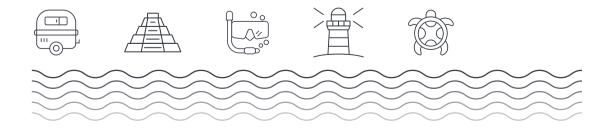




SALVADORAN TOURISM CORPORATION

Newsletter Of tourism statistics 2009-2018

Market Intelligence Unit







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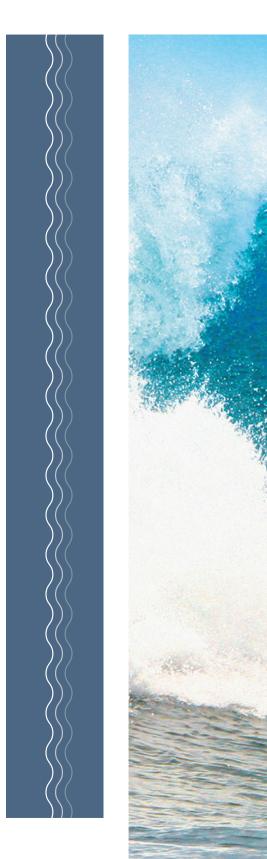
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Introduction

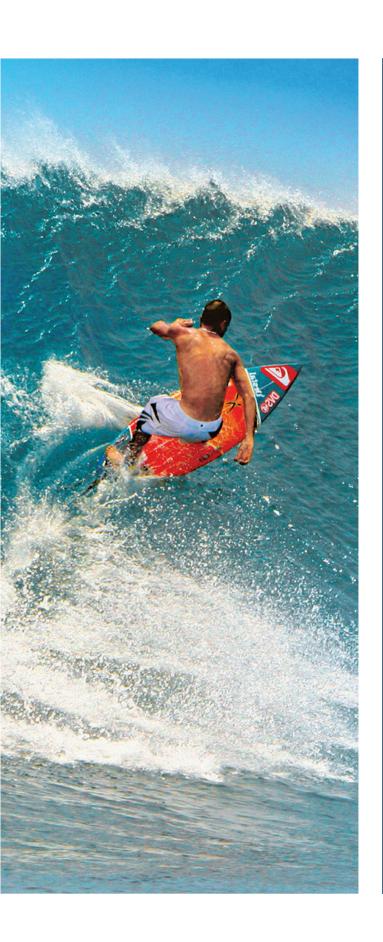


The Salvadoran Tourism Corporation (CORSATUR) presents the newsletter of tourism statistics to inform about the trends in El Salvador's tourism field during the years 2009-2018 term.

The information presented is the result of the different researches performed by CORSATUR and the information collected by other institutions in the country.

This document provides data related to inbound, outbound and domestic tourism in El Salvador from an economic perspective, and it provides feedback about the impact of the tourism field in the national economy. It also comprises sections regarding to employment, hospitality, and domestic tourism in El Salvador. Additionally, it presents a glossary of the main tourism terminology to facilitate the analysis of the contents of this document.

This statistical collection is the result of the valuable cooperation of the different national institutions incorporate Inter-institutional Platform of Tourism Statistics in El Salvador: the Central Reserve Bank of El Salvador (BCR), the Ministry of Economy (MINEC), the Directorate of Immigration (DGME), Salvadoran Institute of Social Security (ISSS), General Directorate of Statistics and Census, and all the other institutions that have collaborated with the creation of this newsletter.











Glossary

TOURIST ACCOMMODATION

Any facility that provides regular or occasional accommodation for tourists.

LENGTH OF STAY

To determine whether a traveler is related to tourism activities, his stay at his destination must be less than one year. On the other hand, those who visit with the purpose of attending courses or short-term stays (summer courses, summer camps, short-term medical treatments...) are considered visitors in the relevant location.

USUAL ENVIRONMENT

It is defined as the geographical area (not necessarily adjacent, though not necessarily a contiguous one) where an individual conducts his/her regular life routine.

TOURIST SPENDING

It refers to the amount paid for the acquisition of consumption goods and services, as well as valuables, for personal use or to give away, for and during tourism trips.

PURPOSE OF A TRIP

The reason that made the trip happen.

TOURISM

It includes the activities carried out by people during their trips and stays in places other than their usual environment, for a consecutive period of less than one year, for personal, business or professional purposes.

TOURIST

A visitor who stays at least one night in a collective or private accommodation in the place visited.

INTERNATIONAL TOURIST

An international visitor who stays at least one night in a collective or private accommodation in the visited country.

DOMESTIC TOURIST

A domestic visitor who stays at least one night in a collective or private accommodation in the visited place.

INBOUND TOURISM

People living abroad who visit a certain country.

OUTBOUND TOURISM

Residents of a country who travel to other nations.

VISITOR

A person that travels for a period no longer than 12 months, to a country other than their place of residence, and with a different intention other than to perform a remunerated activity in the country of destination.

INTERNATIONAL VISITOR

Any person whose country of residence is different than the country visited; this includes citizens of the country of reference who have their permanent residence in a different country.

DOMESTIC VISITOR

A person of national or foreign origin whose country of residence is the visited country

DAILY VISITOR (EXCURSIONIST)

It is the visitor who does not spend the night in shared or private accommodation in the visited country.



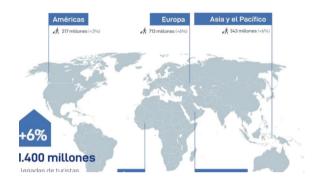




1. THE INTERNATIONAL, REGIONAL TOURISM ACTIVITY AND THE RECENT TRENDS IN THE TOURISM FIELD IN EL SALVADOR.

1.1 International Outlook

Arrivals of international tourists in 2018.



Source: World Tourism Organization (UNWTO)

In 2018, international tourist arrivals increased by 6%, and reached up to 1,400 million; at the same time, export revenues generated by tourism increased to \$ 1.7 trillion, representing an increase of 4%, higher than the world economy in 2018.

Total export revenue from international tourism increased by 4% in real terms in 2018. In addition to the \$1.5 billion in revenue earned by destinations, international tourism generated another \$256 million from non-resident passenger's international transportation. This raised the total tourism exports to \$1.7 billion, or \$5 million a day.

While the World Tourism Organization (UNWTO) prepares to meet in its twenty-third, 2018 was the ninth consecutive year of sustained growth, as tourism now accounts for 7% of world exports, growing at a faster rate than exports of merchandise in the last seven years.

These results were driven by a favorable economic environment, a growing middle class in emerging economies, technological advances, new business models, an increase in airline capacity, affordable travel costs, and optimization of visa expedition. UNWTO is committed to ensuring that this continuous growth is managed in a responsible and sustainable manner and that tourism is rightly seen as a key driver of social and economic development, job creation, and equality.

Other key findings of the UNWTO 2019 report on international tourism:

- · Asia Pacific and Africa led the growth of arrivals with a 7% increase in 2018, while Asia Pacific and Europe enjoyed an above-average growth in tourism revenue.
- · Among the top ten destinations in the world in arrivals and in revenues, France continued to lead international tourist arrivals, while the United States remained the country with the highest revenue from tourism in 2018. Japan entered the top ten group of the income ranking after seven years of double-digit growth in international tourism revenues.
- The top ten countries for tourism revenues represent almost half of total tourism revenues, and the top ten destinations by number of arrivals received 40% of arrivals worldwide.
- China remained the country with the highest spending in the world, with \$ 277,000 million spent on international tourism in 2018, equivalent to a fifth of the total of international tourism spending, followed by the United States.

- Four out of five tourists visit a destination in their own region.
- 58% of total international tourists arrive at their destinations by air. The percentage of air travel has increased from 46% in 2000 to 58% in 2018.
- The percentage of leisure trips has grown from 50% in 2000 to 56% in 2018. Leisure trips are the main purpose of the visit in all regions of the world except in the Middle East, where travel focuses on visiting friends and family, for health, or religious purposes.

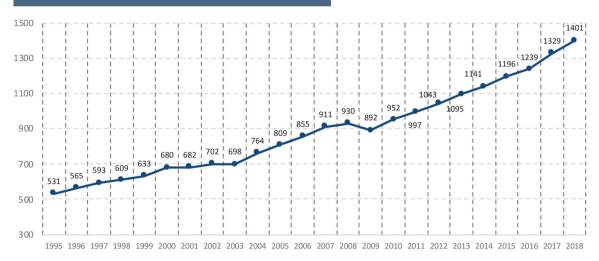
• The proportion of the world's population that requires a traditional visa decreased from 75% in 1980 to 53% in 2018.

Experts are very optimistic about 2019

Forecasts state that this strong boost will continue making progress during 2019, although at a more sustainable pace after eight years of constant expansion and after the economic and financial crisis of 2009.

Based on current trends, forecasts by the UNWTO Expert Group, and global economic prospects, the Organization estimates that international tourist arrivals worldwide will increase from 3% to 4% by 2019.

Graph 1 Worldwide in-bound tourism International tourist arrivals, in millions of passengers



Source: UNWTO (World Tourism Organization)

** Data from the series were updated according to the Barometer MT, volume September 17th, 2019







1.2 Emergent Economies

Regional outcomes in 2018

The arrivals of international tourist in Europe reached 713 million in 2018, registering a remarkable growth of 8% after a weak 2017. The growth was spurred by the extraordinary results of Southern and Mediterranean Europe (+7%), western Europe (+6%), Northern Europe and Central and Eastern Europe (both +6%). In Northern Europe the results were constant due to weakness of arrivals in the UK.

Asia Pacific (+6%) accounted 343 million international tourist arrivals in 2018; arrivals in South Asia grew by +6% and Oceania by +3%.

The international tourist arrivals in **The Americas** (+3 %) accounted 217 million international tourist arrivals in 2018. North America (+4%) led the growth, followed by South America (+3%), while in Central America and The Caribbean there was a -2% decrease.

Both regions were affected by hurricanes Irma and María.

Based on the data available for Africa, the growth in 2018 has been estimated at 7%. The region consolidated the 2018 rebound and reached a record of 67 million international arrivals. North Africa (+10%).

The Middle East (+10%) has received 64 million international tourists in 2018, with sustained growth in some destinations and strong recovery in others.

Note: All the results contained in this document are based on preliminary data that was facilitated by the different global destinations and on the estimates that the UNWTO has made of the missing data. The UNWTO will continue to collect information to present a more exhaustive country report in The UNWTO World Tourism Barometer for the month of April.

2. REGIONAL OUTLOOK

During 2018, approximately 12.8 million tourists visited the Central American region, which represents an increase of 15.34% from the previous year (table 1).

Table 1
Arrival of tourist to Central America by country of destination.
2009-2018 (thousand)

Country	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Percentage variation 18/17	Percentage variation 2018
Costa Rica	1,923	2,100	2,192	2,343	2,428	2,527	2,660	2,925	2,960	3,017	1.93%	27.77%
Guatemala	1,392	1,108	1,148	1,189	1,213	1,360	1,464	1,585	1,660	1,781	7.29%	16.39%
Panamá	1,200	1,324	1,473	1,606	1,658	1,745	2,124	2,007	1,843	1,779	-3.47%	16.38%
El Salvador	1,091	1,150	1,185	1,255	1,283	1,345	1,402	1,434	1,556	1,677	7.78%	15.44%
Nicaragua	932	1,011	1,060	1,180	1,229	1,330	1,386	1,504	1,787	1,256	-29.71%	11.56%
Honduras	836	863	872	895	863	868	881	908	936	865	-7.59%	7.96%
Belice	232	242	250	277	294	321	341	386	427	489	14.52%	4.50%
Total C.A	7,605.4	7,797.4	8,178.9	8,744.5	8,968.0	9,496.2	10,257.6	10,748.6	11,169.0	10,864.0	-2.73%	100.00%

Source: Secretariat of Tourism Integration of C.A. (SITCA) 2009-2015. Summary of Tourism Statistics 2016 World Tourism Barometer 2017- World Tourism Barometer 2018 Vol. September 17, 2019.

During 2018, Nicaragua, Panama, and Honduras reported a decrease in tourist arrivals. Belice (+14.52%), El Salvador (+7.78%) and Guatemala (+7.29%) showed the highest growth in tourist arrivals.

As in previous years, Costa Rica remains the country that attracts more visitors in the region, with a share of 27.77%, followed by Guatemala (+16.39%). El Salvador attracted 15.44% of the international tourists that visited Central America during the 2018.

As for tourism income, Nicaragua (-35.32%), El Salvador (19.85%), and Guatemala (-1.09%) are the countries that reported a decrease. Belice is the country with the highest growth rate in the region (9.9%).

Panama, Costa Rica, and Guatemala remain as the leading countries, with a share of 29.21%, 34.49%, and 11.59%, respectively. At a regional level, El Salvador holds the fourth place, with a share of 7.90% (table 2).

Table 2
Income of foreign currency for Central America due to tourism 2009-2018 (US\$ Millions)

Country	2009					2013				2015	2016		2017	2018	Percentage variation 18/17	Percentage variation 2018
Costa Rica	\$ 1,805.80	\$ 1,857.60	\$	1,987.20	\$ 2,219.20	\$ 2,433.30	\$	2,636.10	\$	2,849.80	\$ 3,657.30	\$	3,876.00	\$ 3,903.00	0.70%	29.21%
Panamá	\$ 2,269.00	\$ 1,744.80	\$	2,605.40	\$ 3,066.70	\$ 3,316.30	\$	3,412.20	\$	4,199.70	\$ 4,374.70	\$	4,452.00	\$ 4,608.00	3.50%	34.49%
Guatemala	\$ 1,298.00	\$ 1,378.00	\$	1,350.20	\$ 1,418.90	\$ 1,480.70	\$	1,563.80	\$	1,063.10	\$ 1,603.20	\$	1,566.00	\$ 1,549.00	-1.09%	11.59%
El Salvador	\$ 516.60	\$ 518.00	\$	615.20	\$ 771.60	\$ 893.80	\$	1,107.43	\$	1,169.45	\$ 1,183.40	\$	1,265.09	\$ 1,532.61	21.15%	11.47%
Nicaragua	\$ 334.40	\$ 308.50	\$	378.10	\$ 421.50	\$ 417.20	\$	445.40	\$	528.60	\$ 642.10	\$	841.00	\$ 544.00	-35.32%	4.07%
Honduras	\$ 616.00	\$ 627.20	\$	641.20	\$ 683.70	\$ 618.30	\$	710.40	\$	675.60	\$ 685.50	\$	715.00	\$ 736.00	2.94%	5.51%
Belice	\$ 213.90	\$ 252.50	\$	249.90	\$ 319.60	\$ 374.90	\$	386.70	\$	385.50	\$ 416.00	\$	443.10	\$ 487.00	9.91%	3.65%
Total C.A	\$ 7.053.70	\$ 6.686.60	S	7.827.20	\$ 8,901.20	\$ 9,534.50	S	10,262.03	S	10,871.75	\$ 12,562.20	S	13.158.19	\$ 13.359.61	1.53%	100.0%

Source: Secretariat of Tourism Integration of C.A. (SITCA) 2009-2015. Summary of Tourism Statistics 2016 World Tourism Barometer 2017- World Tourism Barometer 2018 Vol. September 17, 2019.







3. EL SALVADOR. KEY INDICATORS. NATIONAL OUTLOOK

3.1 International Tourism

In 2018, international tourism continued growing, with international arrivals increasing by 12.9%, compared to 2017.

In general, at the end of the last quarter of 2018, El Salvador received 2, 535,661 international visitors, 12.9 % more the previous year 2017, 66.1% (1,677,292) of them stayed overnight at least during one night, the rest (858,369) are calssified as excursionist. This is due to the marketing strategies implemented by CORSATUR and the development of air transport at an international level.

The average of annual growth for the years 2009-2018 was 6.2%

Table 3 shows the arrival trend of visitors to El Salvador, during the last 10 years.

Table 3
Arrivals of international visitors

classification	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Crecimiento Promedio Anual 2009-2017
Visitor	1,481,748	1,605,358	1,634,679	1,738,317	1,822,003	1,886,398	1,972,854	2,051,653	2,246,618	2,535,661	
Variation %		8.3%	1.8%	6.3%	4.8%	3.5%	4.6%	4.0%	9.5%	12.9%	6.2%
Tourists	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1,677,292	
Variation %		5.4%	3.0%	5.9%	2.2%	4.9%	4.2%	2.3%	8.5%	7.8%	4.9%
Excursionists	390,822	455,797	450,182	483,593	539,211	541,234	571,256	618,040	690,550	858,369	
Variación %		16.6%	-1.2%	7.4%	11.5%	0.4%	5.5%	8.2%	11.7%	24.3%	9.4%

Source: Land border count survey CORSATUR - ARALDI 2009- 2013 /ITCORNER2013-2014 / SPSS SA DE CV 2014-2018 and air arrivals data from the migration o department.

Visitor arrivals had an annual growth of 6.2% between 2009 and 2018, each of these years showing positive growth rates (2009-2018). Starting a recovery phase from 2010, the figures showed an increase of 8.3% on that year, 1.8% in 2011, 6.3% in 2012, 4.8% in 2013, 3.5% in 2014, 4.6% in 2015, 4.0% in 2016, 9.5% in 2017 and of 12.9% in 2018.

The most important group within the visitors are the tourists, because they spend the night at least once . This group represents 66.1% of the total number of visitors that entered during the year 2016 and they reported a growth of 4.9% compared to the previous year.

Excursionist numbers presented a growth of 9.4%, increased by the entrance of one-day visitors from Guatemala and Honduras.

When analyzing the arrival of visitors per quarter, these results confirm the growing trend during the four quarters of 2018, as shown in **graph 2.** We can see that each quarter of 2018 was higher than 2017, showing that both the first and the third quarter indicate the highest growth compared to the same quarters of 2017.

Graph 2 Arrival of international visitors 2017-2018 (quarterly)



Source: Land border count survey CORSATUR - ARALDI 2009- 2013 /ITCORNER2013-2014 / SPSS SA DE CV 2014-2018 and air arrivals data from the migration o department.

With regard to the arrival of visitors on monthly basis (January to December 2017-2018), the increase of visitors has been higher compared to 2017 **(graph 3).** Reviewing March, there is an increment due to Holy Week.

Graph 3 Arrival of international visitors 2017 -2018 (monthly) (Number of visitors per month, compared with the same period of the previous year)



Source: Land border count survey CORSATUR / SPSS SA DE CV 2017-2018 and air arrivals data from the migration o department.







For 2017, the arrival of tourists on a monthly basis is positive. Positive variations were recorded throughout the year, except for April and December, when the arrival of tourists decreased due to an increase in excursionists' arrivals (graph 4). However, excursionists arrivals only decreased in January (graph 5).





Source: Land border count survey CORSATUR / SPSS SA DE CV 2017-2018 and air arrivals data from the migration o department.

Graph 5
Arrival of international tourists 2017-2018 (Monthly)
(Number of tourists compared to the same month of the previous year)



Source: Land border count survey CORSATUR / SPSS SA DE CV 2017-2018 and air arrivals data from the migration o department.

3.2 Review of visitors' arrivals (tourist + excursionists). Base on the year 2009.

In general, the review includes the increase of the percentage of visitors, tourists and it is based on the year 2009 in comparison to 2010-2018.

Graph 6
% Variation of visitors, tourists and excursionists.
Based on the year 2009 in relation to 2010-2018



Source: Land border count survey CORSATUR - ARALDI 2009- 2013 / ITCORNER2013-2014 / SPSS SA DE CV 2014-2018 and air arrivals data from the migration.

As **graph 6** shows, the number of visitors has increased by 71.1%; and the highest increase is for excursionist with 119.6% at the end of 2018 compared to 2009. Although, in 2011 there was a slight decrease in comparison with the 2010 trend that was recovered and increased in 2012.

Similarly, tourist arrivals have also increased, although in a lower proportion than excursionists, by 53.7% by the end of 2018 and compared to 2009. The review concluded that there has been an increase throughout those years.

Likewise, and based on the year 2009, there is a monthly increase for visitors, tourists and excursionists.

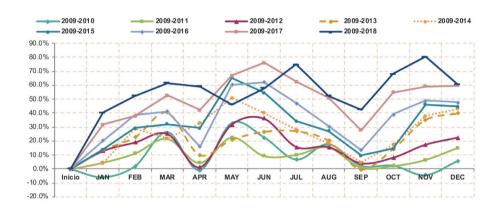
Graphs 7 and 8 (visitors and tourists) show the highest growth in 2018. However, **graph 9** (excursionists) shows a steady trend over the previous years, although by the end of 2018 it shows a higher growth than in previous years.





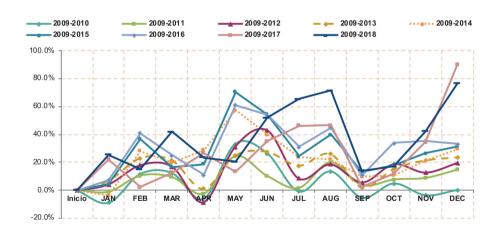


Graph 7 Variación % de visitantes Based on the year 2009 in relation to 2010-2018



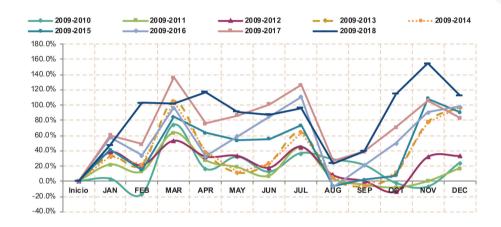
Source: Land border count survey CORSATUR - ARALDI 2009- 2013 / ITCORNER2013-2014 / SPSS SA DE CV 2014-2018 and air arrivals data from the migration.

Graph 8 Tourist arrivals percentage variation Base year: 2009, compared to (2010-2018)



Source: Land border count survey CORSATUR - ARALDI 2009- 2013 / ITCORNER2013-2014 / SPSS SA DE CV 2014-2018 and air arrivals data from the migration.

Graph 9
Excursionist arrivals, percentage variation
Base year: 2009, compared to (2010-2018)



Source: Land border count survey CORSATUR - ARALDI 2009- 2013 / ITCORNER2013-2014 / SPSS SA DE CV 2014-2018 and air arrivals data from the migration.

3.3 International tourists arrivals, by region and country of residence

The most important source market for the country continues to be Central America, with a share of 57.3% in 2018, North America (36.2%), South America (3.0%), Europe (2.5%) and the rest of the world (1.0%) follow, in that order **(table 4).** During the 2018 Asia and South America decreased in comparison to 2017, **graph 10 and table 4.**

Table 4
Tourists arrivals by region of residence
Years: 2009-2018

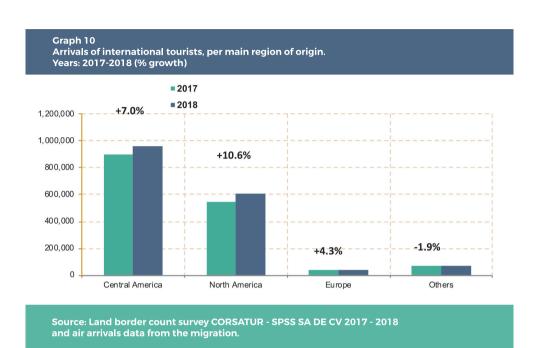
Region of residence	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Variación porcentual 18/17	Cuota de mercado 2018
Centroamérica	673,324	739,843	734,796	740,698	708,541	768,259	805,634	827,865	898,652	961,266	7.0%	57.3%
Norteamérica	371,280	356,608	368,641	443,075	482,211	488,547	505,078	507,299	548,541	606,745	10.6%	36.2%
Suramérica	19,861	23,704	33,249	32,897	46,337	43,701	44,991	45,879	50,901	50,646	-0.5%	3.0%
Europa	18,842	19,919	33,891	25,744	32,344	29,982	30,223	32,723	39,652	41,361	4.3%	2.5%
Asia	3,265	4,927	7,504	5,848	5,699	7,514	8,292	11,459	11,040	8,973	-18.7%	0.5%
Otros	4,354	4,560	6,416	6,462	7,659	7,161	7,381	8,389	7,283	8,302	14.0%	0.5%
Total C.A	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1,677,291	7.8%	100.0%

Source: Source: Land border count survey CORSATUR - ARALDI 2009- 2013 / ITCORNER2013-2014 / SPSS SA DE CV 2014-2018 and air arrivals data from the migration 2009 - 2018.









3.4 Analysis on tourist arrivals, by region. Year base: 2009

The percentage of tourist's variation per each of the main regions of origin based on the year 2009, notes both the growth and the decrease in the number of tourists during nine years. The region of Europe, which had its highest peak of growth in 2011 with 79.9% (graph 11) increased up to 119.5% in 2018. It's remarkable that connectivity strategies have been a positive contribution for the North American region with a growing trend leading to a 63.4%.

In the same way, the promotion and advertising strategies implemented for these destinations played a key role.

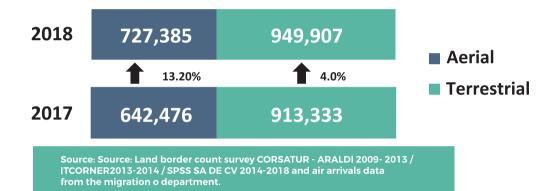


Source: Land border count survey CORSATUR - ARALDI 2009- 2013 / ITCORNER2013-2014 / SPSS SA DE CV 2014-2018 and air arrivals data from the migration.

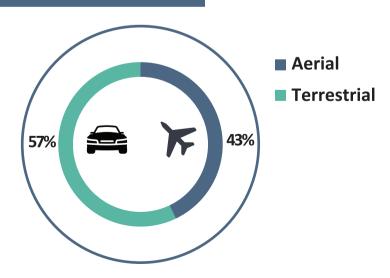
3.5 Tourist arrivals by means of transportation

During 2018, 43% of tourists arrived to the country by air and the remaining 57% by land. As in the previous year, the entrance of tourists by air increased by 13.20% and terrestial entrance by 4.0% (graph 12, 13 and table 5).

Graph 12
Tourist arrivals by means of transportation
Year: 2017-2018



Graph 13
Tourist arrivals by means of transportation
Year: 2017-2018



Source: Land border count survey CORSATUR - ARALDI 2009- 2013 / ITCORNER2013-2014 / SPSS SA DE CV 2014-2018 and air arrivals data from the migration o department.







