.8 | 85.4 | 67.4 | 61.9 | 54.3 | 56.6 | 63.9 | 74.9 | 71.1 | 86.6 | 823.2 |
| CHALATENANGO | 35.8 | 37.7 | 47.7 | 47.0 | 41.7 | 40.8 | 36.3 | 36.0 | 44.5 | 39.7 | 36.2 | 43.9 | 487.2 |
| ROSARIO DE LA PAZ | 63.5 | 66.5 | 83.3 | 78.2 | 68.5 | 62.7 | 56.8 | 61.3 | 68.4 | 74.4 | 56.0 | 65.4 | 805.0 |
| AGUILARES | 56.0 | 58.7 | 73.2 | 73.5 | 66.0 | 54.3 | 46.9 | 50.2 | 58.5 | 53.8 | 48.6 | 50.3 | 690.1 |
| SAN SALVADOR | 91.2 | 96.4 | 121.1 | 118.7 | 103.9 | 91.9 | 82.6 | 96.4 | 110.5 | 115.1 | 96.6 | 106.1 | 1,230.3 |
| SAN VICENTE | 67.0 | 69.3 | 86.2 | 86.6 | 79.7 | 74.8 | 61.8 | 66.7 | 73.9 | 61.4 | 57.3 | 56.9 | 841.5 |
| COJUTEPEQUE | 41.0 | 43.6 | 53.5 | 51.1 | 47.3 | 45.3 | 37.7 | 38.6 | 44.3 | 40.2 | 37.0 | 46.9 | 526.5 |
| ILOBASCO | 64.4 | 67.0 | 82.7 | 78.2 | 70.0 | 60.5 | 53.1 | 54.8 | 62.4 | 55.1 | 50.1 | 51.7 | 750.0 |
| SENSUNTEPEQUE | 59.6 | 63.2 | 77.1 | 72.2 | 65.0 | 58.5 | 49.1 | 53.7 | 57.0 | 55.1 | 47.0 | 52.1 | 709.8 |
| SAN MARTÍN | 43.5 | 45.3 | 56.1 | 54.1 | 47.7 | 43.3 | 36.3 | 38.0 | 43.3 | 40.9 | 36.2 | 37.5 | 522.3 |
| SAN MIGUEL | 100.2 | 103.1 | 128.5 | 122.6 | 107.0 | 98.5 | 85.5 | 85.6 | 104.2 | 89.7 | 92.2 | 82.5 | 1,199.6 |
| JUCUAPA | 46.3 | 47.8 | 59.9 | 57.5 | 50.2 | 46.2 | 40.6 | 42.9 | 49.2 | 46.8 | 45.8 | 44.9 | 578.0 |
| SAN F. GOTERA | 48.6 | 50.9 | 63.5 | 60.7 | 54.4 | 48.2 | 42.1 | 44.3 | 50.9 | 46.8 | 41.9 | 43.8 | 596.2 |
| SANTA ROSA DE L. | 63.4 | 64.9 | 81.8 | 78.2 | 65.8 | 62.8 | 56.2 | 60.5 | 65.3 | 58.7 | 52.6 | 53.0 | 763.1 |
| LA UNIÓN | 51.4 | 53.2 | 65.9 | 63.8 | 55.0 | 50.1 | 45.4 | 50.5 | 52.5 | 43.8 | 39.3 | 40.4 | 611.4 |
| USulután | 81.6 | 85.6 | 106.1 | 112.6 | 91.3 | 84.8 | 79.1 | 85.7 | 85.3 | 77.3 | 74.6 | 73.3 | 1,037.1 |
| ZACATECOLUCA | 86.3 | 88.3 | 109.3 | 105.1 | 93.3 | 84.9 | 74.3 | 82.0 | 90.2 | 84.6 | 76.7 | 76.9 | 1,051.8 |
| NUEVA CONCEPCIÓN | 27.5 | 28.6 | 36.1 | 34.8 | 31.4 | 31.1 | 29.7 | 26.5 | 33.6 | 31.8 | 33.2 | 41.9 | 386.2 |
| LA LIBERTAD | 49.5 | 53.2 | 63.7 | 61.2 | 52.5 | 46.7 | 41.0 | 41.7 | 48.4 | 43.5 | 38.8 | 41.4 | 581.6 |
| MERLIOT | 10.4 | 11.1 | 13.9 | 13.3 | 11.6 | 10.8 | 10.3 | 10.6 | 12.2 | 12.2 | 10.7 | 11.1 | 138.2 |
| METAPÁN | 15.2 | 16.0 | 20.4 | 19.6 | 17.4 | 16.5 | 15.0 | 15.1 | 17.3 | 18.5 | 16.6 | 16.9 | 204.6 |
| SOCIEDAD | 13.7 | 14.3 | 17.0 | 16.2 | 14.1 | 13.1 | 12.3 | 13.7 | 16.2 | 16.8 | 13.1 | 10.3 | 170.7 |
| C. BARRIOS | 8.1 | 8.7 | 11.2 | 13.4 | 12.3 | 8.8 | 12.3 | 9.4 | 11.0 | 10.4 | 20.1 | 10.8 | 136.4 |
| C. DE ATACO | 1.9 | 2.4 | 3.4 | 3.8 | 3.7 | 4.4 | 4.8 | 5.8 | 5.3 | 5.5 | 4.9 | 5.7 | 51.5 |
| EL TRÁNSITO | 0.1 | 1.1 | 2.0 | 3.1 | 4.4 | 6.8 | 6.1 | 7.9 | 9.0 | 7.1 | 6.0 | 7.1 | 60.7 |
| TOTAL | 1,531.0 | 1,596.1 | 1,987.7 | 1,955.3 | 1,708.9 | 1,563.7 | 1,378.5 | 1,447.8 | 1,624.1 | 1,525.0 | 1,404.4 | 1,498.3 | 19,220.8 |