Table 5
Tourist arrivals by means of transportation
Years: 2009-2018

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1,254,724	713,603	541,121	
1,282,792	693,679	589,113	
1,345,165	753,897	591,268	
1,401,598	802,793	598,805	
1,433,613	817,769	615,844	
1,555,809	913,333	642,476	
1,677,292	949,907	727,385	
5.4%	9.4%	-0.9%	Percentage Variation 10/09
3.0%	-1.2%	10.2%	Percentage Variation 11/10
5.9%	-0.2%	15.2%	Percentage Variation 12/11
2.2%	-2.8%	8.9%	Percentage Variation 13/12
4.9%	8.7%	0.4%	Percentage Variation 14/13
4.2%	6.5%	1.3%	Percentage Variation 15/14
2.3%	1.9%	2.8%	Percentage Variation 16/15
8.5%	11.7%	4.3%	Percentage Variation 17/16
7.8%	4.0%	13.2%	Percentage Variation 18/17

3.6 Arrival of tourists by nationality and country of residence

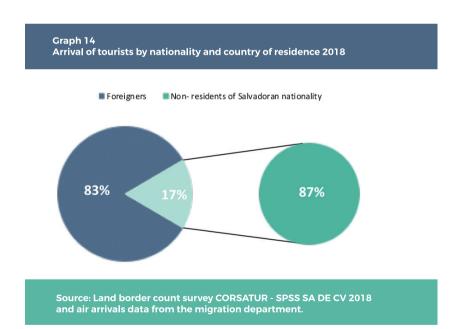
Of the total of tourist arrivals during 2018 (1,677,292), 16.8% are Salvadorans living abroad and the rest are non-salvadoran foreigners (83.2%).

It should be noted that, of the total number of salvadoran tourists residing abroad, 87% come from the United States. Non-resident foreigners have experienced a rise of 4.8% and salvadorans living abroad have increased by 25.6% (graph 14 and table 6)

Table 6 Arrival of tourists by nationality. Years: 2009-2018

Nationality	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Percentage Variation 18/17	Percentage Variation 2018
Salvadorans living abroad	208,349	204,792	206,900	297,267	224,570	219,584	188,475	158,147	224,687	282,164	25.6%	16.8%
Foreigners	882,577	944,769	977,597	957,457	1,058,222	1,125,581	1,213,123	1,275,466	1,331,381	1,395,128	4.8%	83.2%
Total	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1677292.00	8.5%	100.0%

Source: Land border count survey CORSATUR - ARALDI 2009- 2013 /ITCORNER2013-2014 \land SPSS SA DE CV 2014-2018 and air arrivals data from the migration department.



3.7 The economic aspects of tourism

Tourism expenditure refers to the total paid for the acquisition of consumer goods and services and valuable objects for their own consumption or for gifts, that are purchased before and during the tourist's trip.

Tourism expenditure refers to the total paid for the acquisition of consumer goods and services and valuable objects, for own consumption or gifts, that are purchased before and during the tourist's trip.

The income reported from excursionists was up to US \$71.86 million. The total income from visitors (tourists plus excursionists) was \$ 1,532.61 Million, more than 21% than in 2017 **(table 7 and graph 15.)**



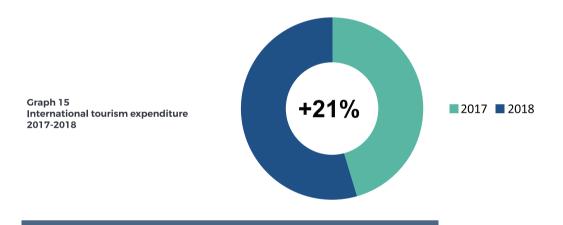




Table 7
Tourists incomes (millions US\$)
Years: 2009-2018

Ranking	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Tourists	\$ 503.52	\$ 499.41	\$ 597.20	\$ 751.56	\$ 867.57	\$ 1,073.49	\$ 1,121.33	\$ 1,136.99	\$ 1,209.84	\$ 1,461
Variation %		-0.8%	19.6%	25.8%	15.4%	23.7%	4.5%	1.4%	6.4%	21%
Excursionists	\$ 13.11	\$ 18.63	\$ 17.99	\$ 19.99	\$ 26.27	\$ 33.95	\$ 48.12	\$ 46.44	\$ 55.25	\$ 71.86
Variation %		42.1%	-3.4%	11.1%	31.4%	29.2%	41.7%	-3.5%	19.0%	30.1%
Visitors	\$ 516.63	\$ 518.04	\$ 615.19	\$ 771.55	\$ 893.84	\$ 1,107.43	\$ 1,169.45	\$ 1,183.43	\$ 1,265.09	\$ 1,532.61
Variation %		0.3%	18.8%	25.4%	15.8%	23.9%	5.6%	1.2%	6.9%	21.1%

Source: Expenditure and International Tourist Profile Survey CORSATUR - ARALDI 2009-2013 / ITCORNER 2013-2014 / SPSS SA DE CV 2017-2018.



The highest daily average of expenses during 2018 was reported from tourists from South America (US \$156.7), The rest of the world was US \$135.4, and the United States was US 124.2 (**table 8**).

Average of daily expenditure by country of residence Years: 2009-2018
--

Source: Expenditure and International Tourist Profile Survey

CORSATUR SPSS SA DE CV 2017-2018.

	2009		2010		2011		2012		2013		2014		2015		2016		2017		20	18
Residence's Region	Average of daily expenses in US\$	Average stay (nights)	Average of daily expenses in US\$	Average stay (nights)	Average of daily expenses in US\$	Average stay (nights)	Average of daily expenses in US\$	Average stay (nights)	Average of daily expenses in US\$	Average stay (nights)	Average of daily expenses in US\$	Average stay (nights)	Average of daily expenses in US\$	Average stay (nights)	Average of daily expenses in US\$	Average stay (nights)	Average of daily expenses in US\$	Average stay (nights)	Average of daily expenses in US\$	Average stay (nights)
Guatemala	31.2	2.6	37.7	2.5	54.9	2.3	39.4	2.2	46.7	2.1	56.2	2.4	51.2	2.4	57.9	2.2	65.4	2.3	74.5	2.7
Honduras	25.7	3.9	32.3	3.5	44.1	3.6	43.4	3.1	43.3	3.5	49.6	3.2	57.7	3.0	59.1	2.7	60.3	2.8	67.3	3.7
Nicaragua	43.8	4.7	49.5	4.1	69.6	4.6	58.2	5.2	70.3	4.1	69.1	4.6	67.9	4.5	69.4	4.8	93.8	4.5	92.4	5.4
Resto de C.A	102.3	8.1	123.2	7.0	113.5	8.4	70.2	10.4	86.4	10.9	71.4	12.5	75.1	14.7	86.9	10.2	105.2	8.3	99.8	10.1
Estados Unidos	93.7	11.5	92.1	10.9	111.4	9.5	120.8	10.8	125.3	10.9	131.8	12.4	142.3	11.5	144.0	11.0	145.9	11.3	124.2	13.8
México	91.6	9.3	91.7	8.3	101.1	8.5	84.4	9.5	98.8	8.0	85.9	10.5	99.4	9.4	93.3	7.8	131.2	5.9	110.1	7.7
Sudamérica	120.1	7.4	135.8	7.5	123.5	10.4	114.9	9.9	115.3	11.3	99.8	13.0	110.2	12.0	114.0	11.4	127.1	10.9	156.7	10.1
Resto del mundo	112.0	10.4	102.8	10.8	110.2	9.0	114.8	9.5	104.7	10.6	86.4	11.3	107.2	12.5	101.0	9.7	145.6	9.1	135.4	10.8

Source: Expenditure and International Tourist Profile Survey CORSATUR - ARALDI 2009- 2013 / ITCORNER 2013-2014 / SPSS SA DE CV 2017-2018.

When analyzing the expenditures per nationality of the tourists, the highest value is from salvadorans residing abroad (US \$120.30), as well as the average stay (13.4) **(table 9)**.

Table 9
Average of daily expenditure and stay of Salvadoran Tourist residing abroad, foreign tourists and excursionists. Years: 2009-2018.

Average expenditure and stay, by nationality tourist and excursionist (2009-2018)		009	2	010	:	2011	- 4	2012	1	2013	2014	1	2015	2016	2017	2018	% Variation
Salvadoran Tourist																	
Average stay (nights)		11.2		10.9		10.0		12.0		12.5	15.1		16.6	14.1	12.4	13.4	8.1%
Expense per person and day (in US\$)	\$	88.4	\$	87.8	\$	106.3	\$	105.8	\$	107.1	\$ 115.5	\$	119.9	\$ 137.5	\$ 136.7	\$ 120.3	-12.0%
Foreign Tourist																	
Average stay (nights)		5.0		4.6		4.4		4.2		5.2	5.6		5.3	5.2	5.1	6.4	25.5%
Expense per person and day (in US\$)	\$	70.8	\$	73.5	\$	89.2	\$	89.7	\$	100.9	\$ 100.2	\$	109.8	\$ 112.1	\$ 117.8	\$ 110.9	-5.9%
Total per Tourist																	
Average stay (nights)		6.2		5.8		5.4		6.0		6.5	7.1		6.8	6.2	6.2	7.5	21.0%
Expense per person and day (in US\$)	\$	76.8	\$	78.5	\$	94.2	\$	98.5	\$	103.2	\$ 105.7	\$	112.9	\$ 117.4	\$ 123.8	\$ 113.1	-8.6%
Excursionist																	
Average stay (nights)		0.0		0.0		0.0		0.0		0.0	0.0		0.0	0.0	0.0	0.0	0.0%
Expense per person and day (in US\$)	\$	33.5	\$	41.0	\$	40.2	\$	41.1	\$	48.4	\$ 61.8	\$	85.0	\$ 75.0	\$ 79.1	\$ 88.7	12.1%

Source: Expenditure and International Tourist Profile Survey CORSATUR - ARALDI 2009- 2013 / ITCORNER 2013-2014 / SPSS SA DE CV 2017-2018.

3.8 Tourist activity within the GDP

The activity of the tourism sector is key for the national economy, bearing in mind that in 2018, the contribution of the sector into the overall gross domestic product (GDP) was up to 5.9%, with US \$1,532.61 million as income from the inbound tourism. **(Table 10 and graph 16).**

Table 10 Tourism income in the GDP											
Year	GDP (US\$ Millions)	Tourism (US \$Millions)	TI/GDP								
2009	17,601.62	516.6	2.9%								
2010	18,447.93	518	2.8%								
2011	20,283.78	615.1	3.0%								
2012	21,386.15	771.5	3.6%								
2013	21,977.40	893.8	4.1%								
2014	22,585.84	1,107.40	4.9%								
2015	23,166.03	1,169.40	5.0%								
2016	23,912.23	1,183.40	4.9%								
2017	24,805.44	1,265.10	5.1%								
2018	26,056.95	1,532.61	5.9%								

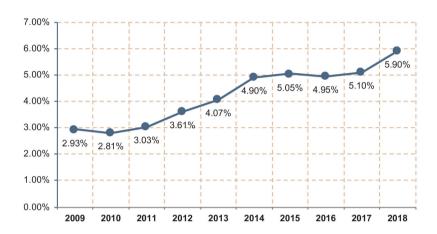
Source: Expenditure and International Tourist Profile Survey CORSATUR - ARALDI 2009- 2013 / ITCORNER 2013-2014 / SPSS SA DE CV 2017-2018.



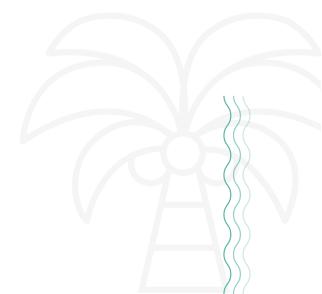




Graph 16 Impact of tourism income on the GDP 2009 - 2018



Source: Expenditure and International Tourist Profile Survey CORSATUR - ARALDI 2009- 2013 / ITCORNER 2013-2014 / SPSS SA DE CV 2017-2018.



4. DATA TUR. SURVEY ON HOTEL OCCUPATION.

As of December 2018, DATA TUR reports the trend of the main variables for hotel occupancy within the main urban area of San Salvador. The variables processed in this system are the following:

- Available rooms
- Rooms occupied by residents and non-residents
- Arrivals of resident and non-resident tourists
- Tourists, resident, non- resident, spend the night, among others

DATA TUR is a dynamic information system that facilitates the collection of information related to hotel occupation that is (the accommodation itself) that comprise the entry of the figures, thus ensuring the reliability and timeliness of statistical information. In This way, the information is gathered on a monthly basis from the hotel sector preserving the statistical secrecy.

4.1 Outcomes for the 2009-2018 term from the main urban area of San Salvador.

The hotel occupancy in the main urban area of San Salvador during the 2009-2018 term is described in table 11. The detail information shows that the months with the highest occupancy rate for 2018, are levels, which were January, November, February and October for 2018.

Table 11 Hotel occupancy 2009-2016 Years: 2009-2018

Months	Years													
Wonths	2009p	2010p	2011p	2012p	2013p	2014p	2015p	2016p	2017p	2018p				
January	49.92	56.29	56.71	61.09	64.48	57.69	78.5	80.0	82.0	80.00				
February	65.82	73.66	72.52	77.31	80.66	69.57	78.6	67.35	67.38	63.09				
March	65.99	66.07	74.2	76.91	81.02	66.5	70.39	62.44	67.79	57.24				
April	60.48	65.03	59.31	60.3	59.72	50.23	56.02	62.78	54.87	60				
May	58.89	69.28	65.5	71.1	74.4	65.94	60.73	57.81	59.36	54.58				
June	65.02	64.94	76.48	80.27	86.0	86.0	67.8	62.02	64.06	55.75				
July	65.87	67.66	71.48	73.94	72.03	75.78	71.34	61.43	59.26	59.19				
August	59.34	58.99	59.34	62.1	63.31	63.93	54.57	54.73	56.97	61.25				
September	67.18	61.29	67.65	55.66	63.09	59.23	64.41	56.25	60.65	59.62				
October	71.04	64.65	64.4	64.48	67.62	66.15	64.5	57.56	64.29	61.99				
November	71.03	67.39	70.44	67.29	72.35	71.6	68.29	70.11	66.72	68.6				
December	54.78	51.23	47.27	44.79	52.08	48.07	52.9	50.58	53.83	48.71				
Total	62.9	63.8	65.3	66.3	69.7	65.1	65.7	61.9	63.1	60.8				

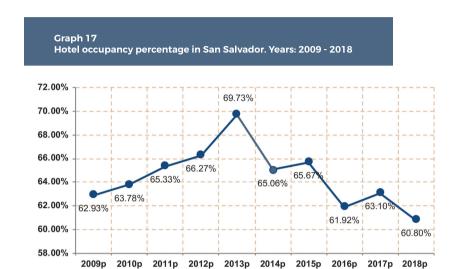
P= Occupancy percentage. Data for January-August 2012, January – June 2013, June – August 2014 and January-February 2015, and January 2016 are estimates. Source: DATA TUR EL SALVADOR 2009-2018







Graph 17 describes the annual hotel occupancy (%) during the years 2009-2018.



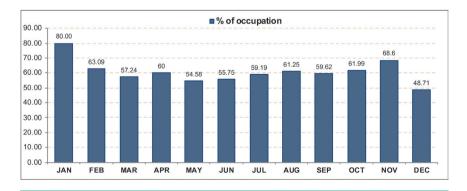
Years 2009 - 2018

Source: DATATUR EI Salvador 2009-2016. Data for January -August 2013; january-june 2014; June-August 2016, 2017 and 2018 are estimates.

The accommodation offer during 2018 in El Salvador was 578 hotels with 9,518 rooms. San Salvador has a participation of 32.6%, equivalent to 123 hotels and 3,104 rooms.

The hotel occupation offered in the main urban area of San Salvador is shown in **Graph 18**, demonstrating the performance during the 12 months of the year 2018.



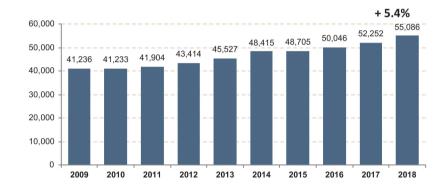


Source: DATATUR El Salvador 2009-2018* Data for January 2018 is estimated.

5. EMPLOYMENT PERFORMANCE WITHIN THE RELEVANT AREAS FOR TOURISM

The employment is a variable of utmost importance for the economic study of productive activities, as it is also the case of tourism. In 2018 the average jobs reached were 55,086, with an increase of 5.4% compared to 2017. **(Table 12 y graph 19).**





Source: Self-developed with data from the Salvadoran Institute of Social Security, ISSS. Note: As of July 2018, the ISSS data took the CIIU review from 3 to 4.

Table 12 Annual average of employment in the tourism sector 2009-2018

January/December Activities		Numbers of workers 2010	Variation %	Numbers of workers 2011	Variation %	Numbers of workers 2012	Variation %	Numbers of workers 2013	Variation %	Numbers of workers 2014	Variation %	Numbers of workers 2015	Variation %	Numbers of workers 2016	Variation %	Numbers of workers 2017	Variation %	Numbers of workers 2018	Variation %
Hotels and similar accommodations	4,891	5,012	2.5%	5,159	2.9%	4,481	-13.2%	4,584	2.3%	4,679	2.1%	5,389	15.2%	5,930	10.0%	5,858	-1.2%	5,622	-4.0%
Restaurants, bars and similar	16,704	16,707	0.02%	17,035	2.0%	18,112	6.3%+	19,819	9.4%	20,792	4.9%	21,535	3.6%	23,434	8.8%	25,107	7.1%	26,811	6.8%
Transport	12,146	12,349	1.7%	13,396	8.5%	13,489	0.7%	13,463	-0.2%	13,724	1.9%	13,581	-1.0%	13,727	1.1%	12,198	-11.1%	10,823	-11.3%
Other	7,495	7,164	-4.4%	6,313	-11.9%	7,333	16.2%	7,661	4.5%	9,221	20.4%	8,200	-11.1%	6,956	-15.2%	9,089	30.7%	11,829	30.1%
Total	41,236	41,232	-0.01%	41,903	1.6%	43,415	3.6%	45,527	4.9%	48,415	6.3%	48,705	0.6%	50,046	2.8%	52,252	4.4%	55,086	5.4%

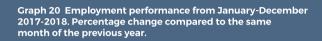
Source: Self-developed with data from the Salvadoran Institute of Social Security, ISSS. Note: As of July 2017, the ISSS data took the CIIU review from 3 to 4.

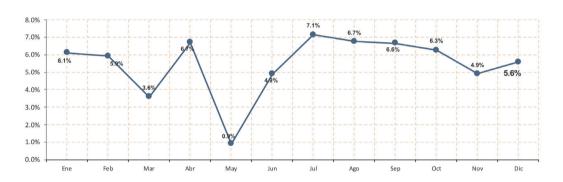






According to the social security data, the employment created by tourism in the month of December 2018 shows an increase of 5.6% in contrast with the same month of 2017 **(graph 20)**.

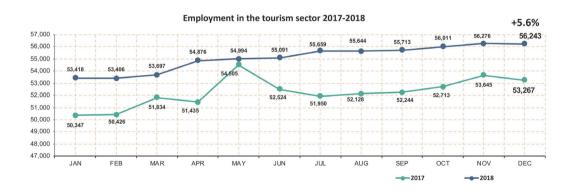




Source: Self-developed with data from the Salvadoran Institute of Social Security, ISSS.

It is also worth mentioning that the employment created by the tourism sector in the national economy is 5.6% for the month of December 2018. 56, 243 jobs were recorded, 2,976 more than in 2017 (graph 21).

Graph 21 Employment in the tourism sector 2017-2018



 ${\bf Source: Self-developed\ with\ data\ from\ the\ Salvadoran\ Institute\ of\ Social\ Security,\ ISSS}$

For the month of December 2018, the average salary in the tourism sector was around \$516.87.

6. PROFILE OF THE INTERNATIONAL TOURIST

According to the data from the surveys of the inbound tourism conducted in 2018, 75.95% of the respondents are male and 24.1% are female.

By age groups, 56.4% of the total of respondents are between 25 to 44 years old, 35.3% are older and 3.4% are between 18 to 24 years.

According to the level of studies, 45.1% completed higher education, 30.6% finished secondary school and only 4.4% have completed primary school and 0.4% have preschool or no schooling.

6.1 Travel arrangements

99.5% of the tourists organized their trip on their own and only 0.5% purchased a tour package.

The main means for accommodation used by tourists are family and friends' homes, (51.4%), 41.4% stay in hotels or similar facilities, 5.6% own property, 0.5% rent a property, and the remaining 1.5% stay in another type of accommodation.

6.2 Purpose of the trip

The main reason for the trip for the tourist that visited El Salvador in 2018 was to met with family and friends (50.5%) and for leisure (33.4%) (table 13).

Tabla 13 Purpose of the trip

Purpose of the tourist's trip 20018	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	% Partic.
Business	167,984	178,571	158,713	154,790	146,344	157,672	165,164	202,417	136,687	152,779	9.1%
Education	1,121	2,726	782	629	1,330	1,449	1,366	1,526	1,084	1,373	0.1%
Visit family or friends	463,585	446,733	369,119	509,158	500,211	533,565	524,955	554,874	718,710	846,404	50.5%
Health treatment	6,392	11,365	13,374	16,144	15,815	19,301	25,978	24,654	24,255	24,376	1.5%
Religious	21,609	24,082	46,217	34,511	53,754	71,690	35,396	50,868	47,746	45,820	2.7%
Leisure	409,381	461,878	554,431	501,357	493,067	513,113	605,211	567,260	602,009	559,536	33.4%
Other purpose	20,854	24,207	41,862	38,135	72,271	48,376	43,529	32,016	25,579	20,357	1.2%
Sports tourism										26,647	1.6%
Total	1,090,926	1,149,562	1,184,498	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1,677,292	100.0%

Source: Survey of international visitors profile and spending. CORSATUR - ARALDI 2009 - 2013, IT CORNER, SPSS, S.A. DE C.V. 2014 - 2018.







7. OUTBOUND TOURISM

By the end of 2018, 1,788,218 travelers of salvadoran nationality traveled abroad. This shows a 4.42% more than the previous year **(graph 22)**.

The data analysis shows that since 2009, there is an increase in the visitor's trends. See the information on tourists and excursionists as of 2013 (graph 23) based on the year 2009.

Graph 22 Annual trips abroad by Salvadorans and residents. For the 2009-2018 term.



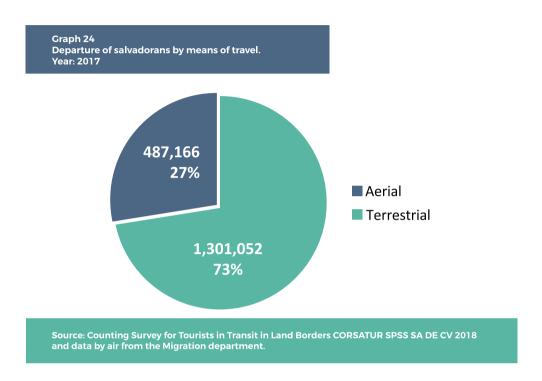
Source: Counting Survey for Tourists in Transit in Land Borders CORSATUR - ARALDI 2009- 2013 / IT CORNER 2013- 2014 / SPSS SA DE CV 2014-2018 and data by air from the migration department.

Graph 23
Percentage of growth and/or annual growth.
2009 vs 2010-2018

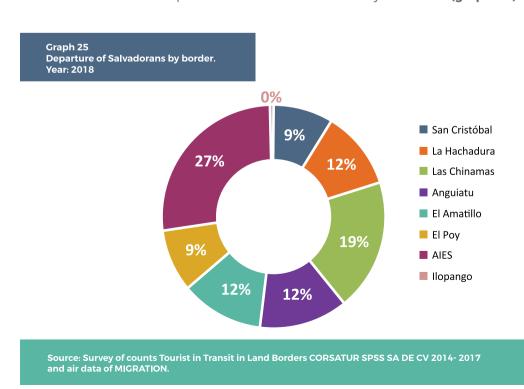


Source: Counting Survey for Tourists in Transit in Land Borders CORSATUR - ARALDI 2009- 2013 / IT CORNER 2013-2014 / SPSS SA DE CV 2014-2018 and data by air from the Migration department.

The **Graph 24** shows that 73% of salvadorans departure by land to travel abroad to different destinations and 27% travel by air.



The main land border used by Salvadorans is Las Chinamas (19%), and 27% depart by air from El Salvador International Airport San Oscar Arnulfo Romero y Galdámez (graph 25)









8. KEY INDICATORS OF DOMESTIC TOURISM IN EL SALVADOR

8.1 Key indicators

Tourism is considered by countries as a factor for economic development. The impact of this tourism activity in the economic structures of societies require a systematic study by all

the relevant stakeholders, especially those who directly or indirectly design and promote programs on the subject.

Thus, not only do governments need information on specific aspects of tourism,

but also there are different types of users, such as professionals, the population and research groups, who permanently manage and/or generate statistical data on the subject.

In fact, the production and administration of information about tourism has been increasing in recent years, aimed to produce inputs that contribute to understanding the dynamics, changes and progress that this activity is experiencing, and its effects on other social aspects.

For El Salvador, tourism represents an important economic activity, same as the other countries of the Central American region. In 2018, tourism for El Salvador represented around 5.6% of the total GDP, and 55,086 jobs were created in connection to the typical activities of tourism and the hospitality within the main urban area of San Salvador with an average occupancy rate of 52.75% for the year 2018.

Salvadoran Tourism Corporation (CORSATUR) jointly with the General Directorate of Statistics and Censuses (DIGESTYC) within the framework of the "Inter-institutional Cooperation Agreement" between the Ministry of Economy, the Central Reserve Bank and the Ministry of Tourism, developed different types of tasks in order to optimize the available statistical information by designing indicators about the situation of the tourism sector and developing tools for the analysis of the impact of the activity.

In this context, this research aims to monitor the impact of the demand of domestic tourism in order to determine its size, the socio-demographic characteristics and travel habits The signing of the agreement among the institutions described above, has been a key contribution to this objective. All these initiatives aim to the development in the medium term of the "Satellite Tourism Account of El Salvador".

8.2 Methodology applied

It is a quantitative study, through surveys that seek to describe the activity of Domestic Tourism in El Salvador to address this work using the survey approach.

This implementation uses a data collection instrument: a questionnaire arranged for tourists and for both domestic and foreign excursionists. The research includes a twelve-month measurement, which began in January 2018 and ended in December 2018. The methodology applied is of quantitative type, through sample surveys, with face-to face interviews in households composed by urban and rural populations, reaching a department level.

The sample is a subsample of the household survey conducted by the General Directorate of Statistics and Census at national level. The sample size in twelve months is 5, 052 surveys, distributed in the urban and rural areas of the country's 14 departments.

The survey of Domestic Tourism of Salvadoran Residents within the National Territory is carried out by a team of interviewers and supervisors, who visit the targeted dwellings as defined in the sample and according to the monthly schedule.

The methodology for the development of the survey is basically supported on the following aspects:

The key informant is the head of the household or the person in charge of the home and he answers on behalf of all the members of the household when they are absent; otherwise each one answers the selected questions.

The information collected from the household is carried out including the last three months

of the implementation of the survey.

The survey is carried out with a mobile device called PDA (Personal Digital Assistant) mobile, which collects and records the questionnaire answers digitally to be downloaded later into a database.

If, in the first visit, the person is not at home, there is a second visit scheduled to interview the person who meets the previously defined criteria.

When the house is closed and it is not possible to contact any member of the household, another visit is scheduled. If in a second visit there is no one home, there is a third visit, and if no person is found again, the survey is declared absent. If there is an evidence that the household is empty, the survey records that information.

8.3 Main outcomes

8.3.1 Overnight and overnight trips with domestic destination 2011-2018

The Internal Tourism Survey allowed us to estimate, on a quarterly basis, the total number of members of households that took trip with overnight stays and one-day visits.

The data is reported at national level, reaching out the total population of the country with 6.635.386 inhabitants, and a total of 1.921.934 households. (4th quarter 2018).

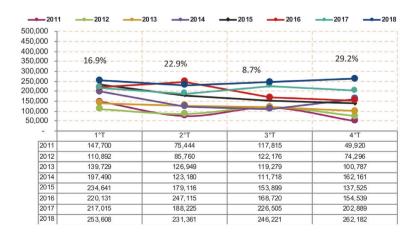
8.3.2 Trips with overnight stay (homes)

Overnight trips refer to people who travel and stay at least one night at the destination they visit.

The outcomes in the graph 26 show an increase when comparing the four quarters reviewed in 2018 and 2017, especially in the second and fourth quarter. This is evidence that "PUEBLOS VIVOS", a transversal strategy jointly with the national campaigns developed for the holiday seasons by CORSATUR, are achieving the expected results. The remaining quarters showed increases of

4.8% in the first quarter and 29.2% in the fourth quarter.

Comparison of trips by household with overnight stay, internal destination by quarters, % of growth. Year: 2011-2018



Source: Survey on Domestic Tourism of Salvadoran Residents within the National Territory DIGESTYC - CORSATUR 2011 - 2017 preliminary data



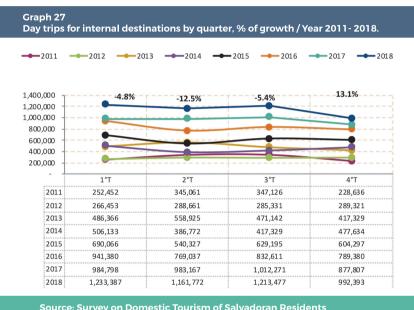




8.3.3 Day trips by household

One-day trips are those that people make during a day called field trips.

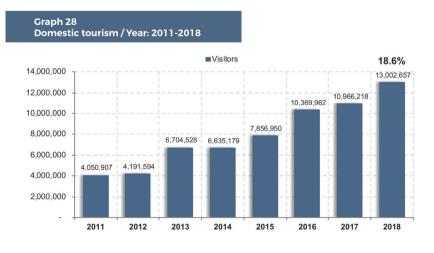
These trips are the most preferred of Salvadorans. **Graph 27** shows the trend of this type of trips. Like overnight trips, all the quarters shows an increase compared to 2017.



Source: Survey on Domestic Tourism of Salvadoran Residents within the National Territory DIGESTYC - CORSATUR 2011 - 2017 preliminary data

8.3.4 Visitors for each member of the households, internal tourism

In 2018, a total of 13,002,657 visitors took tourism trips within El Salvador, representing a 18.6% growth compared to 2017 (graph 28.)



Source: Survey on Domestic Tourism of Salvadoran Residents within the National Territory DIGESTYC - CORSATUR 2011 - 2018 with preliminary data

8.3.4 Tourists and excursionist for each member of the households, domestic tourism.

During the year 2018, there were 10,663,370 people who made trips as tourists, that is, those who spent at least one night in the visited destinations, registering a decrease of 20.1% in comparison to 2017. In the case of the excursionists (one-day visitors), 2,339,287 were recorded, 18.2% more than in 2017 (graph 29).





Source: Survey on Domestic Tourism of Salvadoran Residents within the National Territory DIGESTYC – CORSATUR 2011 - 2017 with preliminary data

8.4 Income from tourism

In 2017, revenues from domestic tourism reached US \$ 258, 795, 313, this figure represents a growth of 16.5% in real terms, **(graph 30.)** On the other hand, it is mentioned that the survey measures tourism in addition to domestic tourism and it determines the expenditure of each of them.

Graph 30. Tourist income. Domestic Tourism 2017-2018



Source: Survey on Domestic Tourism of Salvadoran Residents within the National Territory DIGESTYC - CORSATUR 2011 - 2018 preliminary data







8.5 Daily average of the domestic tourism expenditure

The average daily expenditure represents one of the key variables of the tourist activity. In the extent that the expenditure trend is informed, it is possible to estimate the impact that tourism has in the local and in the national economy.

Below are the amounts of money that the tourist declared during the survey carried out in year. Summing up, it is said that the tourist who spends the night spends an average of US \$12.65 per stay, and the day visitor or the excursionist spends an average of US \$18.99 (table 14.)

Table 14 Daily expenditure and average stay for 2018						
	2018					
Average stay per person	1er Quarter	2do Qu	ıarter	3er Quarter	4to Quarter	Annual average
Tourist						
Stay (nights)	2.08		1.94	1.61	2	1.91
Average of daily expenses per person (\$)	10.98	:	11.07	13.59	14.95	12.65
Excursionist						
Stay (nights)	0		0	0	0	0.0
Average of daily expenses per person (\$)	20.92	:	17.09	18.52	19.43	18.99
Visitor						
Stay (nights)	2.08		1.94	1.61	2	1.91
Average of daily expenses per person (\$)	10.23		9.17	11.9	10.81	10.53

Source: Survey on Domestic Tourism of Salvadoran Residents within the National Territory DIGESTYC - CORSATUR 2018 with preliminary data

8.6 Profile of the domestic tourist. Year 2018

	Profile of the domestic tourist. Year 2018
Average of daily expenditure (\$)	\$12.65
Average of stay (nights)	1.91
Total tourist expense per stay	\$24.16
Purpose of the tourist's trip	Visit friends and family 62.81%, Leisure 27%, Business 0.86%, Other 9.68%
Age	0- 15 years 28.24%, 16-30 years 26.21%, 31-45 years 22.14%, 46-60 years 14.60%, older than 60 years 8.81%
Civil status	Married 24,01%, With companion 17.28%, Single 49.76% (including minors), widower 3.41%, divorced 0.69%, separated 4.86%
Employment status	Employed 57.90%. The rest are unemployed
Main occupation	Permanent work 28.94%, independent 13.40%, housewife 25.62%, self-employee without a specific location 17.74%, Other 14.26%
Completed studies	Primary school 29.94%, Secondary school 19.85%, High School 21.36%, University 10.32%, Master degree 0.43%, No schooling 4.97%
Income level	Menor de \$100 el 35.94%, de \$100 a \$500 el 55.01%, Más de \$500 el resto 9.06%
Accommodation used	Family homes 66.30%, Hotels 18.06%
Travel arrangements	Without a tourist package 100.00%
Type of trip	In a group 87.44%, the rest travel alone
Distribution of expenditures	Food 22.97%, Accommodation 19.35%, Car 10.78%, Restaurants 21.31%, Other 25.72%

Source: The Survey on Domestic Tourism of Salvadoran Residents within the National Territory DIGESTYC - CORSATUR 2018 with preliminary data

9. ANNEXES

INBOUND TOURISM

ANNEX 1

		EL SAL	VADOR: CO		JM OF TO - 2018	URISM ST	ATISTICS				
ITEM	UNITS	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
INBOUND TOURISM		1,481,748	1,605,358	1,634,679	1,738,317	1,822,003	1,886,398	1,972,854	2,051,653	2,246,618	2,535,661
Tourist (Visitors spending the night)	Thousands	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1,677,292
Excursionists	Thousands	390,822	455,797	450,182	483,593	539,211	541,234	571,256	618,040	690,550	858,369
MAIN TOURIST MARKETS											
TOTAL	Thousands	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1,677,292
Central America	Thousands	673,324	739,843	734,796	740,698	708,541	768,259	805,634	827,865	898,652	961,266
North America	Thousands	371,280	356,608	368,641	443,075	482,211	488,547	505,078	507,299	548,541	606,745
South America	Thousands										
Europe	Thousands	19,861	23,704	33,249	32,897	46,337	43,701	44,991	45,879	50,901	50,646
The Rest of the World	Thousands	18,842	19,919	33,891	25,744	32,344	29,982	30,223	32,723	39,652	41,361
MAIN OUTBOUND COUNTRIES	mousanus	7619	9487	13920	12310	13,359	14,676	15,672	19,848	18,323	17,275
MAIN OUTBOOND COUNTRIES											
TOTAL	Thousands	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1,677,292
Guatemala	Thousands	462,944	518,957	535,245	537,612	465,055	511,829	530,531	524,758	558,371	605,823
Honduras	Thousands	138,104	145,868	126,446	136,451	171,763	177,777	202,339	220,582	250,131	263,162
Nicaragua	Thousands	42,844	43,488	40,755	32,566	32,937	33,931	28,262	29,027	30,711	38,845
Costa Rica	Thousands	17,714	18,443	20,300	20,306	25,150	27,981	28,737	33,424	41,669	36,112
United States	Thousands	327,314	318,569	320,737	396,909	422,811	431,792	447,628	452,329	477,257	540,174
México	Thousands	17,633	17,607	19,699	15,950	27,489	27,567	32,654	31,383	40,848	37,100
Canadá	Thousands	26,333	20,432	28,205	30,216	31,911	29,188	24,796	23,587	30,436	29,470
Germany	Thousands	1,968	2,020	4,993	3,265	5,440	4,123	3,532	3,398	4,966	4,485
Spain	Thousands	5,496	5,843	10,620	8,624	7,788	7,850	8,565	9,288	16,040	13,229
Other countries	Thousands	50,576	58,334	77,497	72,825	92,448	93,126	94,554	105,837	105,640	108,891
ARRIVALS BY MEANS OF TRAVEL											
TOTAL	Thousands	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1,677,292
By plane	Thousands	429,946	426,171	469,591	541,121	589,113	591,268	598,805	615,844	642,476	727,385
By road	Thousands	660,980	723,390	714,906	713,603	693,679	753,897	802,793	817,769	913,333	949,907
Maritime	Thousands	0	0	0	0	0	0	0	0	260	0
Cruise (number of people)*	Thousands	0	2,365	650	1,058	1,733	2.424	686	1,105	7,209	2,917
Number of passenger ships		0	4	2	3	2	4	3	4	8	4
OUTBOUND TOURISM											
Salvadorans traveling abroad	Thousands	1,345,300	1,421,304	1,469,372	1,462,433	1,514,868	1,514,945	1,617,626	1,803,744	1,870,936	1,788,218
ACCOMMODATION											
Hotels		394	394	402	408	408	465	465	465	465	777
Rooms	HA	8,298	8,282	8,373	8,805	8,805	9,261	9,261	9,261	9,261	10,265
Beds available	НА	14,037	14,061	14,286	15,862	15,862	16,660	16,660	16,660	16,660	18,035
Occupation rate	Percentage	62.9	63.8	65.3	66.3	69.7	65.1	65.7	61.9	61.4	60.8
Average stay	Nights	2.9	2.8	2.9	2.9	2.9	2.9	2.9	2.6	1.9	2.1
ECONOMIC ASPECTS OF TOURISM											
Total income by tourism activity	Milions US\$	516,632,502	518,034,842	615,151,460	771,550,700	893,838,502	1,107,434,438	1,169,454,328	1,183,434,176	1,265,090,472	1,532,612,867
Income by tourists (spending the night)	Milions US\$	503,525,550	499,408,765	597,158,899	751,560,737	867,571,986	1,073,485,831	1,121,334,098	1,136,994,652	1,209,836,414	1,460,746,910
Income by excursionist	Milions US\$	13,106,952	18,626,077	17,992,561	19,989,963	26,266,516	33,948,607	48,120,230	46,439,524	55,254,058	71,865,957
(without spending the night)	Milions US\$	17,601.6	18,447.9	20,283.8	21,386.2	21,977.4	22,585.8	23,166.0	23,912.2	24,805.4	26,057
On tourism/GDP	Percentage	2.5%	2.4%	2.7%	3.2%	3.7%	4.4%	4.5%	4.95%	5.1%	5.9%
OII (OUITOIII) GDF	reiceilidge	2.070	2.770	2.170	J.Z 70	0.770	7.470	7.070	4.0070	J. 170	J.970

Source: The Central Reserve Bank, Preliminary GDP, COBPORCION SALANDORESA DE TAIRSMO. The income data for 2007, are adjustments made with the Central Bank as a result of the consultance, DATA TOUR is the source of the data for excupation and hot.

"I Source: Cepa 2007- 20016 are passengers and 2018 are cruise passengers according to Migration. GDP: preliminary with the new base published by BCR, on March 23, 2018 Note: The entire series 2009-2018 was modified with the new data published by BCR.

Source: Arrivals of international visitors - surveys of international visitors counts. 2007-2018 CORSATUR, AARALDI; IT CORNER; SPSS SA DE CV







COMPARATIVE OF ARRIVALS OF TOURISTS AND INTERNATIONAL EXCURSIONISTS AND VISITORS JANUARY-DECEMBER 2016/2018

MONTH		EXCURS	SIONISTS			TOUF	RISTS		VISIT	ors	ABSOLUTE	RELATIVE
MONTH	2017	2018	ABSOLUTE VARIATION	RELATIVE VARIATION	2017	2018	ABSOLUTE VARIATION	RELATIVE VARIATION	2017	2018	2018-2017	VARIATION 2018-2017
JAN	55,249	52,583	-2,667	-4.8%	123,022	126,296	3,274	2.7%	178,271	178,879	608	0.3%
FEB	58,417	66,230	7,813	13.4%	103,206	115,887	12,681	12.3%	161,623	182,117	20,494	12.7%
MARCH	61,732	91,507	29,775	48.2%	113,600	142,858	29,258	25.8%	175,332	234,364	59,033	33.7%
APRIL	52,333	75,235	22,902	43.8%	127,686	124,410	-3,277	-2.6%	180,019	199,645	19,626	10.9%
MAY	58,196	78,840	20,644	35.5%	114,145	121,473	7,328	6.4%	172,341	200,313	27,972	16.2%
JUNE	60,021	62,988	2,967	4.9%	136,134	152,962	16,828	12.4%	196,155	215,950	19,795	10.1%
JULY	57,259	67,949	10,689	18.7%	147,254	166,758	19,504	13.2%	204,514	234,707	30,193	14.8%
AUG	44,540	56,068	11,528	25.9%	147,862	172,832	24,969	16.9%	192,402	228,899	36,497	19.0%
SEP	48,206	58,596	10,390	21.6%	103,207	114,747	11,540	11.2%	151,413	173,343	21,930	14.5%
ост	66,048	81,108	15,060	22.8%	112,862	118,054	5,192	4.6%	178,910	199,162	20,252	11.3%
NOV	62,152	71,532	9,380	15.1%	135,654	143,144	7,490	5.5%	197,806	214,676	16,870	8.5%
DEC	66,396	95,733	29,337	44.2%	191,436	177,872	-13,564	-7.1%	257,832	273,605	15,773	6.1%
TOTAL	690,550	858,369	167,820	24.3%	1,556,069	1,677,292	121,223	7.8%	2,246,618	2,535,661	289,043	12.9%

Source: Survey of tourist in transit in land borders and international airports of El Salvador and the port of Acajutla CORSATUR-SPSS SA DE CV 2016-2018"

ANNEX 3

ARRIVAL OF INTERNATIONAL TOURISTS BY MEANS OF TRAVEL 2017-2018

Via / Frontier	January- D	ecember	Var. %	Part. %	January- [December	Var. %	Part. %
via / Frontier	2017	2018	var. 70	Part. 76	2017	2018	var. 76	Part. 76
By road	115,724	89,071	-23.0	50.1	913,333	949,907	4.00	56.6
Chinamas	37,929	30,110	-20.6	16.9	288,301	337,168	17.0	20.1
San Cristobal	6,618	4,558	-31.1	2.6	66,309	63,717	-3.9	3.8
Hachadura	26,123	22,386	-14.3	12.6	231,461	208,570	-9.9	12.4
Anguiatu	29,863	4,989	-83.3	2.8	68,018	57,868	-14.9	3.5
El Amatillo	11,929	21,830	83.0	12.3	173,970	202,363	16.3	12.1
El Poy	3,262	5,198	59.4	2.9	85,275	80,222	-5.9	4.8
By plane	75,712	88,801	17.3	49.9	642,476	727,385	13.2	43.4
Aerop. I. El Salvador	74,786	88,507	18.3	49.8	633,388	719,997	13.7	42.9
llopango *	926	294	0.0	0.2	9,088	7,388	-18.7	0.44
Maritime*	0	0	0.0	0.0	0	0	0.0	0.0
La Unión	0	0	0.0	0.0	0	0	0.0	0.00
Acajutla	0	0	0.0	0.0	0	0	0.0	0.00
Puerto Barrilla	0	0	0.0	0.0	0	0	0.0	0.00
Punta Gorda	0	0	0.0	0.0	0	0	0.0	0.00
Bahía del Sol	0	0	0.0	0.0	0	0	0.0	0.00
Total	191,436	177,872	-7.1	100.0	1,555,809	1,677,292	7.8	100.0

"Source: Survey of to::rist in transit in land borders and airports of El Salvador and the port of Acajutla CORSATUR-SPSS SA DE CV 2017-2018"

			EL SALVAD	OR: HISTORI	CAL SERI	ES OF A	RRIVAL	S			
YEARS	TOURIST	% VAR.	YEARS	TOURIST	% VAR.	YEARS	TOURIST	%VAR	YEARS	TOURIST	%VAF
1967	118,433		1984	104,477	-1.5	2001	616,888	-7.6	2018	1,677,292	7.8
1968	141,579	19.5	1985	133,208	27.5	2002	798,243	29.4			
1969	134,160	-5.2	1986	133,944	0.6	2003	719,963	-9.8			
1970	137,804	2.7	1987	124,687	-6.9	2004	950,745	32.1			
1971	167,229	21.4	1988	134,024	7.5	2005	1,127,141	18.6			
1972	174,494	4.3	1989	130,602	-2.6	2006	1,278,924	13.5			
1973	236,137	35.3	1990	194,268	48.7	2007	1,338,543	4.7			
1974	285,415	20.9	1991	198,918	2.4	2008	1,384,773	3.5			
1975	266,016	-6.8	1992	314,482	58.1	2009	1,090,926	-21.2			
1976	277,896	4.5	1993	267,425	-15.0	2010	1,149,561	5.4			
1977	278,761	0.3	1994	181,332	-32.2	2011	1,184,497	3.0			
1978	293,080	5.1	1995	235,007	29.6	2012	1,254,724	5.9			
1979	230,889	-21.2	1996	282,835	20.4	2013	1,282,792	2.2			
1980	118,005	-48.9	1997	387,052	36.8	2014	1,345,165	4.9			
1981	81,847	-30.6	1998	541,863	40.0	2015	1,401,598	4.2			
1982	98,981	20.9	1999	658,191	21.5	2016	1,433,613	2.3			
1983	106,090	7.2	2000	667,315	20.7	2017	1,556,069	8.5			

FUENTE: 1967-2006-DIRECCIÓN GENERAL DE MIGRACIÓN, CORSATUR, ISTU, 2007-2018 CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV



CORPORACIÓN SALVADOREÑA DE TURISMO- CORSATUR







				. SALVAD			CE YEAR:		31 COUN	IKT OF				
COUNTRY/ MONTH	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEP	ост	NOV	DEC	TOTAL	%
CENTRAL AMERICA	69,796	66,418	80,014	76,847	70,835	83,385	93,880	113,368	72,988	66,350	79,415	87,970	961,266	57.3
Guatemala	50,086	40,505	50,190	46,724	43,335	56,782	53,416	68,672	45,683	35,214	55,207	60,010	605,823	36.1
Honduras	13,640	19,463	23,497	23,557	19,430	20,158	32,803	31,859	20,368	20,148	17,051	21,189	263,162	15.7
Nicaragua	1,639	1,847	2,202	2,243	2,672	2,790	3,293	8,098	3,373	6,207	2,585	1,896	38,845	2.3
Costa Rica	3,206	2,429	2,641	3,234	4,126	2,329	3,116	2,619	2,519	3,548	3,138	3,207	36,112	2.2
Panamá	1,112	2,101	1,351	1,011	1,188	1,242	1,138	1,968	920	1,147	1,307	1,258	15,742	0.9
Belize	114	74	135	78	84	85	114	153	125	86	126	409	1,582	0.1
NORTH AMERICA	47,719	41,180	50,722	39,192	42,627	58,115	63,879	50,912	33,745	43,644	54,095	80,915	606,745	36.2
United States	38,665	36,195	44,188	35,734	36,491	54,389	59,418	46,674	30,773	37,761	47,090	72,795	540,174	32.2
Mexico	5,357	1,775	3,419	1,599	4,338	2,357	2,187	2,385	1,635	4,135	4,376	3,538	37,100	2.2
Canada	3,697	3,211	3,115	1,859	1,798	1,369	2,273	1,853	1,337	1,747	2,629	4,583	29,470	1.8
SOUTH AMERICA	4,471	3,748	4,533	4,349	4,343	3,821	4,412	4,561	4,324	3,982	4,318	3,784	50,646	3.0
Argentina	664	431	1,166	324	285	243	359	341	237	283	289	317	4,940	0.3
Brazil	545	423	486	640	736	564	515	586	551	428	605	275	6,354	0.4
Colombia	1,528	1,255	1,293	1,851	1,406	1,423	1,602	1,417	1,484	1,367	1,459	1,305	17,390	1.0
Other countries from America	1,733	1,639	1,589	1,534	1,916	1,591	1,936	2,216	2,052	1,903	1,965	1,887	21,961	1.3
THE CARIBBEAN	270	292	233	332	300	522	334	432	377	509	473	361	4,434	0.3
Cuba	143	110	92	143	102	267	130	189	152	138	208	138	1,812	0.1
Dominican Republic	91	123	92	134	115	140	153	168	162	263	155	182	1,777	0.1
Others from Caribbean	36	59	49	55	83	115	51	75	63	108	110	41	845	0.1
EUROPE	3,231	3,268	6,404	2,561	2,050	5,457	3,168	2,643	2,313	2,683	3,656	3,927	41,361	2.5
Alemania	383	419	315	878	300	177	378	200	230	329	347	530	4,485	0.3
Spain	681	565	3,512	614	702	1,843	979	808	909	690	782	1,145	13,229	0.8
Estonia	9	14	3	2	6	10	7	2	4	3	7	7	74	0.0
France	280	300	278	205	165	1,855	491	278	123	241	393	427	5,035	0.3
Italy	377	275	444	261	260	581	412	560	348	347	427	574	4,866	0.3
UK	178	518	501	123	177	154	182	190	143	135	198	271	2,770	0.2
Others from Europe	1,323	1,178	1,351	478	439	836	720	606	557	938	1,503	973	10,901	0.6
AFRICA	30	38	45	38	43	57	59	212	48	91	49	50	760	0.0
EASTERN AND SOUTH ASIA	563	546	742	1,412	899	1,409	722	492	763	581	862	452	8,973	0.5
Japan	112	121	129	94	80	72	319	90	70	87	122	88	1,384	0.1
Rep. de Corea	110	103	71	62	424	51	69	56	261	52	104	81	1,445	0.1
Taiwan	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0
Otros Asia	341	322	542	786	394	1,286	334	346	432	442	636	283	6,144	0.4
OCEANIA	217	396	164	149	377	196	304	212	188	215	276	414	3,108	0.2
TOTAL	126.296	115,887	142.858	124.880	121,473	152.962	166.758	172.832	114,747	118.054	143,144	177,872	1,677,292	100.0

Source: Survey of tourist in transit in land borders and airports of El Salvador and the port of Acajutla, CORSATUR-SPSS SA DE CV 2017-2018

ANNEX 5-1

EL SALVADOR: AVERAGE GROWTH IN ARRIVALS YEARS: 2009-2018

							1 = 1	AKS. 2009	-2010					
Meses	2009	2010	2011	2012	2013	2014	2015	Crecimiento Medio Mensual 05/15	2016	Crecimiento Medio Mensual 05/16	2017	Variación Relativa 16/15	2018	Variación Relativa 17/18
Enero	100,793	91,862	99,609	105,097	107,800	97,076	105,141	1.8%	108,164	2.0%	123,022	13.7%	126,296	2.7%
Febrero	77,997	87,004	86,032	91,958	96,115	99,790	106,602	6.2%	109,890	6.0%	103,205	-6.1%	115,887	12.3%
Marzo	88,737	99,680	97,057	103,846	107,887	106,372	103,632	1.1%	110,855	1.8%	113,600	2.5%	142,858	25.8%
Abril	96,696	90,860	94,155	88,555	97,772	124,511	114,761	4.4%	107,436	3.1%	127,686	18.8%	124,410	-2.6%
Mayo	72,117	95,898	89,647	94,612	90,196	113,444	122,767	5.4%	116,025	4.0%	114,145	-1.6%	121,473	6.4%
Junio	81,649	103,202	90,017	116,626	104,314	114,283	125,973	1.9%	125,576	1.7%	136,134	8.4%	152,962	12.4%
Julio	100,440	99,670	101,967	108,982	118,349	124,334	124,831	1.8%	131,609	2.3%	147,254	11.9%	166,758	13.2%
Agosto	92,415	104,857	110,753	109,544	116,601	112,814	129,220	3.1%	133,887	3.2%	147,862	10.4%	172,832	16.9%
Septiembre	83,902	79,526	86,899	88,669	85,638	91,970	94,733	1.4%	92,860	1.0%	103,207	11.1%	114,747	11.2%
Octubre	76,943	80,698	82,734	91,277	88,883	85,011	90,807	0.8%	102,923	2.2%	112,862	9.7%	118,054	4.6%
Noviembre	94,196	90,954	102,395	106,172	114,547	113,866	118,927	2.2%	127,724	2.9%	135,654	6.2%	143,144	5.5%
Diciembre	125,041	125,350	143,232	149,386	154,691	161,695	164,203	3.5%	166,665	3.3%	191,436	14.9%	177,872	-7.1%
TOTAL	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	2.7%	1,433,613	2.7%	1,556,069	8.5%	1,677,292	7.8%

Source: Survey of tourist in transit in land borders and airports of El Salvador and the port of Acajutla, CORSATUR-SPSS SA DE CV 2017-2018.