PROGRAMACIÓN MENSUAL DE RECUPERACIÓN DE PRÉSTAMOS POR CENTRO DE SERVICIO
C. RECUPERACIÓN TOTAL (CAPITAL + INTERESES)

MILES DE US DÓLARES

| CENTROS DE SERVICIO | ENE | FEB | MAR | ABR | MAY | JUN | JUL | AGO | SEP | OCT | NOV | DIC | TOTAL |
|---------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| SONSONATE | 603.0 | 594.2 | 950.7 | 1,217.8 | 811.3 | 658.8 | 529.8 | 446.4 | 539.2 | 540.4 | 514.5 | 622.1 | 8,028.2 |
| SANTA ANA | 799.4 | 781.0 | 1,191.9 | 1,568.3 | 1,064.2 | 869.5 | 742.2 | 593.0 | 664.3 | 659.2 | 653.2 | 867.8 | 10,454.0 |
| AHUACHAPÁN | 539.2 | 519.6 | 809.4 | 1,087.9 | 737.2 | 611.0 | 505.2 | 399.7 | 431.0 | 372.6 | 366.6 | 382.6 | 6,762.1 |
| CARA SUCIA | 294.4 | 291.8 | 439.2 | 544.5 | 393.2 | 343.4 | 262.5 | 234.8 | 294.6 | 282.6 | 290.9 | 330.8 | 4,002.6 |
| SAN JUAN OPICO | 399.4 | 397.6 | 618.6 | 827.0 | 536.3 | 448.5 | 372.6 | 312.0 | 373.0 | 463.3 | 456.0 | 589.0 | 5,793.5 |
| CHALATENANGO | 255.2 | 253.5 | 393.5 | 514.7 | 350.3 | 303.6 | 257.3 | 205.7 | 269.3 | 247.1 | 234.7 | 300.8 | 3,585.8 |
| ROSARIO DE LA PAZ | 374.6 | 374.4 | 574.4 | 720.0 | 492.8 | 410.5 | 357.1 | 317.7 | 366.4 | 432.0 | 328.2 | 415.0 | 5,163.1 |
| AGUILARES | 339.6 | 336.1 | 514.2 | 688.8 | 474.6 | 361.7 | 296.4 | 259.8 | 317.2 | 304.2 | 285.4 | 315.5 | 4,493.4 |
| SAN SALVADOR | 520.4 | 523.6 | 809.9 | 1,056.5 | 722.0 | 582.5 | 503.8 | 490.3 | 597.8 | 661.4 | 565.8 | 667.8 | 7,701.9 |
| SAN VICENTE | 437.4 | 428.6 | 658.3 | 872.7 | 620.4 | 511.4 | 409.9 | 363.8 | 412.4 | 359.7 | 351.4 | 368.1 | 5,794.2 |
| COJUTEPEQUE | 268.0 | 265.9 | 408.8 | 519.6 | 370.1 | 318.6 | 252.2 | 209.9 | 252.8 | 237.3 | 228.3 | 310.6 | 3,642.2 |
| ILOBASCO | 279.4 | 278.9 | 423.2 | 529.6 | 380.7 | 306.1 | 263.0 | 229.5 | 274.7 | 249.8 | 236.9 | 269.2 | 3,721.1 |
| SENSUNTEPEQUE | 269.0 | 271.5 | 403.6 | 499.8 | 359.6 | 304.2 | 244.2 | 231.1 | 250.9 | 260.6 | 227.2 | 280.4 | 3,602.1 |
| SAN MARTÍN | 224.0 | 222.3 | 338.5 | 435.8 | 302.1 | 252.7 | 203.0 | 177.2 | 211.9 | 210.7 | 192.7 | 216.0 | 2,987.0 |
| SAN MIGUEL | 461.0 | 455.6 | 698.8 | 874.4 | 613.2 | 522.0 | 447.5 | 372.9 | 488.1 | 429.2 | 475.4 | 447.5 | 6,285.7 |