CORSATUR- ARALDI, IT CORNER Y SPSS SA DE CV 2017-2018

HISTORICAL SERIES OF ARRIVALS OF TOURISTS TO EL SALVADOR, ACCORDING TO COUNTRY OF RESIDENCE YEARS: 1967-2018

Years	Guatemala	Honduras	Nicaragua	Costa Rica	Panamá	Belize	EE.UU	Mexico	Canada	Germany	Spain	South A.	Caribe	Other	TOTAL	Relative variation in comparison with the previus year
TOTAL	9,767,176	3,437,064	1,943,755	880,662	295,300	55,948	6,313,348	684,676	482,221	159,503	246,835	703,706	80,984	1,143,365	27,750,614	%
1967	40,009	15,310	11,435	7,040	1,615	10	20,664	6,230	1,011	2,064	1,792	4,689	515	6,049	118,433	40.5
1968	51,615	17,515	12,993	8,058	1,720	10	25,808	6,581	1,110	2,379	1,991	4,780	600	6,419	141,579	19.5
1969 1970	48,959 58,858	8,850	14,027	10,465	1,978 1,735	0 47	25,396 22,303	6,208 5.938	1,872	2,203 1.883	1,492 1.637	4,899 4.525	440 301	7,371 5.983	134,160 137.804	-5.2 2.7
1970		79 82	22,965	13,752					1,256	2,418						
1971	74,472 73,969	431	23,980 24,516	13,752	2,378 2,644	47 28	26,290 29,227	7,456 7,853	1,521	2,418	1,888 1,963	5,431 6,333	351 506	7,163 7,984	167,229 174,494	21.4
1972	121,547	1,115	27,780	15,441	3,664	36	34,010	11,292	2,987	2,379	2,486	5,419	666	7,429	236,137	35.3
1974	125,653	2.364	27,700	17,673	7,684	838	40,937	20,050	4,123	4,484	2,400	12,475	3,907	15,229	285,415	20.9
1974	99,907	10,816	37,683	21,063	6.534	287	43,090	14,742	2,891	3,662	2,909	10,414	899	11,409	266,016	-6.8
1976	92,314	7,901	43,175	23,088	5,484	558	60,294	10,293	3,575	3,768	2,492	10,211	1,170	13,573	277,896	4.5
1977	84,059	8,904	53,439	28,476	6,194	977	47.839	10,721	3,498	2,892	2,492	11,661	1,206	16,596	278,761	0.3
1978	96.694	9,703	50,536	32.009	4.651	663	45,656	10,721	3,342	3,227	2,255	13,717	1,241	18,391	293,080	5.1
1979	78,388	18,070	51,775	16,689	3,165	995	28,299	7,875	1,779	1,398	1,279	9,689	807	10,681	230,889	-21.2
1980	43,336	15,322	19,021	14,109	1,206	650	7,280	5,416	897	824	621	4,474	371	4,478	118,005	-48.9
1981	41.872	14.335	1.998	6,722	618	89	5,756	1.832	335	1,139	721	2.283	125	4,022	81,847	-30.6
1982	48,572	19,749	1,413	5,988	816	143	9,649	2,085	467	1,232	1,044	3,413	173	4,237	98,981	20.9
1983	47,829	24,033	1,735	4,379	823	222	13,295	2,565	499	1,317	1,058	3,562	216	4,557	106,090	7.2
1984	41,369	20,847	2,004	3,711	908	202	18,893	3,223	608	1,562	1,332	4,048	291	5,479	104,477	-1.5
1985	43,882	33,635	8,196	3,496	1,160	301	22,580	3,821	1,005	1,772	1,509	4,681	754	6,416	133,208	27.5
1986	50,838	22,572	7,155	4,573	1,228	258	25,601	4,679	1,021	1,960	1,521	4,849	719	6,970	133,944	0.6
1987	43,742	17,222	4.821	4,990	1,389	280	28,037	5.823	1,280	2,203	1,664	5,595	379	7,262	124,687	-6.9
1988	38,538	12,800	8,590	6,271	1,489	306	38,075	6,012	1,784	2,454	2,105	6,692	474	8,434	134,024	7.5
1989	35,779	18,333	10,806	5,633	1,880	264	32,489	5,021	1,255	2,079	1,850	7,130	507	7,576	130,602	-2.6
1990	69,530	40,101	5,997	6,161	1,672	367	44,450	6,633	1,200	2,237	1,920	5,235	430	7,565	194,268	48.7
1991	63,457	25.123	16,136	7.789	2.145	580	51.878	7.092	3,144	2,813	2.385	6,741	560	9.075	198,918	2.4
1992	110,032	32,675	30,243	13.369	3,323	636	74.601	10,391	4,420	3,999	4,996	9,999	957	14,841	314,482	58.1
1993	68,674	27,181	26,251	12,006	3,646	637	76,181	10,724	5,796	3,923	5,106	10,256	1,195	15,849	267,425	-15.0
1994	34.385	17.837	9.603	9.794	3.518	659	58,240	8.582	5,238	3.648	4,617	9.079	968	15,164	181.332	-32.2
1995	33,050	13,102	9,521	12,464	3,800	823	99,229	11,481	9,735	4,086	6,759	10,952	1,041	18,964	235,007	29.6
1996	54,210	20,644	14,104	19,497	9.050	1,130	88,905	11,276	8,855	5,163	8,242	15,778	1,369	24,612	282,835	20.4
1997	83,685	36,515	24,546	19,919	6.883	1,442	123,355	19,737	9,052	6,415	8,779	16,607	1,468	28,649	387,052	36.8
1998	163,485	84,299	60,735	28.804	10,498	5,197	97,838	19,912	9,282	5,615	7,631	16,471	1,639	30,457	541,863	40.0
1999	205.559	113,268	60,727	23,257	6.938	2,020	143,614	21.007	12,722	5,922	9.810	5,412	1,520	46.415	658,191	21.5
2000	229,709	127,569	61,087	24,391	7,595	2,058	120,049	18,832	9,691	4,815	8,298	2,897	405	49,919	667,315	1.4
2001	239,944	95,655	49,903	19,205	5,262	2,147	109,273	16,207	9,155	228	8,308	1,028	6,112	54,461	616,888	-7.6
2002	316,859	115,172	100,198	22,784	6.323	1,894	140,878	18,021	10,112	2,748	8,996	485	12	53,761	798,243	29.4
2003	276.327	87,834	90,779	22,248	6,791	1,809	150,910	16,962	10,631	4.359	8,414	16,411	1,251	25,237	719,963	-9.8
2004	320,763	126,324	138,976	28,908	8,928	2,674	22,853	22,617	14,607	4,725	9,124	19,505	1,993	228,748	950,745	32.1
2005	382,673	198,333	162,377	33,905	10,074	2,889	231,806	24,456	16,042	4,511	9.091	21,415	2,046	27,523	1,127,141	18.6
2006	519.670	253,586	120.871	33,198	9.952	2,537	227.576	23,255	21.186	3,993	8.512	25.666	2.480	26,445	1.278.927	13.5
2007	488,453	189,453	113,883	44,782	13,319	2,770	320,298	32,418	33,827	5,671	12,003	41,044	4,804	35,818	1,338,543	4.7
2008	537,578	213,075	96,956	27,668	11,912	2,342	361,858	28,999	32,050	4,128	8,543	27,137	3,249	29,278	1,384,773	3.5
2009	462.944	138,104	42,844	17,714	10,106	1,611	327,314	17,633	26,333	1,968	5,496	19,861	2,452	16,545	1,090,926	-21.2
2010	518,957	145,868	43,488	18,443	10,579	2,508	318,569	17,607	20,432	2,020	5,843	23,704	2,602	18,941	1,149,561	5.4
2011	535,245	126,446	40,755	20,300	10,733	1,317	320,737	19,699	28,205	4,993	10,620	33,249	3,086	29,112	1,184,497	3.0
2012	537,612	136,451	32,566	20,306	11,479	2,284	396,909	15,950	30,216	3,265	8,624	32,897	3,078	23,087	1,254,724	5.9
2013	465,055	171,763	32,937	25,150	12,263	1,374	422,811	27,489	31,911	5,440	7,788	46,337	4,590	27,884	1,282,792	2.2
2014	511,829	177,777	33,931	27,981	14,808	1,932	431,792	27,567	29,188	4,123	7,850	43,701	4,399	28,286	1,345,165	4.9
2015	530,531	202,339	28,262	28,737	14,222	1,543	447,628	32,654	24,796	3,532	8,565	44,991	4,877	28,920	1,401,598	4.2
2016	524,758	220,582	29,027	33,424	18,518	1,557	452,329	31,383	23,587	3,398	9,288	45,879	5,783	34,101	1,433,613	2.3
2017	558,371	250,131	30,711	41,669	16,364	1,406	477,257	40,848	30,436	4,966	16,040	50,901	4,273	32,696	1,556,069	8.5
2018	605,823	263,162	38,845	36,112	15,742	1,582	540,174	37,100	29,470	4,485	13,229	50,646	4,434	36,487	1,677,292	7.8

Source: Survey of tourist in transit in land borders and airports of El Salvador and the port of Acajutla, CORSATUR-SPSS SA DE CV 2016-2018









EL SALVADOR: PERCENT VARIATION FOR ANNUAL ARRIVALS BY COUNTRY OF RESIDENCE YEARS: 1998-2018

Others	Oceania	Others from Asia	Taiwan	Rep. Of Korea	Japan	Asia	Africa	Other from Europe	UK	Italy	France	Spain	Germany	Europe	Others from The Caribbean	Dominican Republic	Cuba	The Caribbean	Other from South America	Colombia	Brazil	Argentina	South America	Canada	Mexico	United States	North America	Belize	Panamá	Costa Rica	Nicaragua	Honduras	Guatemala	Central America	
-0.7	0.0	0.0	0.0	0.0	-17.9	25.9	0.0	0.0	24.6	5.8	17.7	-13.1	-12.5	-0.9	0.0	0.0	0.0	4.1	0.0	0.0	0.0	0.0	11.6	2.5	0.9	-20.7	-16.5	260.4	52.5	44.6	147.4	130.9	95.4	104.1	
155.5	0.0	0.0	0.0	0.0	41.6	-11.5	0.0	0.0	-33.1	-22.4	-16.9	28.6	5.5	-2.5	0.0	0.0	0.0	-11.5	0.0	0.0	0.0	0.0	-7.3	37.1	5.5	46.8	39.6	-61.1	-33.9	-19.3	0.0	34.4	25.7	16.6	
17.0	0.0	-1.4	0.0	0.0	-33.2	-23.9	0.0	0.0	8.8	-14.1	-6.8	-15.4	-18.7	-14.1	0.0	0.0	0.0	-73.4	0.0	0.0	0.0	0.0	-46.5	-23.8	-10.4	-16.4	-16.2	1.9	9.5	4.9	0.6	12.6	11.7	9.9	
11.3	0.0	-28.6	0.0	0.0	24.2	4.2	0.0	0.0	3.0	-1.5	3.7	0.1	-95.3	-20.0	0.0	0.0	0.0	1,409.1	0.0	0.0	0.0	0.0	-64.5	-5.5	-13.9	-9.0	-9.4	4.3	-30.7	-21.3	-18.3	-25.0	4.5	-8.9	
-4.6	0.0	57.4	0.0	0.0	10.5	22.7	0.0	0.0	9.0	9.9	-1.9	8.3	1,105.3	20.8	0.0	0.0	0.0	-99.8	0.0	0.0	0.0	0.0	-52.8	10.5	11.2	28.9	25.5	-11.8	20.2	18.6	100.8	20.4	32.1	36.7	
-100.0	0.0	35.7	0.0	0.0	-22.4	73.6	0.0	0.0	4.5	-3.2	-22.1	-6.5	58.6	36.9	0.0	0.0	0.0	10,325.0	0.0	0.0	0.0	0.0	3,283.7	5.1	-5.9	7.1	5.6	4.5	7.4	-2.4	-9.4	-23.7	-12.8	-13.7	
0.0	62.9	8.0	31.0	21.4	9.1	16.0	57.6	17.3	8.3	22.6	-38.1	8.4	8.4	8.1	123.4	44.5	30.6	59.3	23.5	5.8	40.8	15.7	18.9	37.4	33.3	47.7	45.7	47.8	31.5	29.9	53.1	43.8	16.1	29.0	
0.0	15.5	-2.1	2.1	7.9	-12.6	-1.5	7.6	1.4	-16.6	-6.3	-51.3	-0.4	4.5	-5.5	-16.2	9.4	17.1	2.7	2.0	12.0	35.9	11.8	9.8	9.8	8.1	4.0	4.7	8.0	12.8	17.3	16.8	57.0	19.3	26.1	
0.0	-15.4	61.1	-19.0	-38.9	9.1	1.4	20.7	-0.4	-14.9	-13.9	5.3	-6.4	-11.5	-6.8	51.85	3.1	39.10	21.2	30.4	16.0	15.6	4.2	19.9	32.1	-4.9	-1.8	-0.1	-12.2	-1.2	-2.1	-25.6	27.9	35.8	18.9	
0.0	33.0	1.2	13.9	10.3	66.6	22.5	-24.4	37.6	43.3	35.9	175.4	41.0	42.0	43.7	140.95	85.0	37.77	93.7	67.1	54.9	82.7	30.6	59.9	59.7	39.4	40.7	42.1	9.2	33.8	34.9	-5.8	-25.3	-6.0	-9.3	
0.0	41.5	40.9	-80.7	-51.3	-47.9	-25.7	-69.8	2.8	-33.0	-31.3	-10.4	-28.8	-27.2	-18.4	-61.59	-12.1	-19.16	-32.4	-41.6	-26.8	-25.9	-26.1	-33.9	-5.3	-10.5	13.0	9.4	-15.5	-10.6	-38.2	-14.9	12.5	10.1	4.3	
0.0	4.7	-61.2	-100.0	-11.4	-54.1	-55.8	-47.1	-54.9	-52.8	-6.9	-13.7	-35.7	-52.3	-42.3	9 -25.94	-34.2	6 14.88	-24.5	-35.7		-16.7	-37.7	-26.8	-17.8	-39.2	-9.5	-12.2	-31.2	-15.2	-36.0	-55.8	-35.2	-13.9	-24.3	
0.0	-1.4	2 85.6	.0 0.0	4 31.1	1 -2.8	8 50.9	1 89.0	9 30.8	8 -26.1	-12.9	7 -25.2	7 6.3	3 2.6		94 -15.92	2 -2.2	8 44.41		7 22.4	6 29.2	7 15.7	7 -6.4	8 19.4	8 -22.4	2 -0.2	5 -2.7	2 -4.0	2 55.6	2 4.7	0 4.1	8 1.5	2 5.6	9 12.1	3 9.	
																																		9 -	
	57.6 -			24.1 -	279.5	52.3	200.0		152.8	111.2	127.0	81.8	147.2 -	70.1	ì	43.0	-32.64		35.6		15.2	49.0	40.3	38.0	11.9		3.4		1.5	10.1	-6.3		3.1	0.7	
0.0	-12.0	-9.0	0.0	48.4	-26.1	-22.1	75.7	-21.5	-14.6	-30.9	-25.9	-18.8	-34.6	-24.0	53.11	-20.1	2.41	-0.3	-10.1	23.6	-14.9	-32.3	4.4	7.1	-19.0	23.7	20.2	73.4	7.0	0.0	-20.1	7.9	0.4	8.0	
0.0	-7.6	33.2	0.0	9.2	-49.7	-2.5	-14.0	58.8	20.2	-0.8	54.4	-9.7	66.6	25.6	-20.70	82.3	85.35	49.1	84.7	16.9	21.4	16.9	40.9	5.6	72.3	6.5	8.8	-39.8	6.8	23.9	1.1	25.9	-13.5	-4.3	
0.0	-7.0	-5.6	0.0	-7.2	175.7	31.9	-18.8	-7.5	9.2	-5.6	-9.6	0.8	-24.2	-7.3	10.74	-3.7	-16.08	-4.2	-14.2	-1.9	1.5	20.4	-5.7	-8.5	0.3	2.1	1.3	40.7	20.8	11.3	3.0	3.5	10.1	8.4	
0.0	-5.3	2.1	0.0	28.5	16.3	10.3	-23.1	-2.5	17.6	6.5	-8.1	9.1	-14.3	0.8	0.00	4.8	38.42	10.9	10.9	-3.3	3.4	-7.9	3.0	-15.0	18.5	3.7	3.4	-20.2	-4.0	2.7	-16.7	13.8	3.7	4.9	
0.0	2.4	58.0	0.0	-3.3	26.8	38.2	11.3	-26.3	5.4	25.4	113.5	8.4	-3.8	8.3	35.55	-5.21	57.23	18.6	1.4	3.5	-4.8	8.5	2.0	-4.9	-3.9	1.1	0.4	0.9	30.2	16.3	2.7	9.0	-1.1	2.8	
0.0	20.0	-1.8	1.0	197.5	-36.1	-3.7	-1.5	-64.5	48.3	1.4	-25.3	72.7	46.1	21.2	-24.15	-36.95	-13.43	-26.1	3.1	5.7	19.2	69.1	10.9	29.0	30.2	5.5	8.1	-9.7	-11.6	24.7	5.8	13.4	6.4	8.6	
0	2	cn	0	-32.8	ģ,	4	4:	42.1	1	2:	9	_	-5-	4	2.	9	4	ω	(Jh	4	7	7	-	la	-5	1:	1	1:	do.	4	21	5.2	8	7	

EL SALVADOR: ARRIVALS OF TOURISTS PER YEAR, ACCORDING TO COUNTRY OF RESIDENCE

YEARS: 1998-2018

69 1,677,292	719,963 950,745 1,127,141 1,278,924 1,338,543 1,384,773 1,090,926 1,149,561 1,184,497 1,254,724 1,282,792 1,345,165 1,401,598 1,433,613 1,556,069	1,598 1,433	,165 1,40	2,792 1,345	4,724 1,28	84,497 1,25	149,561 1,1	090,926 1,	,384,773 1,	1,338,543 1	1,278,924	1,127,141	950,745	719,963	798,243	616,888	658,191 667,315		541,863	TOTAL
	0	0	0	0	0	0	0	0	_	0	0	0	0	0	40,106	42,025	2 37,768	1 32,272	12,631	Others
					2,477	2,814	1,786	1,811	1,730	2,959	2,224	2,628	2,276	1,397	0	_	0	0		Oceania
					2,920	3,208	3,190	1,718	4,428	3,142	3,104	1,927	1,968	1,823	1,343	853	1,194	9 1,211	2,609	Others from Asia
						0	2	0	309	1,605	1,409	1,740	1,704	1,301	0	0	0	0 0		Taiwan
					574	1,112	896	683	771	1,582	1,434	2,346	2,175	1,792	0	0	0	0		Rep. Of Korea
						3,184	839	863	1,882	3,615	2,170	1,989	2,277	2,088	2,691	2,435	1,960	2 2,934	2,072	Japan
					,	7,504	4,927	3,265	7,390	9,944	8,117	8,002	8,124	7,004	4,034	3,288	5 3,154	1 4,145	4,681	Asia
					906	516	172	91	172	569	753	624	580	368	0		0	0 0		Africa
					6,366 1	8,108	7,490	5,728	12,692	12,347	8,972	9,010	8,886	7,577	0	0	0	0		Other from Europe
					1,639	1,919	759	1,027	2,176	3,249	2,267	2,665	3,194	2,948	2,820	2,588	2,513	6 2,754	4,116	UK
					3,611	5,228	2,475	2,843	3,054	4,448	3,273	3,800	4,056	3,308	3,419	3,112	3,160	1 3,679	4,741	Italy
					2,239	3,023	1,332	1,780	2,063	2,302	836	794	1,632	2,635	3,382	3,448	3,324	8 3,565	4,288	France
					8,624	10,620	5,843	5,496	8,543	12,003	8,512	9,091	9,124	8,414	8,996	8,308	8,298	1 9,810	7,631	Spain
					3,265	4,993	2,020	1,968	4,128	5,671	3,993	4,511	4,725	4,359	2,748	228	2 4,815	5 5,922	5,615	Germany
					,	33,891 2	19,919	18,842	32,656	40,020	27,853	29,871	31,617	29,241	21,365	17,684	22,110	1 25,730	26,391	Europe
					•	659	449	534	721	1,877	779	513	612	274	0	0		0 0		Others from The Caribbean
	2,571 1,621	2,712 2	2,589	2,689 2	1,475	1,847	1,292	1,321	2,009	2,285	1,235	1,198	1,095	758	0	0	0	0 0		Dominican Republic
					594	580	861	596	519	642	466	335	286	219	0	0	0	0 0		Cuba
					-	3,086	2,602	2,452	3,249	4,804	2,480	2,046	1,993	1,251	12	6,112	405	1,5	1,639	The Caribbean
						12,644 1	9,325	7,618	11,848	20,285	12,140	9,310	9,127	7,389	0	0	0	0 0		Other from South America
						12,062 1	7,698	5,957	6,661	9,103	5,876	5,065	4,522	4,276	0	0	0	0		Colombia
							4,180	3,613	4,337	5,849	3,202	2,771	2,039	1,448	0	0	0	0 0		Brazil
					2,524	3,727	2,501	2,673	4,291	5,807	4,448	4,269	3,817	3,298	0	0	0	0		Argentina
					32,897 4	33,249 3	23,704	19,861	27,137	41,044	25,666	21,415	19,505	16,411	485	1,028	2,897	1 5,412	16,471	South America
						28,205 3	20,432	26,333	32,050	33,827	21,186	16,042	14,607	10,631	10,112	9,155	9,691	2 12,722	9,282	Canada
						19,699 1	17,607	17,633	28,999	32,418	23,255	24,456	22,617	16,962	18,021	16,207	18,832	2 21,007	19,912	Mexico
					396,909 42	320,737 39	318,569 3	327,314	361,858	320,298	227,576	231,806	222,853	150,910	140,878	109,273	120,049	8 143,614	97,838	United States
					443,075 48	368,641 44	356,608 3	371,280	422,907	386,543	272,017	272,304	260,077	178,503	169,011	134,635	148,572	2 177,343	127,032	North America
06 1,582			1,932	1,374 1			2,508	1,611	2,342	2,770	2,537	2,889	2,674	1,809	1,894	2,147	2,058	7 2,020	5,197	Belize
						10,733 1	10,579	10,106	11,912	13,319	9,952	10,074	8,928	6,791	6,323	5,262	7,595	8 6,938	10,498	Panamá
					20,306 2	20,300 2	18,443	17,714	27,668	44,782	33,198	33,905	28,908	22,248	22,784	19,205	24,391	4 23,257	28,804	Costa Rica
		10			32,566 3	40,755 3	43,488	42,844	96,956	113,883	120,871	162,377	138,976	90,779	100,198	49,903	61,087	5 60,727	60,735	Nicaragua
		02,339 220	N		136,451 17	26,446 13	145,868 1	138,104	213,075	189,453	253,586	198,333	126,324	87,834	115,172	95,655	127,569	9 113,268	84,299	Honduras
		530,531 524		465,055 511	537,612 46	535,245 53	518,957 5	462,944	537,578	488,453	519,670	382,673	320,763	276,327	316,859	239,944	229,709	5 205,559	163,485	Guatemala
52 961,266	827,865 898,652	805,634 827	768,259 80	708,541 768	740,698 70	734,796 74	739,843 7	673,324	889,531	852,660	939,814	790,251	626,573	485,788	563,230	412,116	452,409	8 411,769	353,018	Central America
17 2018	2016 2017	2015 2	2014 :	2013 2	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	8 1999	1998	Nationality

Source: GENERAL DIRECTORATE OF MIGRATION / CORSATUR / ISTU -ARALDI- IT CORNER- SPSS SA DE CV 2016-2017-2009-2018.







						YI	EARS: 2017	-2018								
Country	ene-17	ene-18	feb-17	feb-18	mar-17	mar-18	abr-17	abr-18	may-17	may-18	jun-17	jun-18	Total/17	Total/18	Dif.Rel. V	ariación '
Central America	75,223	69,796	61,235	66,418	62,551	80,014	72,024	76,847	68,857	70,835	66,004	83,385	405,893	447,296	41,402	10.2
Guatemala	40,703	50,086	35,358	40,505	42,095	50,190	45,831	46,724	51,977	43,335	45,124	56,782	261,089	287,621	26,532	10.1
Honduras	25,185	13,640	20,298	19,463	14,403	23,497	19,934	23,557	10,393	19,430	14,130	20,158	104,342	119,744	15,401	14.7
Nicaragua	2,515	1,639	2,007	1,847	1,910	2,202	1,362	2,243	2,367	2,672	2,262	2,790	12,423	13,393	971	7.8
Costa Rica	5,028	3,206	2,028	2,429	2,753	2,641	3,782	3,234	2,838	4,126	3,282	2,329	19,712	17,965	-1,747	-8.8
Panamá Belize	1,747	1,112	1,437	2,101	1,332	1,351	1,042	1,011	1,214	1,188	1,114	1,242	7,886	8,004 569	118 128	29.0
North America	39,769	47,719	34,726	41,180	39,519	50,722	46,430	39,192	37,843	42,627	55,659	58,115	253,948	279,554	25,607	10.0
United States	39,769	38,665	34,726	36,195	39,519	44,188	41,824	39,192	37,843	36,491	51,796	54,389	253,948	245,662	25,607	10.1
Mexico	4,564	5.357	1,388	1,775	1.654	3.419	1.670	1,599	4.481	4.338	1.835	2,357	15.591	18.844	3,252	20.
Canada	3,164	3,697	2,441	3,211	3,136	3,115	2,935	1,859	1,896	1,798	2,029	1,369	15,602	15,049	-553	-3.
South America	3,786	4,471	3,371	3,748	4,839	4,533	3,446	4,349	4,041	4,343	4,086	3,821	23,569	25,265	1,696	7.
Argentina	309	664	272	431	1,295	1,166	215	324	434	285	495	243	3.020	3,113	93	3.
Brazil	296	545	413	423	456	486	440	640	488	736	464	564	2,557	3,394	837	32.
Colombia	1,690	1,528	1,205	1,255	1,472	1,293	1,376	1,851	1,421	1,406	1,630	1,423	8,795	8,756	-39	-0.
Other from South America	1.491	1.733	1,481	1.639	1.616	1.589	1.415	1.534	1.698	1.916	1.497	1.591	9,198	10.002	805	8.
The Caribbean	297	270	336	292	567	233	249	332	424	300	425	522	2,298	1,949	-349	-15
Cuba	78	143	75	110	326	92	91	143	133	102	209	267	912	857	-55	-6.
Dominican Republic	160	91	210	123	121	92	107	134	147	115	133	140	878	695	-183	-20
Others from The Caribbean	59	36	51	59	120	49	51	55	144	83	83	115	508	397	-111	-21
Europe	3,167	3,231	2,786	3,268	4,290	6,404	3,944	2,561	1,813	2,050	7,980	5,457	23,980	22,970	-1,010	-4
Germany	292	383	284	419	303	315	283	878	286	300	1,339	177	2,787	2,472	-315	-11
Spain	1,606	681	662	565	2,324	3,512	2,579	614	528	702	3,772	1,843	11,471	7,917	-3,553	-30
France	211	280	360	300	400	278	178	205	145	165	1,732	1,855	3,026	3,083	57	1
Italy	315	377	274	275	266	444	205	261	251	260	554	581	1,865	2,198	333	17
UK	180	178	608	518	169	501	128	123	105	177	129	154	1,319	1,651	333	25
Other from Europe	563	1,332	599	1,192	828	1,354	571	480	498	445	454	846	3,513	5,649	2,136	60
Africa	35	30	60	38	59	45	26	38	37	43	71	57	288	251	-37	-12
Asia	563	563	577	546	1,374	742	1,412	942	1,020	899	1,758	1,409	6,704	5,100	-1,604	-23
Japan	86	112	160	121	813	129	83	94	75	80	499	51	1,716	587	-1,129	-65
Rep. Of Korea	92	110	88	103	91	71	826	62	585	424	60	72	1,742	842	-900	-5
Taiwan	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-
Others from Asia	385	341	329	322	470	542	502	786	361	395	1,199	1,286	3,246	3,671	425	13
Oceania	182	217	114	396	400	164	156	149	110	377	150	196	1.112	1.499	387	34
Oceania TOTAL	182 123,022	217 126,296	114 103,205	396 115,886	400 113,600	164 142,858	156 127,686	149 124,410	110 114,145	377 121,473	150 136,134	196 152,962	1,112 717,793	1,499 783,885	387 66,092	34. 9.
	100000000000000000000000000000000000000										CONTRACTOR AND ADDRESS OF THE PARTY OF THE P					
TOTAL is/Mes	100000000000000000000000000000000000000										136,134 dic-17				66,092 Dif.Rel. V	
TOTAL S/Mes CENTRO AMERICA	jul-17 79,370	126,296 jul-18 93,880	103,205 ago-17 93,709	115,886 ago-18 113,368	113,600 sep-17 65,291	142,858 sep-18 72,988	0ct-17 65,368	124,410 oct-18 66,350	114,145 nov-17 81,770	121,473 nov-18 79,415	136,134 dic-17 107,251	152,962 dic-18 87,970	717,793 Total/17 492,758	783,885 Total/18 513,970	66,092 Dif.Rel. V	g /ariació 4
TOTAL s/Mes CENTRO AMERICA Guatemala	jul-17 79,370 48,880	jul-18 93,880 53,416	103,205 ago-17 93,709 43,678	ago-18 113,368 68,672	sep-17 65,291 43,478	142,858 sep-18 72,988 45,683	0ct-17 65,368 44,074	oct-18 66,350 35,214	nov-17 81,770 44,572	nov-18 79,415 55,207	136,134 dic-17 107,251 72,600	dic-18 87,970 60,010	717,793 Total/17 492,758 297,282	783,885 Total/18 513,970 318,202	Dif.Rel. V	rariació
TOTAL SIMes CENTRO AMERICA Guatemala Honduras	jul-17 79,370 48,880 23,108	jul-18 93,880 53,416 32,803	ago-17 93,709 43,678 41,358	ago-18 113,368 68,672 31,859	sep-17 65,291 43,478 14,954	142,858 sep-18 72,988 45,683 20,368	oct-17 65,368 44,074 13,461	oct-18 66,350 35,214 20,148	nov-17 81,770 44,572 27,341	nov-18 79,415 55,207 17,051	dic-17 107,251 72,600 25,568	dic-18 87,970 60,010 21,189	717,793 Total/17 492,758 297,282 145,789	783,885 Total/18 513,970 318,202 143,418	Dif.Rel. V 21,211 20,920 -2,371	ariació
TOTAL s/Mes CENTRO AMERICA Guatemala	jul-17 79,370 48,880 23,108 2,597	jul-18 93,880 53,416 32,803 3,293	ago-17 93,709 43,678 41,358 2,987	ago-18 113,368 68,672 31,859 8,098	sep-17 65,291 43,478 14,954 2,742	142,858 sep-18 72,988 45,683 20,368 3,373	oct-17 65,368 44,074 13,461 2,938	oct-18 66,350 35,214 20,148 6,207	nov-17 81,770 44,572 27,341 3,288	nov-18 79,415 55,207 17,051 2,585	dic-17 107,251 72,600 25,568 3,736	dic-18 87,970 60,010 21,189 1,896	717,793 Total/17 492,758 297,282 145,789 18,288	783,885 Total/18 513,970 318,202 143,418 25,451	Dif.Rel. V 21,211 20,920 -2,371 7,163	/ariació
TOTAL SIMES CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica	jul-17 79,370 48,880 23,108 2,597 3,408	jul-18 93,880 53,416 32,803 3,293 3,116	ago-17 93,709 43,678 41,358 2,987 3,136	ago-18 113,368 68,672 31,859 8,098 2,619	sep-17 65,291 43,478 14,954 2,742 2,969	142,858 sep-18 72,988 45,683 20,368 3,373 2,519	oct-17 65,368 44,074 13,461 2,938 3,577	oct-18 66,350 35,214 20,148 6,207 3,548	114,145 nov-17 81,770 44,572 27,341 3,288 4,982	nov-18 79,415 55,207 17,051 2,585 3,138	dic-17 107,251 72,600 25,568 3,736 3,885	dic-18 87,970 60,010 21,189 1,896 3,207	717,793 Total/17 492,758 297,282 145,789 18,288 21,956	783,885 Total/18 513,970 318,202 143,418 25,451 18,147	Dif.Rel. 21,211 20,920 -2,371 7,163 -3,810	ariació
TOTAL SIMes CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamá	jul-17 79,370 48,880 23,108 2,597 3,408 1,305	jul-18 93,880 53,416 32,803 3,293 3,116 1,138	ago-17 93,709 43,678 41,358 2,987 3,136 2,049	115,886 ago-18 113,368 68,672 31,859 8,098 2,619 1,968	sep-17 65,291 43,478 14,954 2,742 2,969 1,013	142,858 sep-18 72,988 45,683 20,368 3,373 2,519 920	oct-17 65,368 44,074 13,461 2,938 3,577 1,185	oct-18 66,350 35,214 20,148 6,207 3,548 1,147	nov-17 81,770 44,572 27,341 3,288 4,982 1,520	nov-18 79,415 55,207 17,051 2,585 3,138 1,307	dic-17 107,251 72,600 25,568 3,736 3,885 1,406	dic-18 87,970 60,010 21,189 1,896 3,207 1,258	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738	Dif.Rel. V 21,211 20,920 -2,371 7,163 -3,810 -740	gariació a 39 -11
TOTAL SIMes CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice	jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114	ago-17 93,709 43,678 41,358 2,987 3,136 2,049 500	ago-18 113,368 68,672 31,859 8,098 2,619 1,968 153	sep-17 65,291 43,478 14,954 2,742 2,969 1,013 135	sep-18 72,988 45,683 20,368 3,373 2,519 920 125	oct-17 65,368 44,074 13,461 2,938 3,577 1,185 133	oct-18 66,350 35,214 20,148 6,207 3,548 1,147 86	nov-17 81,770 44,572 27,341 3,288 4,982 1,520 67	nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 965	Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013	Dif.Rel. V 21,211 20,920 -2,371 7,163 -3,810 -740 48	'ariació
TOTAL SIMES CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamá Belice NORTE AMERICA	jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114 63,879	ago-17 93,709 43,678 41,358 2,987 3,136 2,049 500 45,525	ago-18 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912	sep-17 65,291 43,478 14,954 2,742 2,969 1,013 135 30,976	sep-18 72,988 45,683 20,368 3,373 2,519 920 125 33,745	oct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056	oct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644	nov-17 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804	nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 965 294,594	Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190	Dif.Rel. V 21,211 20,920 -2,371 7,163 -3,810 -740 48 32,596	/ariació
TOTAL IMOS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamá Belico NORTE AMERICA tados Unidos de América	jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114 63,879 59,418	ago-17 93,709 43,678 41,358 2,987 3,136 2,049 500 45,525 38,567	ago-18 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674	sep-17 65,291 43,478 14,954 2,742 2,969 1,013 135 30,976 26,600	142,858 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773	oct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547	oct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761	nov-17 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784	nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 965 294,594 254,503	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513	Dif.Rel. 21,211 20,920 -2,371 7,163 -3,810 -740 48 32,596 40,010	- 3 -1 - 1 1
TOTAL IMOS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA Itados Unidos de América México	jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114 63,879 59,418 2,187	ago-17 93,709 43,678 41,358 2,987 3,136 2,049 500 45,525 38,567 4,326	115,886 ago-18 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385	sep-17 65,291 43,478 14,954 2,742 2,969 1,013 135 30,976 26,600 3,125	142,858 sep-18 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635	oct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829	oct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135	nov-17 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581	121,473 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,228	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 965 294,594 254,503 25,257	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256	Dif.Rel. V 21,211 20,920 -2,371 7,163 -3,810 -740 48 32,596 40,010 -7,001	- 3 -1 -1 1 1 -2
IMos CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belico Morte AMERICA tadots Unidos de América México Canadá	jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167 2,126	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114 63,879 59,418 2,487 2,273	ago-17 93,709 43,678 41,358 2,987 3,136 2,049 500 45,525 38,567 4,326 2,631	ago-18 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853	sep-17 65,291 43,478 14,954 2,742 2,969 30,976 26,600 26,600 1,250	142,858 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635 1,337	oct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680	oct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 1,747	nov-17 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 2,439	nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,228 4,708	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 72,795 4,583	747,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421	Dif.Rel. V 21,211 20,920 -2,371 7,163 -3,810 -740 48 32,596 40,010 -7,001 -413	'ariacid' 3 3 -1 - 1 1 1 -2
TOTAL IMMOS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamia Belico NORTE AMERICA México Canadá Sur America México Sur America	123,022 jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167 2,126 4,975	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114 63,879 59,418 2,187 2,273 4,412	103,205 ago-17 93,709 43,678 41,358 2,987 3,136 2,049 500 45,525 38,567 4,326 2,631 4,073	ago-18 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561	sep-17 65,291 43,478 14,954 2,742 2,969 1,013 135 30,976 26,600 3,125 1,250 4,276	142,858 8ep-18 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635 1,337 4,324	oct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831	oct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 1,747 3,982	114,145 nov-17 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176	121,473 nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,318	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,228 4,708 4,001	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834 27,331	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380	Dif.Rel. V 21,211 20,920 -2,371 7,163 -3,810 -740 48 32,596 40,010 -7,001 -413 -1,951	'ariacid' 3 3 -1 -1 1 1 1 -2
Mos CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA tados Unidos de América México Canadá SUR AMERICA Argenina	jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167 2,126 4,975	jul-18 93,880 53,416 32,803 3,116 1,138 114 63,879 59,418 2,187 2,273 4,412 359	ago-17 93,709 43,678 41,358 41,358 2,987 3,136 2,049 500 45,525 38,567 4,326 2,631 4,073 265	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341	sep-17 65,291 43,478 14,954 2,742 2,969 1,013 135 30,976 26,600 3,125 1,250 4,276	\$\frac{142,858}{72,988}\$ \$\frac{45,683}{20,368}\$ \$20,368 \$3,373 \$2,519 \$920 \$125 \$33,745 \$30,773 \$1,635 \$1,337 \$4,324 \$237	0ct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 595	0ct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 1,747 3,982 283	nov-17 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176 782	nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,318 289	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,228 4,708 4,001 517	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834 27,331 2,979	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827	Dif.Rel. 21,211 20,920 -2,371 7,163 -3,810 -740 48 32,596 40,010 -7,001 413 -1,951 -1,152	'ariació 3 -1 - 1 1 1 -2 - -
IMas CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamia Belice NORTE AMERICA Ados Unidos de América México Canadá SUR AMERICA Argentina Brasil	jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167 2,126 4,975 454 624	jul-18 93,880 53,416 32,803 3,116 1,138 114 63,879 59,418 2,187 2,273 4,412 359 515	ago-17 93,709 43,678 41,358 2,987 3,136 2,049 500 45,525 38,567 4,326 2,631 4,073 265 644	ago-18 113,368 68,672 31,859 2,619 1,968 153 50,912 46,674 2,385 4,561 341 586	113,600 sep-17 65,291 43,478 14,954 2,742 2,969 1,013 135 30,976 26,600 3,125 1,250 4,276 366 613	142,858 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635 1,337 4,324 237 551	0ct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 595 660	oct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 1,747 3,982 283 428	nov-17 81,770 44,572 27,341 3,288 4,982 1,520 6,521 44,804 35,784 6,581 2,439 5,176 782 512	nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,318 289 605	dic-17 107,251 72,600 25,568 3,736 3,736 57 75,736 67,799 3,228 4,708 4,001 517 316	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 317 275	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 96,503 25,557 14,874 27,331 2,979 3,369	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 29,560	Dif.Rel. 21,211 20,920 -2,371 7,163 3,810 -740 48 32,596 40,010 -7,001 413 -1,951 -1,152 409	fariació 3 -1 1 1 -2 - - -3
TOTAL Mas CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamá Belice NORTE AMERICA Ados Unidos de América México Canadá SUR AMERICA Argentina Brasil Colombia	jul-17 79,370 48,880 23,108 1,305 72 58,498 54,205 2,167 2,167 2,167 4,975 454 624 1,714	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114 63,879 59,418 2,187 2,273 4,472 359 51,602	103,205 103,205 103,709 43,678 41,358 2,987 3,136 2,049 500 45,525 38,567 4,326 2,631 4,073 265 641,288	115,886 890-18 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,851 4,561 341 541 541 541 541 541 541 541 5	113,600 sep-17 65,291 43,478 14,954 2,742 2,969 1,013 30,976 26,600 3,125 1,256 4,276 4,276 4,276 1,469	142,658 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635 1,337 4,324 237 551 1,484	0ct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 1,680 4,831 595 660 1,560	0ct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 41,135 1,747 1,747 283 428 438 1,367	114,145 nov-17 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 6,581 2,439 5,176 782 512 1,786	nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 4,376 2,629 4,318 289 60,5	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,736 4,708 4,708 4,001 1,444	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 317 275	747,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834 2,979 3,369 9,311	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634	Dif.Rel. 21,211 20,920 -2,371 7,163 -3,810 -740 48 32,596 40,010 -7,001 -413 -1,951 -1,152 -409 -677	7 ariacid
IMas CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA Adaos Unidos de América México Canadá SUR AMERICA Argentina Brasil ctons Países de America	jul-17 79,370 46,880 23,108 2,597 3,408 54,205 2,126 4,975 454 624 1,714 2,182	jul-18 93,880 53,416 32,803 3,293 3,116 11,138 114 63,879 59,418 2,187 2,273 4,412 359 515 1,602	103,205 390-17 93,709 43,678 41,358 2,987 3,138 500 45,525 38,567 4,326 2,631 4,073 4,073 4,073 4,1,288 1,876 644 1,288 1,876	115,886 ago-18 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 4,561 341 586 1,417 2,216	113,600 sep-17 65,291 43,478 14,954 2,742 2,969 1,013 103 103 103 103 103 103 103	142,658 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635 1,337 4,324 237 551 1,484 2,052	0ct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 595 660 1,560 2,016	0ct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 1,747 3,982 283 428 1,367 1,903	114,145 nov-17 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176 782 512 1,786 2,096	121,473 nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,318 605 1,459 1,965	dic-17 107,251 72,608 3,736 3,885 1,406 57 75,736 67,799 3,228 4,708 4,001 517 316 1,494	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305	747,793 492,758 297,282 145,789 18,288 21,956 8,478 965 24,594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672	783,885 Total/18 513,970 316,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,255 14,421 25,380 1,827 2,960 8,634	Dif.Rel. 21,211 20,920 -2,371 7,163 -3,810 -740 -48 82,596 40,010 -7,001 -413 -1,951 -1,152 -409 -677 -287	/ariacid
TOTAL Miss CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA Ados Unidos de América México Canadá SUR AMERICA Argentina Brasil Colombia tros Paises de America CARIBE	123,022 jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321	jul-18. 93,880 53,416 32,803 3,293 3,116 1,138 63,879 59,418 2,187 2,273 4,412 359 515 1,602 1,936 3344	103,205 103,205 103,709 41,358 41,358 2,949 5,136 2,049 5,25 38,567 4,326 2,631 4,073 265 644 1,288 1,876 311	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 2,617 2,385 1,561 341 588 1,417 2,216 432	\$ep.17 65.291 43.478 14.954 2,742 2,969 1,013 135 30,976 26,600 3,125 1,250 4,276 366 613 1,469 1,869 1,669	142,658 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635 1,337 4,324 237 551 1,484 2,052 377	0ct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 595 660 0,1560 2,016	0ct-18 66,350 35,214 2,07 3,548 6,207 3,548 1,147 86 43,644 41,135 1,747 3,982 283 428 1,367 1,903	114,145 10v-17 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176 782 512 1,786 2,096 300	121,473 nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,318 289 605 1,459 1,965 473	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,228 4,708 4,001 517 316 1,494 1,674 307	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887	747,793 492,758 297,282 145,789 18,288 21,956 8,478 965 294,594 254,593 25,257 14,834 27,331 2,979 3,369 9,311 11,672 1,975	783,885 Total/18 513,970 318,202 143,418 25,451 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485	06,092 Dif.Rel. 21,211 20,920 2-,371 7,163 3-,810 -740 40,010 413 1,951 1,152 409 677 287	- 3 3 -1 - 1 1 1 -2 - - 3 3 -1
Mess CENTRO AMERICA Guatemala Honduras Nicarragua Costa Rica Panamá Belice NORTE AMERICA Ados Unidos de América México Canadá SUR AMERICA Agenitra Brasil clombia tros Palses de America CARBE Cuba	123,022 jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167 2,126 4,975 454 624 1,711 2,182 321 125	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114 63,879 59,418 2,273 4,412 359 515 1,602 1,936 334	3,709 43,679 43,679 43,678 41,358 2,987 3,136 2,049 500 45,525 38,567 4,326 2,631 4,073 265 644 1,288 1,876 311	115.886 ago-18 113.388 68.672 31.859 8.098 2.619 1.968 1.968 1.9674 2.385 1.853 4.561 341 586 1.417 2.216 432 189	113,600 sep-17 65,291 43,478 14,954 2,742 2,969 1,013 30,976 26,600 3,125 1,250 4,276 366 613 1,469 1,828 291 124	142,658 72,988 45,683 20,368 3,373 2,519 200 125 33,745 30,773 1,635 1,337 4,324 237 551 1,484 2,052 377 152	oct-17 65,388 44,077 13,461 2,938 3,577 1,185 39,056 31,547 5,829 1,680 4,831 595 660 2,016 445	oct-18 66,350 35,214 20,148 6,207 3,5147 6,207 3,982 1,147 3,982 283 428 1,367 1,903 509	114,145 nov-17 81,770 44,572 27,341 3,288 4,982 1,520 6,581 2,439 5,176 6,581 2,439 5,176 6,581 2,439 5,178 6,581 1,782 6,581 1,782 6,581 1,782 1,7	121,473 179,415 179,415 170,051 170	dic-17 107,251 72,600 25,568 3,736 3,736 3,736 67,799 4,708 4,008 4,001 517 316 1,674 307 1,674	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 40,915 72,795 3,538 4,583 3,784 317 275 1,887 361	717,793 Total/17 492,758 297,282 145,789 18,288 21,928 24,594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672 1,975 829	763,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485	06,092 Dif.Rel. 21,211 20,920 -2,371 7,163 -3,810 -740 48,32,596 40,010 -7,001 -11,152 -409 -677 -7287 -510 -1266	
IMES CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA Ados Unidos de América México Canadá SUR AMERICA Argentina Brasi Colombia tros Palses de América CARBE Cuba República Dominicana	jul-17 79,370 48,880 23,108 2,597 3,408 1,305 2,167 2,128 4,975 454 4,975 454 2,182 321 125 1499	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114 63,879 59,418 2,187 2,273 4,1602 1,936 334 130	103,205 103,709 43,678 41,358 4,978 41,358 2,949 500 45,525 38,567 4,326 2,631 4,073 265 644 1,288 1,876 641 1,288 1	115.886 113,368 68,678 13,368 68,078 8,098 8,098 1,968 1,968 1,968 1,968 1,968 1,853 1,853 1,853 1,853 1,417 1,948 1,	113,600 sep-17 65,291 43,478 14,954 2,742 2,969 1,013 125 30,976 26,600 3,125 1,220 4,276 366 613 1,469 1,828 291 1,24 119	142,858 72,988 45,683 20,368 3,373 1,519 920 125 33,745 30,773 1,635 1,337 4,324 237 551 1,484 2,052 377 152 162	0ct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 595 660 0,1560 2,016 445	oct-18 66,350 35,214 20,148 6,207 3,548 1,147 846 43,644 37,761 4,135 1,747 283 428 1,367 1,967	114,145 nov-17 81,770 44,572 27,341 3,288 4,982 1,520 6,581 2,439 782 512 1,786 2,098 300 139 115	121,473 nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,318 289 605 51,459 1,965 473 208	dic-17 107,261 72,600 25,568 3,736 57 75,736 67,799 3,228 4,708 4,001 517 316 1,674 307 148 1,674	dic-18 87,970 60,010 20,189 1,896 3,207 1,255 4,593 3,538 4,593 3,784 317 275 1,305 1,887 361 138	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 925,4594 254,593 25,257 14,834 27,331 2,979 3,369 9,311 11,672 1,975 829 743	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 6,634 11,959 2,485 955	06.092 Dif.Rel. 21,211 20,920 2,371 7,163 3,810 -740 40,010 413 -1,951 -1,152 409 -677 287 510 126 3399	
Mass CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice Norte AMERICA Ados Unitos de América México Canadá SUR AMERICA Agentina Brasil Colombia tros Paises de America CARBE Cuba Cuba Cuba Cuba Cuba Cuba Cuba Cuba	123,022 jul-17 79,370 48,880 23,108 2,597 3,408 1,305 58,498 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321 125 149 47	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 114 63,879 59,418 2,187 2,273 4,412 359 515 1,602 1,936 3344 130 153	103,205 103,205 103,709 43,678 41,358 2,987 3,136 2,049 500 45,525 38,567 4,326 2,631 4,073 265 644 1,288 1,876 311 102 114 95	115.886 113.388 68.672 31.859 8.098 2.619 1.968 153 50.912 46.674 2.385 1.853 4.561 341 586 1.417 2.216 432 189 168 75	113,600 113,600 43,478 44,478 14,954 2,742 2,969 1,013 135 30,976 26,600 3,125 1,250 4,276 613 1,469 1,828 291 1,828 291 124 119 48	142,858 72,988 45,683 20,368 3,373 2,519 920 125 33,745 1,635 1,337 4,324 237 551 1,484 2,052 377 152 63	oct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 595 660 2,016 445 191 144 113	oct.18 66,350 35,214 20,148 6,207 3,5214 6,207 3,761 4,135 1,747 3,982 283 4,28 1,367 1,903 509 138 263 108	114.145 114.145 114.145 11770 11,770 14,572 15,209 15,209 15,209 15,209 15,210 17,806 17,806 17,806 17,806 17,806 17,806 17,806 17,806 17,806 17,806 17,806 17,806 17,806 17,806 17,806 17,806 18,906 18,906 19,906 11,7806 11,7	121,473 179,415 55,207 17,051 2,585 3,138 1,307 1,26 54,095 4,376 2,629 4,318 289 605 1,459 1,965 473 208 155	136,134 dic-17 107,251 72,600 25,568 3,736 3,885 1,406 67,799 3,228 4,700 4,001 517 316 1,494 1,674 307 148 105 54	152,962 dic-18 87,970 60,010 21,189 1,896 3,207 1,258 4,09 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 138 182 41	717,793 Total/17 492,758 297,282 2145,789 18,288 21,956 8,478 965 294,594 254,593 25,257 14,834 27,331 2,979 3,369 9,311 11,672 1,975 829 743	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,193 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485 955 1,082 448	06.092 21,211 20,920 2,371 7,163 3,810 -7440 48 32,596 40,010 -7,001 413 -1,951 -1,152 -	3 3 41 1 1 1 2 2 2 2 2 4 4 1 1 1 1 1 1 1 1
IMOS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belico NORTE AMERICA Ados Unidos de América México Canadá SUR AMERICA Argentina Brasil Colombia Colombia Colombia CARIBE CARIBE CAUBa República Dominicana Otros Caribe EUROPA	123,022 jul-17. 79,370 46,880 25,1997 3,408 1,305 72 58,498 54,205 2,126 4,975 624 1,714 2,182 125 149 47 2,888	jul-18 93,880 53,416 32,803 3,293 3,116 1,138 1,144 63,879 59,418 2,187 2,273 2,473 2,474 130 153 51 51 51 51 51 51 51 51 51 51 51 51 51	103,205 103,205 103,709 43,678 41,367 3,136 2,987 3,136 2,049 500 45,525 38,567 4,973 265 2,631 4,073 265 311 102 114 95 2,493	115.886 113,368 68,672 31,859 8,098 2,619 1,968 1,55 50,912 46,674 2,385 1,853 4,561 341 586 1,417 2,216 432 189 188 75 2,643 188 75 2,643 188 75 2,643 188 75 2,643 188 75 2,643 188 75 2,643 188 188 188 188 188 188 188 18	113,600 SCP-17 65,291 43,478 14,954 2,742 2,969 1,013 155 30,976 26,600 3,125 1,250 4,276 361 1,469 1,828 291 1,484 1,494	\$\; \begin{array}{c} 142,858 \end{array}\$ \tag{72,988} 45,683 \\ 45,683 \\ 45,683 \\ 20,388 \\ 3,373 \\ 1,25 \\ 33,745 \\ 33,745 \\ 33,745 \\ 33,745 \\ 33,745 \\ 33,745 \\ 33,745 \\ 33,77 \\ 1,635 \\ 1,337 \\ 1,635 \\ 1,337 \\ 1,635 \\ 1,337 \\ 1,635 \\ 1,337 \\ 1,635 \\ 1,337 \\ 1,635 \\ 1,337 \\ 1,635 \\ 1,635 \\ 1,337 \\ 1,635 \\ 1,635 \\ 1,635 \\ 1,635 \\ 1,635 \\ 1,635 \\ 1,377 \\ 152 \\ 63 \\ 2,313 \\ 2,313 \\ 2,313 \\ 2,313 \\ 3,313	0Ci-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 1,560 2,016 445 191 141 113 2,523	oct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 1,747 3,982 283 428 1,367 1,903 509 138 263 108 2,683 108 2,684	114.145 nov-17 81,770 44,572 27,341 3,288 4,982 1,520 644,804 35,176 782 5172 1,786 2,096 300 139 115 46 2,700	121,473 nov-18 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 605 1,965 473 208 155 1,965 1	dic-17 107,261 72,600 25,568 3,736 1,406 57,759 67,799 3,228 4,708 4,001 517 316 1,494 1,674 307 148 307 148 3,313	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 138 148 347 347 347 347 347 347 347 347 347 347	717,793 Total/17 492,758 297,282 2145,789 18,288 21,956 8,478 9655 294,594 254,503 25,257 14,834 11,672 1,975 829 743 403 15,672	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 125,380 1,827 2,960 8,634 11,959 2,485 955 1,082 448 18,391	06,092 Dif.Rel. 21,211 20,920 2,371 7,163 3-3,810 -740 40,010 7,001 413 1,951 -1,152 409 677 510 128 339 45 2,719	3 3 -1 1 2 2 1 1 4 4 1 1 1 1 1 1 1 1
Mos CENTRO AMERICA Guatemala Honduras Nicarragua Costa Rica Panamà Belice NORTE AMERICA Ados Unitos de América México Canadà SUR AMERICA Argentina Brasil Colombia tros Paises de America CARIBE Cuba Cora Caribe Cuba Cora Caribe EUROPA Alemania	jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321 1,25 1,49 49 49 49 49 49 49 49 49 49 49 49 49 4	126,296 101-18 93,880 53,416 32,803 3,193 1,138 114 63,879 59,418 2,187 2,273 4,412 3,59 515 1,602 1,936 334 130 153 51 3,168 376	103,205 103,205 103,709 43,678 41,358 2,987 3,136 2,049 500 45,525 38,567 4,073 265 644 1,288 1,876 311 102 114 95 2,493 283	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 586 1,417 2,216 432 1,981 1,	113,600 113,600 43,478 44,954 2,742 2,969 1,013 135 30,976 6,600 3,125 1,250 4,276 36 613 1,469 1,828 291 124 119 48 1,752 220	142,858 72,988 45,683 20,368 3,373 2,519 920 33,745 30,773 1,635 1,337 4,324 2,052 377 156 63 2,313 230	0ctd7 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 4,831 595 660 2,016 445 191 141 113 2,523 322	124,410 CCL18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 4,135 1,741 3,982 283 428 1,367 1,903 509 138 263 108 2,683 329	114.145 114.145 114.145 11770	121.473 100-18 79.415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 605 1,459 1,965 473 208 155 110 3,656 347	136,134 dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57,759 3,228 4,708 4,001 517 316 1,494 1,674 307 148 105 54 3,313	152,962 dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,785 3,538 4,583 3,784 317 275 1,887 361 138 182 41 3,927 530	717,793 Total/17 492,758 297,282 2145,789 18,288 21,956 8,478 965 294,594 254,593 25,257 14,834 27,331 2,979 3,369 9,361 11,672 1,975 829 743 403 15,672 2,179	763,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485 955 1,082 448 18,391	06.092 Dif.Rel. 21,211 20,920 -2,371 7,163 -3,810 -7,401 48 32,596 40,010 -7,001 413 -1,951 -1,152 -409 -677 287 510 128 339 45 -2,409 -474 -474 -474 -475 -475 -476	33 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1