| JUCUAPA | 279.7 | 274.7 | 422.1 | 536.8 | 366.5 | 304.6 | 255.6 | 223.0 | 267.7 | 266.6 | 249.4 | 283.6 | 3,730.4 |
| SAN F. GOTERA | 256.8 | 253.7 | 391.1 | 489.7 | 348.6 | 276.9 | 236.6 | 207.4 | 254.7 | 245.3 | 226.6 | 256.0 | 3,443.5 |
| SANTA ROSA DE L. | 273.1 | 269.6 | 416.6 | 514.6 | 351.7 | 321.5 | 286.0 | 260.3 | 292.3 | 274.0 | 253.7 | 278.7 | 3,792.0 |
| LA UNIÓN | 217.1 | 216.4 | 326.7 | 420.6 | 290.4 | 252.1 | 228.5 | 208.7 | 233.3 | 195.4 | 181.7 | 206.3 | 2,977.3 |
| USULUTÁN | 583.9 | 570.2 | 883.5 | 1,145.1 | 776.0 | 641.7 | 563.5 | 493.4 | 511.3 | 479.0 | 484.5 | 498.4 | 7,630.7 |
| ZACATECOLUCA | 491.4 | 484.3 | 740.7 | 948.0 | 651.0 | 542.1 | 458.2 | 418.5 | 482.6 | 474.7 | 448.1 | 476.5 | 6,616.1 |
| NUEVA CONCEPCIÓN | 222.2 | 216.8 | 337.6 | 432.7 | 296.6 | 254.7 | 227.2 | 164.4 | 217.6 | 211.9 | 229.8 | 301.2 | 3,112.7 |
| LA LIBERTAD | 221.5 | 223.9 | 332.6 | 417.4 | 288.8 | 236.6 | 206.9 | 179.0 | 221.3 | 206.2 | 190.4 | 224.0 | 2,948.7 |
| MERLIOT | 29.6 | 31.4 | 48.1 | 61.0 | 44.2 | 41.6 | 43.3 | 38.7 | 49.0 | 54.2 | 47.8 | 55.2 | 544.1 |
| METAPÁN | 66.3 | 67.3 | 106.2 | 136.7 | 95.9 | 86.7 | 79.6 | 65.9 | 80.9 | 95.4 | 87.4 | 96.0 | 1,064.1 |
| SOCIEDAD | 51.5 | 52.6 | 74.4 | 95.0 | 65.7 | 60.0 | 57.7 | 56.3 | 72.8 | 82.7 | 62.6 | 48.6 | 779.9 |
| C. BARRIOS | 138.0 | 133.4 | 210.2 | 293.0 | 195.7 | 135.5 | 137.5 | 91.2 | 109.6 | 104.0 | 171.0 | 109.5 | 1,828.6 |
| C. DE ATACO | 6.5 | 9.1 | 15.8 | 26.0 | 19.7 | 24.6 | 29.2 | 29.5 | 29.4 | 32.1 | 29.0 | 36.8 | 287.8 |
| EL TRÁNSITO | 1.2 | 6.8 | 13.6 | 28.7 | 29.8 | 44.8 | 42.9 | 45.5 | 58.8 | 47.3 | 40.8 | 50.2 | 410.5 |
| TOTAL METAS | 8,902.9 | 8,804.9 | 13,552.5 | 17,502.8 | 12,048.9 | 10,027.9 | 8,499.4 | 7,325.8 | 8,624.8 | 8,479.0 | 8,110.3 | 9,304.4 | 121,183.5 |
| ESTIM. RECUP. ANTICIPADA | 833.5 | 904.4 | 1,367.4 | 609.5 | 548.5 | 499.3 | 472.3 | 308.0 | 344.1 | 508.0 | 511.5 | 579.9 | 7,486.4 |
| TOTAL RECUP. CAPITAL | 9,736.4 | 9,709.3 | 14,920.0 | 18,112.2 | 12,597.4 | 10,527.3 | 8,971.6 | 7,633.7 | 8,968.9 | 8,987.1 | 8,621.8 | 9,884.4 | 128,669.9 |