IMOS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA Ados Unidos de América México Canadá SUR AMERICA Argentina Brasil Colombia tros Paises de America CARIBE CARIBE CARIBE CARIBE ESPA República Dominicana Otros Caribe EUROPA Alemania España	123,022 jul-17 79,370 46,880 23,108 2,597 3,408 1,305 72 56,498 54,205 2,126 4,975 624 1,714 2,182 321 122 497 2,889 309 949	126,296 33,880 63,416 32,893 3,116 1,138 63,879 59,418 2,187 2,273 4,412 2,173 4,412 1,173 1,1602 1,936 334 130 153 515 516 378 979	103,205 103,205 103,709 13,678 13,136 2,987 3,136 2,049 500 145,525 38,567 4,326 2,631 1,073 1,021 1,144 1,288 1,876 311 102 114 95 2,493 2,83 1,021 1,493 2,83 1,021 1,02	115,886 113,368 68,672 31,859 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 432 1,417 2,216 432 188 75 2,643	113,600 143,478 14,944 2,742 2,969 1,013 105 12,50 1,013 105 1,250 4,276 4,276 1,250 4,276 1,250 1	142,658 72,988 45,683 20,368 3,373 2,519 920 125 30,773 1,635 1,337 4,324 2,052 37,7 152 63 2,313 230 909	0ct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 505 660 1,560 2,016 445 191 112 2,523 3,22 541	124,410 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 1,747 3,982 1367 1,903	114.145 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176 300 139 115 2,700 475 679	121,473 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,318 605 1,459 1,965 473 208 155 110 3,656 347 782	dic-17 107,251 72,600 25,568 3,736 5,7 75,738 67,799 3,299 4,708 4,001 1,494 1,674 307 148 105 54 3,313 499 795	dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 138 182 41 139 141 139 141 141 141 141 141 141 141 141 141 14	717.793 Total/17 492.758 297.282 145.769 18.288 21,956 8.478 965 245,503 25,257 14.834 27.331 2.979 3.311 11.672 2.979 743 403 15.6772 2.179 4.5699	763,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485 955 1,082 448 18,391 2,014 5,312	Dif Rel. 21,211 20,920 2.371 7,163 3.810 48 32,596 40,010 413 1,951 1.1,152 409 40,010 126 20,77 287 510 126 277 287 510 126 7,701 126 7	3 3 -1 -1 -2 -2 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1
IMAS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA ados Unidos de América México Carandá SUR AMERICA Argentina Brasil Colombia tros Paises de América CARBIE Cuba República Dominicana Otros Caribe EUROPA Alamania España Francia	123,022 jul.17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321 125 149 72 2,889 309 949 488	126,296 93,880 53,416 32,803 3,193 114 63,879 59,418 2,187 2,273 4,412 359 515 1,602 1,936 3344 34,18 3,168 3,768 9,79	103,205 103,205 103,709 43,678 41,358 2,987 3,136 2,049 500 45,525 644 4,288 1,876 311 102 114 95 2,493 283 1,021 2210	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 158 1417 2,216 432 189 188 188 75 2,643 200 808 808 808	113,600 103,291 43,478 44,954 2,742 2,969 1,013 105 30,976 30,976 4,276 366 613 1,469 1,828 291 124 175 205 48 175 205 1,013 1	142,858 72,988 45,683 20,368 3,373 2,519 920 33,745 30,773 1,635 1,337 551 1,484 2,052 37,75 51 1,484 2,052 37,75 51 237 237 237 237 237 237 237 237 237 237	0ctd7 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 660 4,831 595 660 2,016 445 111 113 2,523 322 541	124,410 CCL18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 4,155 1,747 3,982 283 428 1,367 1,903 5099 138 263 108 2,683 329 690 241	114.145 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 4,558 1,520 67 782 5,176 782 5,176 2,096 300 139 115 48 2,705 47 67 92 67 78 2,705 67 78 2,705 67 78 2,705 67 78 2,705 67 78 2,705 67 78 2,705 67 78 2,705 67 78 78 78 78 78 78 78 78 78 78 78 78 78	121.473 100-18 79.415 55.207 17.051 2.585 3.138 1.307 126 54.095 47.090 4.376 2.629 4.318 289 605 1.459 1.965 473 208 155 110 3.666 347 782	136,134 dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,738 4,708 4,001 517 316 1,494 1,674 307 148 105 54 3,313 499 795	152,962 dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 3,177 2,75 1,305 1,887 361 138 182 41 3,927 530 1,145	717,793 Total/17 492,758 297,282 2145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672 1,975 829 7,484 403 15,672 2,179 4,569	783,885 Total/18 \$13,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,,827 2,960 8,634 41,959 2,485 1,082 448 18,391 2,014 5,312	06.092 Dif.Rel. 21,211 20,920 2,371 7,163 3,810 740 48 82,596 40,010 7,001 413 -1,951 -1,152 409 -677 287 510 126 3399 45 2,719 -165 743 3399	
IMOS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA México Canadá SUR AMERICA Agentina Brasil Colombia tos Pales de America CARIBE CAUBA República Dominicana Otros Caribe EUROPA Alemania España Francia Italia	123,022 jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 55,498 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321 1,25 1,497 3,408 1,205 2,167 2,126 1,205 2,167 2,126 1,205 1,	126,296 33,880 53,416 32,893 3,116 1,138 63,879 59,418 2,187 2,273 4,412 4,415 1,602 1,936 334 130 153 61 3,168 376 979 491	103,205 103,205 103,709 43,679 41,3679 41,3679 500 45,525 38,567 4,326 2,631 4,073 4,073 4,1288 1,876 311 102 114 95 2,493 283 1,021 1,021 2,149 385 1,021 2,103 385 1,021 2,103 385 1,021 2,038 1,038	115,886 113,388 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 3,417 2,216 432 189 168 7,543 200 808 278	113,600 149,617 65,291 43,478 14,974 2,969 1,013 105 26,600 3,125 1,250 4,276 4,276 4,276 1,828 291 1,828 290 1,828 291 291 291 291 291 290 291 291 291 291 291 291 291 291	142,658 72,988 45,683 20,368 3,373 2,519 920 125 30,773 1,635 1,337 4,324 2,052 377 152 377 152 230 909 123 348	127,686 65,388 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 1,560 2,016 445 191 111 113 2,523 322 541 192 267	124,410 66,350 35,214 20,148 6,207 3,548 6,207 3,548 7,761 4,135 1,747 3,982 283 428 1,367 1,903 203 108 203 108 203 203 204 204 205 205 205 205 205 205 205 205	114.145 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176 5,176 9,784 2,096 300 139 115 46 475 679 205 298	121,473 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,318 605 1,459 1,965 1,965 1,965 1,965 347 3208 155 110 3,656 347 782 23393 427	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,738 67,799 3,299 4,708 4,001 1,494 1,674 307 148 105 531 343 105 543 373 499 795 370 492	152,962 dic-18 87,970 60,010 21,1896 3,207 1,255 409 80,915 72,795 3,538 4,583 3,784 3,784 317 275 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,887 1,305 1,	717.793 Total/17 492.758 297.282 145.769 18.288 21,956 8.478 965 294.594 254.503 25.257 14.834 27.331 2.979 9.311 11.672 2.979 743 403 15.677 2.179 4.569 1.553	763,885 Total/18 513,970 318,202 143,481 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,955 2,485 955 1,082 448 1,951 2,014 5,312 1,952 2,668	Dif.Rel. 21,211 20,920 2,3713 7,163 -3,810 -740 48 32,596 40,010 -7,001 413 -1,951 -1,152 409 -677 510 126 339 45 2,719 -165 743 3399 578	
INICAL IMICAS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA Ados Unidos de América México Canadá SUR AMERICA Argentina Brasil Colombia Brasil Colombia Costa Cuba República Dornincana Ortico Carbe EUROPA Alemania España Francia Italia Reino Unido	123,022 jul-17 79,370 46,880 23,108 2,597 3,408 1,305 72 56,498 54,205 2,128 4,975 454 624 1,714 2,182 321 149 47 2,889 309 949 488 488 429 143	126,296 93,880 65,416 32,803 3,193 114 63,879 69,418 2,187 2,273 4,412 359 515 1,602 1,936 3344 1330 153 351 3,168 378 979 491 412 182	103,205 103,205 103,709 43,678 41,356 2,987 3,136 2,049 500 45,525 38,567 4,073 265 644 1,288 1,876 311 102 114 95 2,493 283 1,021 210 388 1,888	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 586 1,417 2,216 432 189 188 75 2,643 200 808 278 560 190 190 190 190 190 190 190 19	113,600 113,600 143,478 14,954 2,742 2,969 1,013 105 20,762 26,600 3,1275 1,250 4,276 613 1,469 1,828 291 124 119 48 1,752 290 594 88 88 216 128	142,858 72,988 45,683 20,368 3,373 2,519 920 125 30,773 1,635 1,337 4,324 2,052 377 155 11,484 2,052 377 152 63 2,313 230 909 123 348 143	127,686 0ct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 2,016 4,831 595 660 2,016 445 191 141 113 2,523 322 267 151	124,410 0ct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 428 1,367 1,903 509 138 263 108 2,683 329 690 241 347	114.145 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,178 2,782 512 1,786 2,096 300 475 679 205 298 2777	121.473 79.415 55.207 17.051 2.585 3.138 1.307 126 54.095 47.090 4.376 2.629 4.318 2.99 605 1.459 1.965 473 2.08 155 110 3.656 347 762 393 427	136,134 dic-17 107,251 72,600 25,568 3,736 57 75,739 3,288 67,799 3,228 4,708 4,001 517 316 1,494 1,674 307 148 307 148 301 54 3,313 499 795 370 492 200	152,962 dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 133 182 41 3,927 530 1,145 427 574 271	717,793 Total/17 492,758 297,282 2145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672 1,975 875 875 2,979 4,569 1,553 2,090	763,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485 955 1,082 448 18,391 2,014 5,312 1,952 2,668 1,119	06.092 Dif.Rel. 21,211 20,920 2,371 7,163 3,810 740 48 82,596 40,010 -7,001 413 -1,951 -1,152 -409 -677 -287 510 126 3399 45 2,719 -165 743 3399 578	
TOTAL IMMOS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA México Canadá SUR AMERICA Argentina Brasil Colombia Dros Paises de America CARIBE CABIBE CABIBE CUba República Dominicana Otros Caribe EUROPA Alemania España Francia Italia Reino Unido Otros Europa	123,022 123,022 124,025 1,305 1,3	126,296 33,880 53,416 32,803 3,116 1,138 63,879 59,418 2,187 2,273 4,155 1,602 1,936 334 133 511 53,168 376 979 491 412 7277	103,205 103,205 103,709 43,678 41,367 2,987 3,136 2,987 500 45,525 38,567 4,326 2,631 4,073 265 644 1,288 1,876 311 102 201 114 95 2,483 283 1,021 210 388 168 423	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 586 1,417 2,216 432 189 168 75 2,643 200 808 278 560 190 608	113,600 59p-17 65,291 43,478 14,954 1,013 1,0	142,658 72,988 45,683 20,368 3,373 2,519 920 125 30,773 1,635 1,337 4,324 4,324 2,052 162 63,377 152 162 63,377 152 162 63,373 230 909 123 348 143 561	127,686 0ct.17 65,388 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 4,831 4,831 4,831 4,831 4,831 1,133 32,23 4,45 191 111 32 5,233 322 541 111 12 267 151 1,050	124,410 66,350 35,214 20,148 6,207 3,548 6,207 3,548 7,761 4,135 1,747 3,982 283 428 1,367 1,903 138 263 329 690 241 347 135 941	114.145 81,770 44,572 27,341 1,520 67 44,804 1,520 67 44,804 35,784 6,581 2,439 5,176 782 512 1,786 2,096 300 139 115 475 679 205 298 277 766	121,473 79,415 55,207 170,61 2,585 3,136 1,307 126 54,095 4,376 2,629 4,376 2,629 4,376 2,629 1,459 1,965	dic-17 107,251 72,600 25,568 3,738 3,885 1,406 57 75,738 67,799 3,229 4,708 4,001 1,674 1,	152,962 dic-18 87,970 60,010 21,1896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 381 1275 1,305 1,887 1,987 1	717.793 Total/17 492.758 297.282 145.789 18.288 21,956 8.478 965 294.594 254.503 25.257 14.834 27.331 2,979 3,369 9,311 11,672 2,179 4,559 1,553 2,099 1,067 4,213	763,885 Total/18 513,970 318,202 143,481 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485 9,182 1,959 2,485 1,959 2,2668 1,959 2,668 1,1952 2,668	06.092 Dif.Rel. 21,211 20,920 2,371 7,163 3,810 48 32,596 40,010 -7,001 413 -1,951 -1,152 409 -677 287 510 126 339 -165 2,719 -165 2,719 -165 2,719 -1743 399 578 52 1,113	
Mors CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamá Belice NORTE AMERICA México Canadá SUR AMERICA Argenina Brasil Colombia Colombia Colombia Colombia Colombia España Francia Italia Italia República Dornincana Otros Caribe EUROPA Alemania España Francia Italia Reño Unido Otros Europa AFRICA	123,022 jul-17 79,370 46,880 23,108 2,597 3,408 1,305 72 56,498 54,205 2,128 4,975 454 624 1,714 2,182 321 149 47 2,889 309 949 488 488 429 143	126,296 93,880 65,416 32,803 3,193 114 63,879 69,418 2,187 2,273 4,412 359 515 1,602 1,936 3344 1330 153 351 3,168 378 979 491 412 182	103,205 103,205 103,709 43,678 41,356 2,987 3,136 2,049 500 45,525 38,567 4,073 265 644 1,288 1,876 311 102 114 95 2,493 283 1,021 210 388 1,888	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 586 1,417 2,216 432 189 188 75 2,643 200 808 278 560 190 190 190 190 190 190 190 19	113,600 113,600 143,478 14,954 2,742 2,969 1,013 105 20,762 26,600 3,125 1,250 4,276 613 1,469 1,828 291 124 119 48 1,752 290 594 88 88 216 128	142,858 72,988 45,683 20,368 3,373 2,519 920 125 30,773 1,635 1,337 4,324 2,052 377 1551 1,484 2,052 377 152 63 2,313 230 909 123 348 143	127,686 0ct-17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 2,016 4,831 595 660 2,016 445 191 141 113 2,523 322 267 151	124,410 0ct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 1,747 3,982 263 1,367 1,903 509 138 263 108 2,683 329 690 241 347	114.145 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,178 2,782 512 1,786 2,096 300 475 679 205 298 2777	121.473 79.415 55.207 17.051 2.585 3.138 1.307 126 54.095 47.090 4.376 2.629 4.318 2.99 605 1.459 1.965 473 2.08 155 110 3.656 347 762 393 427	136,134 dic-17 107,251 72,600 25,568 3,736 57 75,739 3,288 67,799 3,228 4,708 4,001 517 316 1,494 1,674 307 148 307 148 301 54 3,313 499 795 370 492 200	152,962 dic-18 87,970 60,010 21,189 1,896 3,207 1,258 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 133 182 41 3,927 530 1,145 427 574 271	717,793 Total/17 492,758 297,282 2145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672 1,975 875 875 2,979 4,569 1,553 2,090	763,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485 955 1,082 448 18,391 2,014 5,312 1,952 2,668 1,119	06.092 Dif.Rel. 21,211 20,920 2,371 7,163 3,810 740 48 82,596 40,010 -7,001 413 -1,951 -1,152 -409 -677 -287 510 126 3399 45 2,719 -165 743 3399 578	
IMOS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA México Canadá SUR AMERICA Argentina Brasil Colombia Itros Palese de America CARIBE Cuba República Dominicana Otros Caribo EUROPA Alemania España Francia Italia Reino Unido Otros Europa AFRICA ASIA ORIENTAL Y	123,022 jul-17 79,370 48,880 23,108 2,597 3,408 1,305 72 58,498 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321 125 125 125 125 125 125 125 1	126,296 33,880 53,416 32,803 3,116 1,138 114 63,879 59,418 2,187 2,273 4,186 331 130 153 151 3,168 376 979 491 412 182 7277 599	103,205 103,205 103,709 43,678 41,352 500 45,525 38,567 4,326 2,631 4,073 265 644 1,288	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 586 6,1,417 2,216 416 416 418 422 189 188 75 2,643 200 808 278 560 190 608	113,600 59-17 65,291 43,478 14,954 2,742 2,999 1,013 135 26,600 3,125 1,250 4,276 366 613 1,469 1,828 291 124 48 1,752 290 290 48 1,752 200 48 1,752 1,752	142,858 **T2,988 45,683 20,368 3,373 2,519 920 12,549 30,773 1,635 1,337 4,324 2,352 12,377 152 20,52 182 20,52 182 30,373 231 230 909 123 248 143 2561 48	127,686 65,388 44,074 13,461 12,938 3,577 1,185 133 39,056 31,547 5,829 1,680 1,560 20,00 1,560 20,00 1,560 20,00 1,560 20,00 1,160 20,00 1,160 20,00 1,160 20,00 1,160 20,00 1,160 20,00 1,160 20,00 1,160 20,00 1,160 20,00 1,160 20,00 20,	124,410 66,350 35,214 20,148 6,207 3,546 6,207 3,546 43,644 37,761 4,135 1,747 3,982 283 428 1,367 1,903	114.145 81,770 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176 782 2096 300 139 115 48 2,700 475 679 205 299 277 766 50	121,473 79,415 75,207 77,051 2,585 3,130 1,26 54,095 47,090 4,376 2,629 4,318 289 605 5,4995 1,965 473 208 155 110 3,656 347 762 393 427 198 1,510 49	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,229 4,708 4,001 517 316 1,494 1,674	152,962 dic-18 87,970 60,010 21,1896 1,886 3,207 1,258 4,998 8,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 138 182 41 3,927 530 1,145 427 574 271 980 500	717.793 Total/17 492.758 297.282 145.789 18.289 21,956 8.478 965 224,594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672 2,179 743 403 15,672 2,1799 1,955 2,999 1,067 4,213 2,46	763,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,827 2,960 8,634 18,391 2,014 2,014 5,312 2,068 1,8391 2,014 5,312 1,952 2,668 1,119 5,326 5,509	06,092 Dif.Rel. 21,211 20,920 2-3,71 7,163 3-3,810 48 32,596 40,010 -7,001 413 -1,951 -1,152 409 -677 287 510 126 339 45 2,719 -165 743 399 578 52 1,113 265	2 2 2 2 100
Mors CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamá Belice NORTE AMERICA México Canadá SUR AMERICA Argenina Brasil Colombia Colombia Colombia Colombia Colombia España Francia Italia Italia República Dornincana Otros Caribe EUROPA Alemania España Francia Italia Reño Unido Otros Europa AFRICA	123,022 jul-17 79,370 46,880 23,108 2,597 3,408 51,305 72 58,498 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321 125 149 47 2,889 309 949 949 948 488 429 488 488 488 488 488 488 488 48	126,296 93,880 63,416 32,803 3,195 1,138 114 63,879 59,418 2,187 2,273 4,412 359 515 1,602 1,936 3344 130 153 51 3,168 3,168 3,168 2,187 2,77 4,97 4,97 4,97 4,97 5,97 5,97 5,97 5,97 5,97 5,97 5,97 5	103,205 103,205 103,709 43,678 41,367 3,136 2,949 500 45,525 38,567 4,326 2,631 4,073 265 644 1,288 1,876 311 102 114 95 2,493 1,021 110 388 1,021 103 103 103 104 105 105 105 105 105 105 105 105	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 586 1,417 2,216 432 189 168 75 2,643 200 808 278 560 190 608	113,600 59p-17 65,291 43,478 14,954 1,013 1,0	142,858 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635 1,337 4,324 207 551 1,484 2,052 377 152 63 2,314 209 90 123 348 143 561 48 763	127,686 oct.17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 595 600 2,016 445 191 141 113 2,523 3,222 541 110,550 37 393	124,410 oct-18 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,135 1,747 3,982 283 428 1,367 1,903 509 138 263 108 2,683 2,68	114.145 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176 782 512 1,786 2,096 300 139 115 46 2,700 139 2,700 1	121,473 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,378 289 605 1,459 1,965 473 208 155 110 3,656	136,134 dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,228 4,708 4,001 517 316 1,449 1,674 307 148 3,313 105 54 3,313 370 492 200 957 36 452	152,962 dic-18 87,970 60,010 21,189 1,896 3,207 1,895 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 138 182 41 3,927 530 1,145 427 571 980 50	717,793 Total/17 492,758 297,282 2145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834 27,331 21,979 3,369 9,311 11,672 1,975 829 743 403 15,672 2,179 4,569 1,553 2,090 1,097 4,213 2,449	763,885 Total/18 513,970 316,202 143,418 25,451 18,147 7,748 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,9604 1,827 2,9604 1,827 2,9604 1,959 2,485 955 1,082 4,48 18,391 2,014 5,312 1,952 2,668 1,195 2,1685 5,312 2,668 1,195 3,326 5,326	06.092 Dif.Rel	3 3 3 -1 -1
TOTAL IMMOS CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA México Canadá SUR AMERICA Argentina Brasil Colombia Otros Canedo Canadó Otros Canedo Cuba República Dominicana Otros Carlbe EUROPA Alemania España Francia Italia Reino Unido Otros Europa AFRICA ARICA ASIA ORIENTAL Y	123,022 jul-17 79,370 48,880 23,108 2,597 3,408 51,305 72 58,498 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321 125 149 47 2,889 309 949 488 429 143 1571 172 188 186 188 188 188 188 188 188	126,296 33,880 53,416 32,803 3,116 32,803 1,138 1,138 1,136 2,187 2,273 4,186 378 979 491 1182 727 722 3199	103,205 103,205 103,709 43,678 41,352 500 45,525 38,567 4,326 2,631 4,073 265 644 1,288	115,886 113,368 66,72 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 586 1,417 2,216 418 2,643 200 808 278 560 190 808 278 608 212 422 443 456 456 456 456 456 456 456 456	113,600 85,291 43,478 14,954 2,742 2,999 1,013 135 26,600 3,125 1,250 4,276 366 613 1,469 1,828 291 124 48 1,752 290 584 88 1,752 44 44 44 44 44 44 44 44	142,858 72,988 45,683 20,369 3,373 2,519 920 33,745 30,773 1,635 1,337 4,324 237 551 1,484 2,313 230 909 123 2,313 230 909 123 348 143 261 48 763	127,686 65,388 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 1,560 2,560 2,560 2,560 2,560 2,560 3,523 322 541 113 2,523 322 571 151 1,050 37	124,410 oct-18 66,350 35,214 20,148 6,207 3,548 6,207 3,548 43,644 37,761 4,135 1,747 3,982 283 428 1,367 1,903 108 2,683 329 680 241 347 135 941 581	114.145 109/17 81,770 44,572 27,341 3,288 4,982 1,522 67 44,894 35,784 6,581 2,439 5176 782 2096 300 139 115 48 2,700 475 679 205 589 277 766 50	121,473 79,415 75,207 17,051 2,585 3,139 1,265 47,090 4,376 2,629 4,318 289 605 1,459 1,965 473 208 155 110 3,656 347 782 383 427 198 1,510 49 862	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,299 4,709 4,001 517 316 1,494 1,674 307 148 105 54 4 3,313 499 795 379 492 200 997 36	152,962 dic-18 87,970 60,010 21,189 1,896 3,207 1,256 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 138 182 41 3,927 530 1,145 427 574 271 980 50	717.793 Total/17 492.758 297.282 145.789 16.289 21,956 8.478 965 224,594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672 2,179 743 403 15,672 2,179 1,676 4,213 2,46	763,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485 9,585 1,082 448 18,391 2,014 5,312 1,952 2,668 1,1952 2,668 1,1952 3,872 776	06.092 Dif.Rel. 21,211 20,920 23,71 7,163 3,810 48 32,596 40,010 -7,001 413 -1,951 -1,152 409 -677 287 510 126 339 45 2,719 -165 743 339 578 52 1,113 263 -463 -562 -632	-1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -
TOTAL SIMos CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamá Belice NORTE AMERICA Ados Unidos de América México Canadá SUR AMERICA Argentina Brasil Colombia Diros Palses de America CARBIE Cuba República Dorninicana Otros Caribe EUROPA Alemania España Francia Italia Reino Unido Otros Europa AFRICA ASIA ORIENTAL Y MERIDIONAL	123,022 jul-17 79,370 48,880 25,1097 3,408 54,205 54,998 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321 149 47 2,889 309 949 949 948 429 143 571 129 143 157 168 178 178 178 178 178 178 178 17	126,296 93,880 63,416 32,803 3,195 114 63,879 69,418 2,187 2,273 4,412 359 515 51 1,002 1,936 334 130 153 51 3,168 378 979 491 412 182 727 759 722 319 69	103,205 103,205 103,709 43,678 41,367 3,136 2,949 500 45,525 38,567 4,326 2,631 4,073 265 644 1,288 1,876 311 102 114 95 2,493 283 1,021 114 95 105 115 116 117 118 118 118 118 118 118 118	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,31,853 4,561 341 588 7,1853 4,561 341 588 7,52 1,989 188 188 7,52 1,989 188 188 7,52 1,989 188 188 188 188 188 188 188 188 188	113,600 113,600 143,478 14,954 2,742 2,969 1,013 135 30,976 26,600 3,125 1,250 4,276 365 613 1,469 1,828 291 124 119 48 1,752 290 584 88 216 128 444 446 85 60	142,858 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635 1,337 4,324 237 1551 1,484 2,052 377 152 63 2,313 2,314 2,484 2,685 1,397 162 63 763 763 763 763 763 761	127,686 oct.17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 595 600 2,016 445 191 141 113 2,523 3,222 541 110,500 37 393 79 40	124,410 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,755 1,747 3,982 283 428 1,367 1,903 509 138 263 263 269 20 241 35 941 35 941 87 521	114.145 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176 782 512,786 2,096 300 139 115 46 2,700 2,700 2,707 766 50 589 74	121,473 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,378 289 605 1,459 1,965 473 208 155 110 3,666 347 782 23 393 427 198 1,510 499 862 122 104	136,134 dic-17 107,251 72,600 25,568 3,736 67,799 3,228 4,708 4,001 517 3128 4,708 4,001 1,674 307 148 1,674 307 148 3,313 3,	152,962 dic-18 87,970 60,010 21,189 1,896 3,207 1,895 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 133 182 41 3,927 530 1,145 574 271 980 50 452 88 81	717,793 Total/17 492,758 297,282 2145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834 27,331 21,979 3,369 9,311 11,672 1,975 829 743 403 15,672 2,179 4,569 1,553 2,090 1,097 4,213 2,449	763,885 Total/18 513,970 316,202 143,418 25,451 18,147 7,748 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,9604 1,827 2,9604 1,827 2,9604 1,952 2,485 955 1,082 4,48 18,391 2,014 5,312 1,952 2,668 1,195 2,195 3,872	06.092 Dif.Rel	333 -117 -117 -117 -117 -117 -117 -117 -
CENTRO AMERICA Gustemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA México Canadá SUR AMERICA Argentina Brasil Colombia Diros Palese de America CARIBE Cuba República Dominicana Ortos Caribe EUROPA Alemania España Francia Italia Reino Unido Otros Europa AFRICA ASIA ORIENTAL Y MERIDIONAL Japon	123,022 Jul-17	126,296 33,880 53,416 32,803 3,116 32,803 3,116 63,879 59,418 2,197 2,273 4,18 130 153 51 1602 1,936 378 979 491 112 162 727 59 722 319 69 0	103,205 103,205 103,709 41,359 41,359 500 45,525 38,567 4,326 644 1,288 1,876 3111 102 114 95 2,493 1,021 210 388 188 188 188 188 188 188 1	115,686 113,368 6,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 586 1,417 2,216 432 200 808 275 2,643 200 808 275 500 608 212 492 90 56	113,600 85,291 43,478 14,954 14,954 1,013 135 26,600 3,125 1,20	142,858 72,988 45,683 20,369 920 3,373 2,519 920 31,745 30,773 1,635 1,337 4,324 237 551 1,484 2,313 200 909 123 348 143 261 48 763 70 261	127,686 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 1,560 2,060 1,560 2,560 2,560 2,560 2,560 3,523 322 267 161 113 2,523 322 267 161 1,050 37	124,410 oct-18 66,350 35,214 20,148 6,207 3,548 6,207 3,548 43,644 37,761 4,135 1,747 3,982 283 428 1,367 1,903 108 2,683 329 690 241 347 135 941 187 581 87 52 0	114.145 114	121,473 79,415 79,415 75,207 71,051 2,585 3,139 1,205 47,090 4,376 2,629 4,318 289 605 1,459 1,965 473 208 155 110 3,656 347 782 393 427 188 1,510 49 862 1,510 49	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,299 4,709 4,001 517 316 1,494 1,674 307 148 105 54 43,331 499 795 377 492 200 997 36	152,962 87,970 60,010 21,189 1,896 3,207 1,256 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,807 1,817 361 138 182 41 13,927 574 271 574 271 574 271 574 271 574 271 574 271 588 88 81 0	717.793 Total/17 492.758 297.282 145.789 18.288 21,956 8.478 965 24.594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672 2,179 4,569 1,553 2,090 1,067 4,213 2,46 4,335 4,358	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485 9555 1,082 448 18,391 2,014 5,312 1,952 2,668 1,1,559 5,328 5,38 5,388 5,388 5,388 5,388 5,388 5,388 5,388 5,388 5,388 5,388 5,3	06,092 Dif.Rel. 21,211 20,920 2,371 7,163 3,810 48 80 40,010 413 1,951 1,152 409 677 510 126 339 45 2,719 165 2,719 165 32 345 32 311 263 463 463 578 52 2114 0	333 - 11 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
CENTRO AMERICA Guatemala Honduras Nicaragua Costa Rica Panamà Belice NORTE AMERICA Argentina Brasil SUR AMERICA Argentina Brasil Colombia Costa Rica Colombia Costa Rica Argentina Brasil Colombia Colombia Colombia Costa Rica Canadá Sura AMERICA Argentina Brasil Colombia Colombia Colombia Colombia Costa Rica Carage República Dorninicana Otros Caribe EUROPA Alemania España Francia Italia Reino Unido Otros Europa ARICA ASIA ORIENTAL Y MERIDIONAL Japon Rep. de Corea	123,022 jul-17 79,370 48,880 25,1097 3,408 54,205 54,998 54,205 2,167 2,126 4,975 454 624 1,714 2,182 321 149 47 2,889 309 949 949 948 429 143 571 129 143 157 168 178 178 178 178 178 178 178 17	126,296 93,880 63,416 32,803 3,195 114 63,879 69,418 2,187 2,273 4,412 359 515 61 334 130 153 51 141 122 182 727 722 319 69	103,205 103,205 103,709 43,678 41,367 3,136 2,949 500 45,525 38,567 4,326 2,631 4,073 265 644 1,288 1,876 311 102 114 95 2,493 283 1,021 114 95 105 115 116 117 118 118 118 118 118 118 118	115,886 113,368 68,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,31,853 4,561 341 586 7,4561 341 588 7,52 1,853 4,561 1,97 2,216	113,600 113,600 143,478 14,954 2,742 2,969 1,013 135 30,976 26,600 3,125 1,250 4,276 365 613 1,469 1,828 291 124 119 48 1,752 290 584 88 216 128 444 446 85 60	142,858 72,988 45,683 20,368 3,373 2,519 920 125 33,745 30,773 1,635 1,337 4,324 237 1551 1,484 2,052 377 152 63 2,313 2,314 2,484 2,685 1,397 162 63 763 763 763 763 763 761	127,686 oct.17 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 4,831 595 600 2,016 445 191 141 113 2,523 3,222 541 110,500 37 393 79 40	124,410 66,350 35,214 20,148 6,207 3,548 1,147 86 43,644 37,761 4,755 1,747 3,982 283 428 1,367 1,903 509 138 263 263 269 20 241 35 941 35 941 87 521	114.145 81,770 44,572 27,341 3,288 4,982 1,520 67 44,804 35,784 6,581 2,439 5,176 782 512,786 2,096 300 139 115 46 2,700 2,700 2,707 766 50 589 74	121,473 79,415 55,207 17,051 2,585 3,138 1,307 126 54,095 47,090 4,376 2,629 4,378 289 605 1,459 1,965 473 208 155 110 3,666 347 782 23 393 427 198 1,510 499 862 122 104	136,134 dic-17 107,251 72,600 25,568 3,736 67,799 3,228 4,708 4,001 517 3128 4,708 4,001 1,674 307 148 1,674 307 148 3,313 3,	152,962 dic-18 87,970 60,010 21,189 1,896 3,207 1,895 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,887 361 133 182 41 3,927 530 1,145 574 271 980 50 452 88 81	717,793 Total/17 492,758 297,282 145,789 18,288 21,956 8,478 965 294,594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672 1,975 829 743 403 15,677 2,2,179 4,569 1,553 2,090 1,067 4,213 246 4,335 1,358 4,009	763,885 Total/18 513,970 316,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 1,827 2,960 1,827 2,960 1,827 2,968 1,119 5,326 1,119 5,326 509 3,872 776 623	06.092 Dif Rel. 21,211 20,920 2,371 7,163 3,810 740 48 32,596 40,010 7,001 413 1,951 1,152 409 677 267 510 126 3399 45,2718 52,718 52,718 52,718 52,718 52,718 52,718	333 -117 -117 -117 -117 -117 -117 -117 -
CENTRO AMERICA Guatemala Honduras Nearagua Costa Rica Panamá Belice NORTE AMERICA México Canadá SUR AMERICA Argentina Brasil Colombia Diros Palses de America CARIBE Cuba República Dominicana Otros Caribe EUROPA Alemanía España Francia Italia Reino Unido Otros Europa AFRICA ASTRICA A	123,022 Jul-17	126,296 33,880 53,416 32,803 3,116 32,803 3,116 63,879 59,418 2,197 2,273 4,18 130 153 51 1602 1,936 378 979 491 112 162 727 59 722 319 69 0	103,205 103,205 103,709 41,359 41,359 500 45,525 38,567 4,326 644 1,288 1,876 3111 102 114 95 2,493 1,021 210 388 188 188 188 188 188 188 1	115,686 113,368 6,672 31,859 8,098 2,619 1,968 153 50,912 46,674 2,385 1,853 4,561 341 586 1,417 2,216 432 200 808 275 2,643 200 808 275 500 608 212 492 90 56	113,600 85,291 43,478 14,954 14,954 1,013 135 26,600 3,125 1,20	142,858 72,988 45,683 20,369 920 3,373 2,519 920 31,745 30,773 1,635 1,337 4,324 237 551 1,484 2,343 2,343 2,344	127,686 65,368 44,074 13,461 2,938 3,577 1,185 133 39,056 31,547 5,829 1,680 1,560 2,060 1,560 2,560 2,560 2,560 2,560 3,523 322 267 161 113 2,523 322 267 161 1,050 37	124,410 oct-18 66,350 35,214 20,148 6,207 3,548 6,207 3,548 43,644 37,761 4,135 1,747 3,982 283 428 1,367 1,903 108 2,683 329 690 241 347 135 941 187 581 87 52 0	114,145 114,145 114,145 114,172 114,172 114,172 115,202 115,203 115	121,473 79,415 79,415 75,207 71,051 2,585 3,139 1,205 47,090 4,376 2,629 4,318 289 605 1,459 1,965 473 208 155 110 3,656 347 782 393 427 188 1,510 49 862 1,510 49	dic-17 107,251 72,600 25,568 3,736 3,885 1,406 57 75,736 67,799 3,299 4,709 4,001 517 316 1,494 1,674 307 148 105 54 43,331 499 795 377 492 200 997 36	152,962 87,970 60,010 21,189 1,896 3,207 1,256 409 80,915 72,795 3,538 4,583 3,784 317 275 1,305 1,807 1,817 361 138 182 41 13,927 574 271 574 271 574 271 574 271 574 271 574 271 588 88 81 0	717.793 Total/17 492.758 297.282 145.789 18.288 21,956 8.478 965 24.594 254,503 25,257 14,834 27,331 2,979 3,369 9,311 11,672 2,179 4,569 1,553 2,090 1,067 4,213 2,46 4,335 4,358	783,885 Total/18 513,970 318,202 143,418 25,451 18,147 7,738 1,013 327,190 294,513 18,256 14,421 25,380 1,827 2,960 8,634 11,959 2,485 9555 1,082 448 18,391 2,014 5,312 1,952 2,668 1,1959 5,328 5,3	06,092 Dif.Rel. 21,211 20,920 2,371 7,163 3,810 48 80 40,010 413 1,951 1,152 409 677 510 126 339 45 2,719 165 2,719 165 32 345 32 311 263 463 463 578 52 2114 0	333 - 11 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1