PROYECCIÓN MENSUAL DE SALDOS DE DEPÓSITOS POR CENTRO DE SERVICIO

MILES DE US DÓLARES

| CENTROS DE SERVICIO | Real Dic-11 | Ene-12 | Feb-12 | Mar-12 | Abr-12 | May-12 | Jun-12 | Jul-12 | Ago-12 | Sep-12 | Oct-12 | Nov-12 | Dic-12 |
|---------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| SONSONATE | 4,934.6 | 4,950.1 | 4,967.4 | 4,984.8 | 5,002.3 | 5,019.8 | 5,037.3 | 5,055.0 | 5,072.7 | 5,090.4 | 5,108.2 | 5,126.1 | 5,144.1 |
| SANTA ANA | 4,938.9 | 4,932.4 | 4,949.7 | 4,967.0 | 4,984.4 | 5,001.8 | 5,019.4 | 5,036.9 | 5,054.6 | 5,072.2 | 5,090.0 | 5,107.8 | 5,125.7 |
| AHUACHAPÁN | 2,676.1 | 2,687.2 | 2,696.6 | 2,706.0 | 2,715.5 | 2,725.0 | 2,734.6 | 2,744.1 | 2,753.7 | 2,763.4 | 2,773.0 | 2,782.8 | 2,792.5 |
| CARA SUCIA | 10,762.0 | 10,766.5 | 10,804.2 | 10,842.0 | 10,879.9 | 10,918.0 | 10,956.2 | 10,994.6 | 11,033.0 | 11,071.7 | 11,110.4 | 11,149.3 | 11,188.3 |
| SAN JUAN OPICO | 7,213.5 | 7,195.3 | 7,220.5 | 7,245.8 | 7,271.2 | 7,296.6 | 7,322.1 | 7,347.8 | 7,373.5 | 7,399.3 | 7,425.2 | 7,451.2 | 7,477.3 |
| CHALATENANGO | 9,831.8 | 9,829.5 | 9,863.9 | 9,898.4 | 9,933.1 | 9,967.8 | 10,002.7 | 10,037.7 | 10,072.9 | 10,108.1 | 10,143.5 | 10,179.0 | 10,214.6 |
| ROSARIO DE LA PAZ | 3,785.6 | 3,783.3 | 3,796.5 | 3,809.8 | 3,823.2 | 3,836.5 | 3,850.0 | 3,863.4 | 3,877.0 | 3,890.5 | 3,904.2 | 3,917.8 | 3,931.5 |
| AGUILARES | 4,965.4 | 4,967.8 | 4,985.2 | 5,002.6 | 5,020.1 | 5,037.7 | 5,055.3 | 5,073.0 | 5,090.8 | 5,108.6 | 5,126.5 | 5,144.4 | 5,162.4 |
| SAN SALVADOR | 26,078.1 | 26,094.1 | 26,185.5 | 26,277.1 | 26,369.1 | 26,461.4 | 26,554.0 | 26,646.9 | 26,740.2 | 26,833.8 | 26,927.7 | 27,021.9 | 27,116.5 |
| SAN VICENTE | 3,277.6 | 3,270.6 | 3,282.1 | 3,293.5 | 3,305.1 | 3,316.6 | 3,328.2 | 3,339.9 | 3,351.6 | 3,363.3 | 3,375.1 | 3,386.9 | 3,398.8 |
| COJUTEPEQUE | 3,755.1 | 3,747.9 | 3,761.1 | 3,774.2 | 3,787.4 | 3,800.7 | 3,814.0 | 3,827.3 | 3,840.7 | 3,854.2 | 3,867.7 | 3,881.2 | 3,894.8 |
| ILOBASCO | 10,525.1 | 10,519.0 | 10,555.8 | 10,592.7 | 10,629.8 | 10,667.0 | 10,704.4 | 10,741.8 | 10,779.4 | 10,817.1 | 10,855.0 | 10,893.0 | 10,931.1 |
| SENSUNTEPEQUE | 4,616.4 | 4,614.2 | 4,630.4 | 4,646.6 | 4,662.8 | 4,679.1 | 4,695.5 | 4,712.0 | 4,728.5 | 4,745.0 | 4,761.6 | 4,778.3 | 4,795.0 |
| SAN MARTÍN | 3,895.8 | 3,889.4 | 3,903.0 | 3,916.6 | 3,930.4 | 3,944.1 | 3,957.9 | 3,971.8 | 3,985.7 | 3,999.6 | 4,013.6 | 4,027.7 | 4,041.8 |
| SAN MIGUEL | 6,558.9 | 6,558.9 | 6,581.9 | 6,604.9 | 6,628.0 | 6,651.2 | 6,674.5 | 6,697.8 | 6,721.3 | 6,744.8 | 6,768.4 | 6,792.1 | 6,815.9 |
| JUCUAPA | 3,543.1 | 3,535.8 | 3,548.2 | 3,560.6 | 3,573.1 | 3,585.6 | 3,598.1 | 3,610.7 | 3,623.3 | 3,636.0 | 3,648.7 | 3,661.5 | 3,674.3 |
| SAN F. GOTERA | 3,582.6 | 3,571.2 | 3,583.7 | 3,596.2 | 3,608.8 | 3,621.4 | 3,634.1 | 3,646.8 | 3,659.6 | 3,672.4 | 3,685.2 | 3,698.1 | 3,711.1 |
| SANTA ROSA DE L. | 2,680.8 | 2,687.2 | 2,696.6 | 2,706.0 | 2,715.5 | 2,725.0 | 2,734.6 | 2,744.1 | 2,753.7 | 2,763.4 | 2,773.0 | 2,782.8 | 2,792.5 |
| LA UNIÓN | 1,855.5 | 1,856.3 | 1,862.8 | 1,869.3 | 1,875.9 | 1,882.4 | 1,889.0 | 1,895.6 | 1,902.3 | 1,908.9 | 1,915.6 | 1,922.3 | 1,929.0 |
| USulután | 2,636.1 | 2,651.8 | 2,661.1 | 2,670.4 | 2,679.8 | 2,689.2 | 2,698.6 | 2,708.0 | 2,717.5 | 2,727.0 | 2,736.6 | 2,746.1 | 2,756.7 |
| ZACATECOLUCA | 1,980.5 | 1,980.0 | 1,987.0 | 1,993.9 | 2,000.9 | 2,007.9 | 2,014.9 | 2,022.0 | 2,029.1 | 2,036.2 | 2,043.3 | 2,050.5 | 2,057.6 |
| NUEVA CONCEPCIÓN | 7,288.6 | 7,283.7 | 7,309.2 | 7,334.8 | 7,360.5 | 7,386.2 | 7,412.1 | 7,438.0 | 7,464.1 | 7,490.2 | 7,516.4 | 7,542.7 | 7,569.1 |
| LA LIBERTAD | 8,786.5 | 8,804.1 | 8,834.9 | 8,865.9 | 8,896.9 | 8,928.0 | 8,959.3 | 8,990.6 | 9,022.1 | 9,053.7 | 9,085.4 | 9,117.2 | 9,149.1 |
| MERLIOT | 32,098.1 | 32,122.7 | 32,235.1 | 32,347.9 | 32,461.1 | 32,574.7 | 32,688.7 | 32,803.2 | 32,918.0 | 33,033.2 | 33,148.8 | 33,264.8 | 33,381.2 |
| METAPÁN | 605.2 | 601.1 | 603.2 | 605.3 | 607.4 | 609.5 | 611.7 | 613.8 | 616.0 | 618.1 | 620.3 | 622.5 | 624.6 |
| SOCIEDAD | 795.4 | 795.6 | 798.3 | 801.1 | 803.9 | 806.8 | 809.6 | 812.4 | 815.3 | 818.1 | 821.0 | 823.8 | 826.7 |
| C. BARRIOS | 2,000.6 | 2,015.4 | 2,022.5 | 2,029.5 | 2,036.6 | 2,043.8 | 2,050.9 | 2,058.1 | 2,065.3 | 2,072.5 | 2,079.8 | 2,087.1 | 2,094.4 |
| C. DE ATACO | 243.5 | 530.4 | 532.2 | 534.1 | 536.0 | 537.8 | 539.7 | 541.6 | 543.5 | 545.4 | 547.3 | 549.2 | 551.2 |
| EL TRÁNSITO | 261.5 | 548.1 | 550.0 | 551.9 | 553.8 | 555.8 | 557.7 | 559.7 | 561.6 | 563.6 | 565.6 | 567.5 | 569.5 |
| TOTAL | 176,172.9 | 176,789.5 | 177,408.2 | 178,029.2 | 178,652.3 | 179,277.5 | 179,905.0 | 180,534.7 | 181,166.6 | 181,800.6 | 182,436.9 | 183,075.5 | 183,716.2 |