Source: Survey of tourist in transit in land borders and international airports of El Salvador and the Acajutla Port. CORSATUR-SPSS SA DE CV 2017-2018

EL SALVADOR: COMPARATIVE CHART OF MONTHLY ARRIVAL OF TOURISTS, EXCURSIONISTS AND VISITORS YEARS: 2017-2018

		EXCURS	IONISTS			TOUR	ISTS		VISIT	ORS	ABSOLUTE	RELATIVE
MONTH	2017	2018	ABSOLUTE VARIATION	RELATIVE VARIATION	2017	2018	ABSOLUTE VARIATION	RELATIVE VARIATION	2017	2018	VARIATION 2018-2017	VARIATION 2018-2017
JAN	54,463	55,249	786	1.4%	108,164	123,022	14,858	13.7%	162,627	178,271	15,644	9.6%
FEB	52,465	58,417	5,952	11.3%	109,890	103,206	-6,684	-6.1%	162,355	161,623	-732	-0.5%
MARCH	51,418	61,732	10,314	20.1%	110,855	113,600	2,745	2.5%	162,272	175,332	13,059	8.0%
APRIL	39,439	52,333	12,894	32.7%	107,436	127,686	20,251	18.8%	146,875	180,019	33,144	22.6%
MAY	49,683	58,196	8,513	17.1%	116,025	114,145	-1,880	-1.6%	165,708	172,341	6,633	4.0%
JUNE	55,253	60,021	4,768	8.6%	125,576	136,134	10,558	8.4%	180,830	196,155	15,326	8.5%
JULY	53,409	57,259	3,850	7.2%	131,609	147,254	15,645	11.9%	185,018	204,514	19,495	10.5%
AUG	32,674	44,540	11,866	36.3%	133,887	147,862	13,975	10.4%	166,561	192,402	25,841	15.5%
SEP	41,934	48,206	6,272	15.0%	92,860	103,207	10,347	11.1%	134,793	151,413	16,619	12.3%
OCT	58,148	66,048	7,901	13.6%	102,923	112,862	9,939	9.7%	161,071	178,910	17,839	11.1%
NOV	57,459	62,152	4,692	8.2%	127,724	135,654	7,931	6.2%	185,183	197,806	12,623	6.8%
DEC	71,695	66,396	-5,299	-7.4%	166,665	191,436	24,771	14.9%	238,360	257,832	19,472	8.2%
TOTAL	618,040	690,550	72,509	11.7%	1,433,613	1,556,069	122,455	8.5%	2,051,653	2,246,618	194,965	9.5%

Source: SURVEY OF TOURIST IN TRANSIT IN LAND BORDERS AND AIRPORTS, CORSATUR SPSS SA DE CV and data by air MIGRATION

ANNEX 11

										ILAKS	1996-20	10											
EANS OF TRAVEL CHOSEN	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009							2016		
TOTAL	282,835	387,052	541,863	658,191	667,315	616,888	798,243	719,963	950,745	1,127,141	1,278,924	1,338,543	1,384,773	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1,677,29
BY PLANE																							
SUB TOTAL	163,739	206,216	189,257	229,967	233,627	223,910	252,689	261,889	449,149	499,054	482,527	526,722	489,625	429,946	426,171	469,591	541,121	589,113	591,268	598,805	615,844	642,476	727,38
EL SALVADOR	161,192	204,055	187,261	227,714	231,269	220,496	248,081	258,191	445,434	495,218	478,917	522,911	488,136	429,946	426,171	469,591	541,121	589,113	591,268	598,805	609,934	633,388	719,99
ILOPANGO	2,547	2,161	1,996	2,253	2,358	3,414	4,608	3,698	3,715	3,836	3,610	3,811	1,489	0	0	0	0	0	0	0	5,910	9,088	7,388
BY LAND																							
SUB TOTAL	118,854	180,666	352,230	423,271	428,744	387,130	540,693	457,020	500,370	627,142	794,704	811,100	891,879	660,980	723,390	714,906	713,603	693,679	753,897	802,793	817,769	913,333	949,907
LAS CHINAMAS	33,738	47,671	57,894	64,923	58,037	96,116	144,914	136,265	107,624	133,456	178,725	264,074	228,817	187,536	243,267	248,459	253,783	177,844	221,564	248,391	239,119	288,301	337,168
SAN CRISTOBAL	18,936	27,032	40,433	82,213	89,633	75,233	74,192	52,820	68,743	93,844	114,733	61,003	74,374	34,508	28,528	33,276	27,983	48,248	60,431	55,538	66,122	66,309	63,717
LA HACHADURA	26,604	29,032	58,008	76,648	74,487	62,570	90,122	76,016	89,504	81,285	134,476	132,032	222,943	240,192	241,860	242,666	240,940	232,198	220,474	230,144	232,095	231,461	208,570
ANGUIATÚ	3,773	9,856	33,657	34,756	31,677	27,083	35,590	33,402	36,491	43,044	55,512	34,035	38,754	24,467	25,227	27,717	26,554	35,241	36,223	32,735	27,085	68,018	57,868
EL AMATILLO	19,868	38,886	109,459	111,145	132,184	80,942	140,106	107,345	144,771	192,215	214,410	253,781	254,829	134,128	149,801	129,128	111,891	127,146	138,050	140,508	168,094	173,970	202,363
EL POY	9,981	18,016	49,814	53,586	42,726	45,186	55,769	51,172	53,237	83,298	96,848	66,175	72,162	40,150	34,707	33,660	52,452	73,001	77,155	95,477	85,255	85,275	80,222
EL COCO	5,954	10,173	2,965	**	**	**	**	**	**		**	**		**	**		***	**	**	**	**	**	
LA VIRGEN		**				**	**	**	**	**			**		**			**	**	**	**	**	
BY SEA																							
SUB TOTAL	242	170	376	4,953	4,944	5,848	4,861	1,054	1,226	945	1,693	721	3,269	0	0	0	0	0	0	0	0	260	0
ACAJUTLA	0	0	0	3,797	3,089	4,094	3,409	75	184	3	95	5	2,725	0	0	0	0	0	0	0	0	260	0
LA UNIÓN	242	170	376	1,156	1,855	525	770	361	653	485	273	216	186	0	0	0	0	0	0	0	0	0	0
PUERTO BARILLAS	0	0	0	0	0	461	431	347	296	303	279	250	287	0	0	0	0	0	0	0	0	0	0
PUNTA GORDA	0	0	0	0	0	768	159	221	80	12	931	155	54	0	0	0	0	0	0	0	0	0	0
BAHIA DEL SOL	0	0	0	0	0	0	92	50	13	142	115	95	17	0	0	0	0	0	0	0	0	0	0

Fuente: Encuesta de movimientos turísticos en fronteras terrestres y aeropuertos de El Salvador y puerto de Acajutla. CORSATUR-SPSS SA DE CV 2016-2018







EL SALVADOR: MONTHLY ARRIVALS ACCORDING TO THE MEANS OF TRAVEL.

				JA	NUARY -	DECEM	BER 201	18						
MEANS OF TRAVEL CHOSEN	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEP	ост	NOV	DEC	TOTAL	% de Participation
TOTAL	126,296	115,887	142,858	124,410	121,473	152,962	166,758	172,832	114,747	118,054	143,144	177,872	1,677,292	100.00
BYPLANE														
SUB TOTAL	54,363	53,645	60,221	49,925	52,160	66,540	73,659	59,756	45,992	55,038	67,285	88,801	727,385	41.2
EL SALVADOR	53,410	52,784	59,331	49,359	51,479	65,993	73,013	59,199	45,499	54,586	66,837	88,507	719,997	40.7
ILOPANGO	953	861	890	566	681	547	646	557	493	452	448	294	7,388	0.5
BYLAND														
SUB TOTAL	71,933	62,242	82,637	74,485	69,313	86,422	93,099	113,076	68,755	63,016	75,859	89,071	949,907	58.69
LAS CHINAMAS	22,879	22,704	28,221	24,235	25,719	35,159	34,833	49,968	23,276	13,695	26,368	30,110	337,168	18.5
SAN CRISTOBAL	2,512	4,101	10,385	5,073	2,889	3,273	8,706	2,701	3,291	7,342	8,886	4,558	63,717	4.2
LA HACHADURA	29,288	11,971	15,914	13,539	15,779	18,364	9,256	20,873	17,402	15,839	17,959	22,386	208,570	14.8
ANGUIATU	3,253	3,232	2,828	4,065	2,681	4,630	3,218	4,226	19,368	2,228	3,150	4,989	57,868	3.8
EL AMATILLO	9,872	15,053	15,684	21,179	18,858	18,040	24,575	24,826	2,612	16,447	13,387	21,830	202,363	11.5
EL POY	4,129	5,180	9,604	6,394	3,387	6,957	12,511	10,482	2,804	7,465	6,110	5,198	80,222	5.6
BY SEA														
SUB TOTAL	0													0.0
ACAJUTLA														0.0
PUERTO BARILLAS													0	0.0
LA UNION													0	0.0
PUNTA GORDA													0	0.0
BAHIA DEL SOL													0	0.00

Source: Survey of counts of tourist in transit in land borders and airports -CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV and data by air migration 2007-2018

ANNEX 13

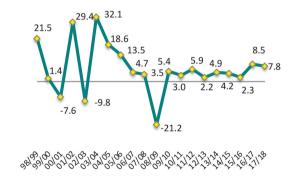
			1	EL SAL\	ADOR:	INTERN	ATIONAI	ARRIV	ALS BY	REGION	YEAR: 2	018				
REGIONS	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	% de variation	Market Share %	Average annual growth rate
														2017-2018	2018	2006-2018(%)
CENTRAL AMERICA	939,815	852,660	889,531	673,324	739,843	734,796	740,698	708,541	768,259	805,634	827,865	898,652	961,266	7.0%	57.3%	0.7%
NORTH AMERICA	272,017	386,543	422,907	371,280	356,608	368,641	443,075	482,211	488,547	505,078	507,299	548,541	606,745	10.6%	36.2%	7.6%
SOUTH AMERICA	25,666	41,044	27,137	19,861	23,704	33,249	32,897	46,337	43,701	44,991	45,879	50,901	50,646	-0.5%	3.0%	9.0%
EUROPE	27,853	40,020	32,656	18,842	19,919	33,891	25,744	32,344	29,982	30,223	32,723	39,652	41,361	4.3%	2.5%	7.3%
OTHER NATIONS	13,573	18,276	12,542	7,619	9,487	13,920	12,310	13,358	14,676	15,672	19,848	18,323	17,275	-5.7%	1.0%	5.2%
TOTAL	1,278,924	1,338,543	1,384,773	1,090,926	1,149,561	1,184,497	1,254,724	1,282,792	1,345,165	1,401,598	1,433,613	1,556,069	1,677,292		100.0%	2.6%

SALVADORAN TOURISM CORPORATION - CORSATUR - MIGRATION DEPARTMENT, 2006, CORSATUR, ARALDI. IT. CORNER, SPSS, S.A. DE C.V., 2007 - 2018.