IV. PRESUPUESTOS DE GASTOS DE OPERACIÓN Y DE INVERSIÓN EN ACTIVO FIJO

- PRESUPUESTO DE GASTOS DE OPERACIÓN
- PRESUPUESTO DE INVERSIONES EN ACTIVO FIJO



PRESUPUESTO DE GASTOS DE OPERACIÓN

MILES DE US DÓLARES

| CUENTAS DE GASTO | PRESUPUESTO |
|--|-----------------|
| SALARIOS ORDINARIOS | 5,891.6 |
| COMISIONES RECUPER. PRESTAMOS | 6.0 |
| SALARIOS EXTRAORDINARIOS | 60.0 |
| AGUINALDOS Y BONIFICACIÓN | 967.6 |
| VACACIONES | 213.8 |
| UNIFORMES | 16.6 |
| I.S.S.S. | 361.1 |
| INSAFORP | 46.8 |
| GASTOS MÉDICOS | 30.0 |
| FONDO DE CAJEROS | 33.9 |
| ATENCIÓNES Y REPRESENTACIONES | 21.6 |
| RECREACIÓN DEL PERSONAL | 10.0 |
| OTROS SEGUROS (VIDA Y SALUD) | 697.7 |
| ADMINISTRACIÓN FONDO PENSIONES | 392.1 |
| INPEP | 9.0 |
| IPSFA | 3.0 |
| SEGURO MEDICO GRUPO AGREGADO | 137.7 |
| F P E | 184.8 |
| BONIF. CARGOS MAYOR RESPONSABIL. | 52.8 |
| INCENTIVOS AL PERSONAL MICROCRÉDITO | 140.0 |
| FUNERALES | 4.5 |
| ASESORES EMPRESARIALES TRADIC | 240.0 |
| INCENTIVOS A GERENTES Y JEFES AG. | 109.2 |
| INDEMNIZACIONES POR DESPIDOS | 408.0 |
| DIETAS | 96.0 |
| ATENCIÓNES Y REPRESENTACIONES | 9.0 |
| CAPACITACIÓN | 35.0 |
| GASTOS DE VIAJE | 0.0 |
| COMBUSTIBLE Y LUBRICANTES | 8.4 |
| VIÁTICOS Y TRANSPORTE | 60.5 |
| KILOMETRAJE | 327.9 |
| TOTAL GASTOS DE FUNC. Y EMPLEADOS | 10,574.6 |
| COMBUST Y LUBRIC VEHÍCULOS | 181.8 |
| COMBUST Y LUBRIC PLANTAS EMERG | 9.5 |
| PAPELERÍA Y ÚTILES | 253.5 |
| MATERIALES DE LIMPIEZA | 2.2 |
| REPARACIÓN EDIFICIOS PROPIOS | 115.0 |
| REPARACIÓN EQUIPO COMPUTO | 356.0 |
| REPARACIÓN DE VEHÍCULOS | 95.3 |
| REPARAC. MOB. Y EQUIPO OFICINA | 190.0 |
| COMUNICACIONES | 311.5 |

| CUENTAS DE GASTO | PRESUPUESTO |
|--|-----------------|
| ENERGÍA ELÉCTRICA | 710.7 |
| AGUA POTABLE | 69.0 |
| IMPUESTOS FISCALES-IVA | 470.0 |
| IMPUESTOS MUNICIPALES | 408.5 |
| MINISTERIO DE HACIENDA | 0.0 |
| PUBLICIDAD - TELEVISIÓN | 10.0 |
| PUBLICIDAD - RADIO | 45.0 |
| PUBLICIDAD - PRENSA ESCRITA | 43.0 |
| PUBLICIDAD - OTROS MEDIOS | 44.0 |
| PUBLICIDAD - ARTÍCULOS PROMOC. | 23.0 |
| PUBLICIDAD - GTOS. DE REPRESENT. | 0.0 |
| ARRENDAMIENTO DE LOCALES | 264.5 |
| ARRENDAMIENTO DE EQUIPOS | 76.6 |
| MANTTO. LOCALES ARRENDADOS | 39.7 |
| MANTTO. EQUIPOS ARRENDADOS | 0.0 |
| SEGUROS - ACTIVOS FIJOS | 103.0 |
| SEGUROS - RIESGOS BANCARIOS | 58.0 |
| HONORARIOS PROFES. AUDITORES | 36.4 |
| HONORARIOS PROFES. ABOGADOS | 15.0 |
| HONORAR. PROFES. EMPRE. CONSUL. | 145.0 |
| ASESORES INDEPENDIENTES | 0.0 |
| COUOTA OBLIGATORIA | 0.0 |
| S.S.F. MULTAS | 0.0 |
| SERVICIOS DE SEGURIDAD | 420.0 |
| SUSCRIPCIONES | 2.3 |
| CONTRIBUCIONES | 10.0 |
| PUBLICACIONES Y CONVOCATORIAS | 32.0 |
| SERVICIO DE TRASLADO DE VALORES | 162.6 |
| FLETES VARIOS | 2.0 |
| SERVICIOS PERSONALES VARIOS | 177.7 |
| OTROS | 258.9 |
| TOTAL GASTOS GENERALES | 5,141.7 |
| DEPRECIACIÓN BIENES MUEBLES | 569.6 |
| DÉPREC. INMUEB. VALOR ADQUISIC. | 144.3 |
| DÉPREC. INMUEB. VALOR REVALÚO | 26.7 |
| AMORTIZACIÓN LOCALES ARRENDAD. | 66.3 |
| AMORTIZACIÓN LOCALES PROPIOS | 6.3 |
| AMORTIZACIÓN PROGRAMAS COMP. | 187.5 |
| TOTAL DEPRECIACIONES Y AMORTIZAC. | 1,000.7 |
| TOTAL GASTOS DE OPERACIÓN | 16,717.0 |



PRESUPUESTO DE INVERSIÓN EN ACTIVO FIJO

MILES DE US DÓLARES

| CUENTAS | PRESUPUESTO |
|--------------------------------------|----------------|
| TERRENOS | 15.0 |
| EDIFICACIONES | - |
| TOTAL INMUEBLES | 15.0 |
| EQUIPO DE CÓMPUTO | 440.0 |
| EQUIPO DE OFICINA | 74.0 |
| MUEBLES DE OFICINA | 65.0 |
| HERRAMIENTAS | 2.0 |
| OTROS EQUIPOS | 95.0 |
| OTROS MUEBLES | 32.0 |
| EQUIPO DE TRANSPORTE | 150.0 |
| BIBLIOTECA | 0.5 |
| TOTAL EQUIPO Y MOBILIARIO | 858.5 |
| CONSTRUCCIONES EN LOCALES ARRENDADOS | 100.0 |
| CONSTRUCCIONES EN LOCALES PROPIOS | 492.0 |
| TOTAL CONSTRUCCIONES | 592.0 |
| PROGRAMAS COMPUTACIONALES | 1,284.0 |
| TOTAL INVERSIÓN | 2,749.5 |