ARRIVAL OF TOURISTS. ANNUAL PERCENTAGE GROWTH. YEARS: 1998 - 2018



COMPARATIVE CHART OF ARRIVALS YEARS: 2013 - 2018

Tourists

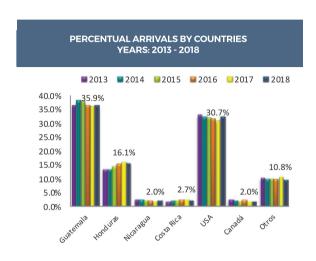


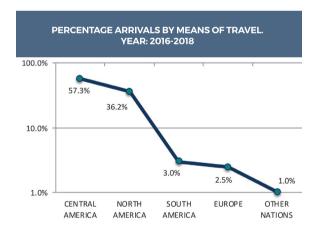


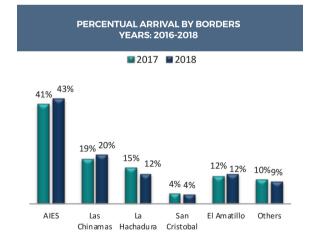












EL SALVADOR: HISTORICAL SERIES OF TOURISM INCOME

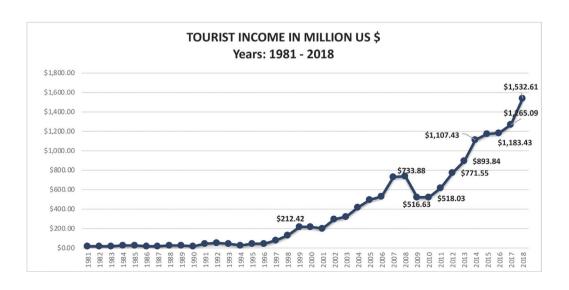
(Expenditure made by international visitors during trips to El Salvador)

Millions of US\$

Years: 1981 - 2018

YEAR	Millions US\$	YEAR	Millions US\$	YEAR	Millions US\$
1981	14.12	1994	28.83	2007	725.89
1982	16.56	1995	40.90	2008	733.88
1983	19.40	1996	44.10	2009	516.63
1984	22.72	1997	75.56	2010	518.03
1985	26.60	1998	126.65	2011	615.15
1986	15.60	1999	212.42	2012	771.55
1987	18.30	2000	215.71	2013	893.84
1988	21.42	2001	199.41	2014	1107.43
1989	25.10	2002	289.92	2015	1169.45
1990	18.40	2003	316.83	2016	1183.43
1991	39.85	2004	415.32	2017	1265.09
1992	49.10	2005	492.24	2018	1532.61
1993	40.79	2006	527.55		

Source: CORSATUR, MIGRATION/ ISTU 1981-2006 - SURVEY OF THE PROFILE AND EXPENDITURE OF THE INTERNATIONAL VISITOR. CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV 2007-2018.









\$13,106,952 \$18,626,077 \$5,519,125 42.1% \$503,525,550 \$499,408,765 -\$4,116,785 \$3,036,816 \$2,941,912 \$3,538,026 \$5,795,455 \$2,205,257 \$4,441,961 \$1,405,145 \$4,605,904 \$1,663,992 \$3,782,757 **EXCURSIONISTS** EL SALVADOR: INCOME FROM TOURISM (US \$ Millions) YEARS: 2009-2010 \$244,731 ABSOLUTE VARIATION 46.3% \$114,756,287 \$130,522,724 61.4% 56.6% 6.9% \$138,244,875 \$123,004,842 \$136,782,010 \$132,838,328 \$113,742,378 \$113,042,871 TOURISTS -\$15,240,033 \$15,766,437 -\$3,943,682 -\$699,507 -0.8% -11.0% 13.7% -0.6% \$516,632,502 \$117,793,103 \$140,372,208 \$141,186,787 \$117,280,404 \$518,034,842 \$138,633,783 \$134,964,685 \$116,825,628 **GRAND TOTAL 2010** \$127,610,746 \$1,402,340 -\$13,576,041 \$17,171,582 -\$1,738,425 -\$454,776 -1.2% -9.6% -0.4% 14.6%

FUENTE: ENCUESTA DEL PERFIL Y GASTO DEL VISITANTE INTERNACIONAL -CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV 2007-2017

3rd Quarter 2nd Quarter 1st Quarter

MONTH

TOTAL

		甲	SALVAE	OR: IN	COME FR	OM TOUR	ISM (US \$ N	/lillions)	EL SALVADOR: INCOME FROM TOURISM (US \$ Millions) YEARS: 2010-2011)-2011	
		EXCURSIONISTS	NISTS			TOURISTS	ISTS				ABSOLUTE
	2010	2011	ABSOLUTE VARIATION	RELATIVE VARIATION	2010	2011	ABSOLUTE VARIATION	RELATIVE VARIATION	GRAND TOTAL 2010	GRAND TOTAL 2011	VARIATION 2011/2010
٦.	\$3,782,757	\$4,611,102	\$828,345		\$113,042,871 \$4,611,102		-\$108,431,769	-95.9%	\$116,825,628	\$137,275,113	\$20,449,485
7	\$4,441,961	\$4,345,515	-\$96,446	-2.2%	\$130,522,724	24 \$4,345,515	-\$126,177,209	-96.7%	\$134,964,685	\$129,379,980	-\$5,584,705
-	\$4,605,904	\$5,147,639	\$541,735	11.8%	\$123,004,842 \$5,147,639		-\$117,857,203	-95.8%	\$127,610,746	\$179,928,832	\$52,318,086

2nd Quarter

1st Quarter

MONTH

4th Quarter 3rd Quarter

\$5,795,455 \$3,888,305 -\$1,907,150

-32.9%

TOTAL

\$18,626,077 \$17,992,561 -\$633,516 -3.4% \$499,408,765 \$17,992,561 -\$481,416,204 -96.4% \$518,034,842

\$132,838,328 \$3,888,305

-\$128,950,023

-97.1%

\$138,633,783

\$35,985,122

-\$482,049,720

-93.1%

\$29,933,752

21.6%

41.0%

-4.1%

17.5%

RELATIVE VARIATION 2011/2010

\$168,567,535

FUENTE: ENCUESTA DEL PERFIL Y GASTO DEL VISITANTE INTERNACIONAL -CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV 2007-2017

EL SALVADOR: INCOME FROM TOURISM (US \$ Millions) YEARS: 2011-2012

	17	FUENTE: ENCUESTA DEL PERFIL Y GASTO DEL VISITANTE INTERNACIONAL -CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV 2007-2017	DI, IT CORNER, SPS	TUR, ARALI	IONAL -CORSA	NTE INTERNAC	TO DEL VISITAI	FIL Y GAS	STA DEL PER	ENTE: ENCUE	골	
25.4%	\$156,399,240	\$771,550,699	\$615,151,460	25.9%	\$154,401,838	\$597,158,899 \$751,560,737 \$154,401,838	\$597,158,899	11.1%	\$1,997,402	\$17,992,561 \$19,989,963 \$1,997,402	\$17,992,561	TOTAL
33.2%	\$55,935,386	\$224,502,921	\$168,567,535	33.3%	\$54,810,599	\$219,489,829	\$164,679,230 \$219,489,829	28.9%	\$1,124,787	\$5,013,092	\$3,888,305	4th Quarter
3.0%	\$5,404,534	\$185,333,366	\$179,928,832	3.6%	\$6,353,129	\$181,134,322	\$174,781,193 \$181,134,322	-18.4%	-\$948,595	\$4,199,044	\$5,147,639	3rd Quarter
40.1%	\$51,907,287	\$181,287,267	\$129,379,980	41.3%	\$51,649,284	\$176,683,749	\$125,034,465 \$176,683,749	5.9%	\$258,003	\$4,603,518	\$4,345,515	2nd Quarter
31.4%	\$43,152,033	\$180,427,146	\$137,275,113	31.3%	\$41,588,826	\$174,252,837	\$132,664,011 \$174,252,837	33.9%	\$1,563,207	\$6,174,309	\$4,611,102	1st Quarter
2012/2011	VARIATION 2012/2011	GRAND TOTAL 2012	GRAND TOTAL 2011	RELATIVE VARIATION	ABSOLUTE VARIATION	2012	2011	RELATIVE VARIATION	ABSOLUTE VARIATION	2012	2011	MCN I
RELATIVE	ABSOLUTE				STS	TOURISTS			NISTS	EXCURSIONISTS		

EL SALVADOR: INCOME FROM TOURISM (US \$ Millions) YEARS: 2012-2013

	TOTAL	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter	WCN	MONTE
FUE	\$19,989,963	\$5,013,092	\$4,199,044	\$4,603,518	\$6,174,309	2012	
NTE: ENCUE	\$26,266,516	\$8,986,339	\$5,660,048	\$4,970,186	\$6,649,943	2013	EXCURSIONISTS
STA DEL PER	\$6,276,553	\$3,973,247	\$1,461,004	\$366,668	\$475,634	ABSOLUTE VARIATION	NISTS
FIL Y GAS	31.4%	79.3%	34.8%	8.0%	7.7%	RELATIVE VARIATION	
TO DEL VISITA	\$751,560,737	\$219,489,829	\$181,134,322	\$176,683,749	\$174,252,837	2012	
NTE INTERNAC	\$867,571,986	\$278,964,454	\$214,153,876	\$178,593,869	\$195,859,787	2013	TOURISTS
CIONAL -CORSA	\$116,011,249	\$59,474,625	\$33,019,554	\$1,910,120	\$21,606,950	ABSOLUTE VARIATION	ISTS
TUR, ARALI	15.4%	27.1%	18.2%	1.1%	12.4%	RELATIVE VARIATION	
FUENTE: ENCUESTA DEL PERFIL Y CASTO DEL VISITANTE INTERNACIONAL -CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV 2007-2017	\$771,550,699	\$224,502,921	\$185,333,366	\$181,287,267	\$180,427,146		GBAND TOTAL 2012
SA DE CV 2007-20	\$893,838,502	\$287,950,793	\$219,813,924	\$183,564,055	\$202,509,730	G. S.	GBAND TOTAL 2012
17	\$122,287,802	\$63,447,872	\$34,480,558	\$2,276,788	\$22,082,584	VARIATION 2013/2012	ABSOLUTE
	15.8%	28.3%	18.6%	1.3%	12.2%	2013/2012	RELATIVE

EL SALVADOR: INCOME FROM TOURISM (US \$ Millions) YEARS: 2013-2014

	TOTAL	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter	MONIH	
FUE	\$26,266,516	\$8,986,339	\$5,660,048	\$4,970,186	\$6,649,943	2013	
ENTE: ENCUE	\$33,948,607	\$12,355,593	\$5,883,763	\$8,698,019	\$7,011,232	2014	EXCURSIONISTS
STA DEL PER	\$7,682,091	\$3,369,254	\$223,714	\$3,727,833	\$361,289	ABSOLUTE VARIATION	NISTS
FIL Y GAS	29.2%	37.5%	4.0%	75.0%	5.4%	RELATIVE VARIATION	
TO DEL VISITA	\$867,571,986 \$1,073,485,831	\$278,964,454	\$214,153,876	\$178,593,869	\$195,859,787	2013	
NTE INTERNA	\$1,073,485,831	\$289,939,207	\$273,019,855	\$251,439,450	\$259,087,319	2014	TOURISTS
CIONAL -CORSA	\$205,913,845	\$10,974,754	\$58,865,979	\$72,845,581	\$63,227,532	ABSOLUTE VARIATION	ISTS
TUR, ARALI	23.7%	3.9%	27.5%	40.8%	32.3%	RELATIVE VARIATION	
DI, IT CORNER, SPS	\$893,838,502	\$287,950,793	\$219,813,924	\$183,564,055	\$202,509,730	GRAND TOTAL 2013	
FUENTE: ENCUESTA DEL PERFIL Y GASTO DEL VISITANTE INTERNACIONAL -CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV 2007-2017	\$1,107,434,438	\$302,294,801	\$278,903,617	\$260,137,469	\$266,098,551	GRAND TOTAL 2014	
917	\$213,595,936	\$14,344,008	\$59,089,693	\$76,573,414	\$63,588,821	VARIATION 2014/2013	ABSOLUTE
	23.9%	5.0%	26.9%	41.7%	31.4%	2014/2013	RELATIVE

EL SALVADOR: INCOME FROM TOURISM (US \$ Millions) YEARS: 2014-2015

	17	FUENTE: ENCUESTA DEL PERFIL Y GASTO DEL VISITANTE INTERNACIONAL -CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV 2007-2017	DI, IT CORNER, SPS	TUR, ARALI	CIONAL -CORSA	NTE INTERNAC	TO DEL VISITA	RFIL Y GAS	STA DEL PER	ENTE: ENCUE	FUE	
5.6%	\$62,019,890	\$1,169,454,328	\$1,107,434,438	4.5%	\$47,848,267	\$1,121,334,098	\$1,073,485,831 \$1,121,334,098	41.7%	\$14,171,623	\$48,120,230	\$33,948,607	TOTAL
3.1%	\$9,475,676	\$311,770,476	\$302,294,801	3.1%	\$8,980,495	\$298,919,702	\$289,939,207	4.0%	\$495,181	\$12,850,774	\$12,355,593	4th Quarter
9.6%	\$26,845,589	\$305,749,206	\$278,903,617	8.4%	\$22,893,278	\$295,913,133	\$273,019,855	67.2%	\$3,952,311	\$9,836,073	\$5,883,763	3rd Quarter
6.1%	\$15,777,332	\$275,914,801	\$260,137,469	4.4%	\$11,116,434	\$262,555,884	\$251,439,450	53.6%	\$4,660,898	\$13,358,917	\$8,698,019	2nd Quarter
3.7%	\$9,921,293	\$276,019,844	\$266,098,551	1.9%	\$4,858,060	\$263,945,379	\$259,087,319	72.2%	\$5,063,233	\$12,074,465	\$7,011,232	1st Quarter
2015/2014	VARIATION 2015/2014	GRAND IOTAL 2015	GRAND TOTAL 2014	RELATIVE VARIATION	ABSOLUTE VARIATION	2015	2014	RELATIVE VARIATION	ABSOLUTE VARIATION	2015	2014	MON
RELATIVE	ABSOLUTE				STS	TOURISTS			NISTS	EXCURSIONISTS		







EL SALVADOR: INCOME FROM TOURISM (US \$ Millions) YEARS: 2015-2016

		EXCURSIONISTS	NISTS			TOURISTS	ISTS				ABSOLLITE	RELATIVE
MONTH	2015	2016	ABSOLUTE VARIATION	RELATIVE VARIATION	2015	2016	ABSOLUTE VARIATION	RELATIVE VARIATION	GRAND TOTAL 2015	GRAND TOTAL 2016	VARIATION 2016/2015	VARIATION 2016/2015
1st Quarter	\$12,074,465	\$11,645,987	-\$428,478	-3.5%	\$263,945,379	\$269,700,142	\$5,754,764	2.2%	\$276,019,844	\$281,346,130	\$5,326,286	1.9%
2nd Quarter	\$13,358,917	\$11,797,904	-\$1,561,013	-11.7%	\$262,555,884	\$261,693,837	-\$862,048	-0.3%	\$275,914,801	\$273,491,741	-\$2,423,060	-0.9%
3rd Quarter	\$9,836,073	\$8,837,163	-\$998,910	-10.2%	\$295,913,133	\$289,123,099	-\$6,790,034	-2.3%	\$305,749,206	\$297,960,262	-\$7,788,944	-2.5%
4th Quarter	\$12,850,774	\$14,158,469	\$1,307,695	10.2%	\$298,919,702	\$316,477,574	\$17,557,872	5.9%	\$311,770,476	\$330,636,043	\$18,865,567	6.1%
TOTAL	\$48,120,230	\$46,439,524 -\$1,680,706	-\$1,680,706	-3.5%	\$1,121,334,098 \$1,136,994,652	\$1,136,994,652	\$15,660,554	1.4%	\$1,169,454,328	\$1,183,434,176	\$13,979,848	1.2%
	핕	NTE: ENCUE	STA DEL PER	FIL Y GAST	O DEL VISITAI	NTE INTERNAC	JONAL -CORSA	TUR, ARALE	FUENTE: ENCUESTA DEL PERFIL Y GASTO DEL VISITANTE INTERNACIONAL-CORSATUR, ARALDI, IT CORNER, SPSS SA DE CV 2007-2017	SA DE CV 2007-20	7	

EL SALVADOR: INCOME FROM TOURISM (US \$ Millions) YEARS: 2016-2017

		2007-2017	FUENTE: ENCUESTA DEL PERFIL Y CASTO DEL VISITANTE INTERNACIONAL-CORSATUR, SPSS SA DE CV 2007-2017	L-CORSAT	INTERNACIONA	EL VISITANTE	FIL Y GASTO D	A DEL PER	E: ENCUEST	FUENT		
6.9%	\$81,656,296	\$1,265,090,472	\$1,183,434,176	6.4%	\$72,841,762	\$1,209,836,414	\$1,136,994,652 \$1,209,836,414	19.0%	\$8,814,534	\$55,254,058	\$46,439,524	TOTAL
10.7%	\$35,227,991	\$365,864,034	\$330,636,043	10.3%	\$32,755,128	\$349,232,702	\$316,477,574	17.5%	\$2,472,863	\$16,631,332	\$14,158,469	4th Quarter
7.2%	\$21,487,136	\$319,447,398	\$297,960,262	7.6%	\$22,076,292	\$311,199,391	\$289,123,099	-6.7%	-\$589,156	\$8,248,008	\$8,837,163	3rd Quarter
9.6%	\$26,179,757	\$299,671,497	\$273,491,741	8.0%	\$20,821,929	\$282,515,766	\$261,693,837	45.4%	\$5,357,828	\$17,155,732	\$11,797,904	2nd Quarter
-0.4%	-\$1,238,588	\$280,107,542	\$281,346,130	-1.0%	-\$2,811,587	\$266,888,556	\$269,700,142	13.5%	\$1,572,999	\$13,218,987	\$11,645,987	1st Quarter
VARIATION 2017/2016	VARIATION 2017/2016	GRAND TOTAL 2017	GRAND TOTAL 2016	RELATIVE VARIATION	ABSOLUTE VARIATION	2017	2016	RELATIVE VARIATION	ABSOLUTE VARIATION	2017	2016	MONTH
RELATIVE	ARSOI IITE				STS	TOURISTS			NISTS	EXCURSIONISTS		

EL SALVADOR: INCOME FROM TOURISM (US \$ Millions) YEARS: 2017-2018

EXCURSI	ONISTS			TOUR	ISTS				A D S OI II TE	RELATIVE
2018	ABSOLUTE VARIATION	RELATIVE VARIATION	2017	2018	ABSOLUTE VARIATION	RELATIVE VARIATION	GRAND TOTAL 2017	GRAND TOTAL 2018	VARIATION 2018/2017	2018/2017
_	\$5,509,492	41.7%	\$266,888,556	\$355,157,465	\$88,268,910	33.1%	\$280,107,542	\$373,885,943	\$93,778,401	33.5%
2 \$26,117,241	\$8,961,509	52.2%	\$282,515,766	\$319,897,381	\$37,381,616	13.2%	\$299,671,497	\$346,014,623	\$46,343,125	15.5%
\$11,511,659	\$3,263,651	39.6%	\$311,199,391	\$344,746,817	\$33,547,426	10.8%	\$319,447,398	\$356,258,476	\$36,811,077	11.5%
2 \$15,508,579	-\$1,122,753	-6.8%	\$349,232,702	\$440,945,246	\$91,712,544	26.3%	\$365,864,034	\$456,453,825	\$90,589,791	24.8%
	\$16.611.899	30.1%	\$1,209,836,414	\$1,460,746,910	\$250,910,496	20.7%	\$1,265,090,472	\$1,532,612,867	\$267,522,395	21.1%
	EXCURSI 2017 2018 \$13,218,987 \$18,728,478 \$17,155,732 \$26,117,241 \$8,244,008 \$11,501,659 \$16,631,302 \$15,508,57	EXCURSION 2018 2018 \$18,728,478 \$26,117,241 \$11,511,659 \$15,508,579 \$41,855,957	EXCURSIONISTS 2018 ABSOLUTE VARIATION \$18,728,478 \$5,509,492 \$26,117,241 \$8,961,509 \$11,511,659 \$32,283,651 \$15,508,579 \$11,22,753 \$15,508,579 \$11,22,753	EXCURSIONISTS 2018 ABSOLUTE ARSOLUTE ARSOLUTE VARIATION VARIATION \$18,728,478 \$5,509,492 41.7% \$26,117,241 \$8,961,509 \$2,2% \$1,508,679 \$3,263,651 \$9,9% \$1,508,679 \$1,122,753 \$1,122,753 \$1,124,180 \$1,122,753 \$1,124,180 \$1,122,753 \$1,124,180 \$1,122,753 \$1,124,180 \$1,124	EXCURSIONISTS 2018 ABSOLUTE 2018 \$18,728,478 \$5,509,492 41.7% \$266,989,556 \$325,5157, \$261,17,241 \$8,961,509 \$2,2% \$282,515,766 \$319,897, \$11,511,659 \$32,636,51 \$3,263,651 \$3,688, \$340,232,702 \$41,670,746 \$1,122,753 \$41,670,746 \$1,122,753 \$41,670,746 \$41,670,746	EXCURSIONISTS 2018 2018 VARIATION \$18,728,478 \$5,509,492 41,7% \$2828,515,766 \$39,6% \$282,515,766 \$311,99,391 \$31,508,579 \$1,508,579 \$1,122,753 -6.8% \$34,208,361 \$1,208,364 \$41,607,466 \$10,008,564 \$41,607,466	EXCURSIONISTS 2018	EXCURSIONISTS TOURISTS TOURISTS RELATIVE ABSOLUTE POURISTS RELATIVE AREATIVE AREATIVE TOURISTS RELATIVE AREATIVE COLD RISTS RELATIVE AREATIVE 2018 CASOLUTE RELATIVE AREATIVE CASOLUTE RELATIVE AREATIVE CASOLUTE RELATIVE AREATIVE AREATIVE AREATIVE AREATIVE AREATIVE CASOLUTE AREATIVE AREATIVE AREATIVE AREATIVE AREATIVE AREATIVE AREATIVE AREATIVE AREATIVE AREATIVE AREATIVE AREATIVE AREATI	EXCURSIONISTS	Color Colo

DEPA	ARTURE OF O	UTBOUND T	OURIST TRA	VELING ABRO	DAD BT MEAI	NS OF TRAVE	L, BY ROAD A	AND BY AIR.	2009-2018			
TOURIST	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	VARIACION ABSOLUTA 17/16	VARIACION RELATIVA 18/17
San Cristobal	14,581	13,474	19,776	14,327	70,323	59,874	45,801	83,770	61,341	60,288	-1,052	-1.7%
La Hachadura	53,132	53,240	34,578	51,029	90,213	117,731	142,337	143,844	134,894	144,822	9,928	7.4%
Las Chinamas	176,327	190,268	211,751	241,122	181,793	143,262	148,756	143,485	230,884	271,511	40,627	17.6%
Anguiatu	27,941	16,802	30,422	37,853	60,908	56,107	86,227	90,879	70,983	102,414	31,431	44.3%
El Amatillo	376,232	473,908	502,119	494,878	415,859	417,072	385,429	412,908	357,233	136,285	-220,947	-61.8%
El Poy	27,958	22,297	31,226	47,937	57,937	47,302	50,106	50,546	58,529	57,411	-1,118	-1.9%
AIES	244,768	228,565	330,602	276,184	289,362	321,344	391,679	482,007	475,596	482,786	7,190	1.5%
llopango	0	0	0	0	0	0	0	3,695	4,917	4,380	-537	-10.9%
TOTAL ENTRANCES	920,938	998,554	1,160,474	1,163,330	1,166,396	1,162,691	1,250,336	1,411,133	1,394,376	1,259,897	-134,478	-9.6%

SOURCE: SURVEY OF TOURIST IN TRANSIT IN LAND BORDERS AND AIRPORTS OF EL SALVADOR, CORSATUR-SPSS SA DE CV 2016-2018

DEP	ARTURE OF O	UTBOUND T	OURIST TRA	VELING ABRO	DAD BT MEAI	NS OF TRAVE	L, BY ROAD	AND BY AIR.	2009-2018			
EXCURSIONIST	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	VARIACION ABSOLUTA 17/16	VARIACION RELATIVA 18/17
San Cristobal	28,822	25,338	34,798	37,051	46,777	33,540	32,170	45,747	81,948	95,078	13,130	16.0%
La Hachadura	19,957	25,262	11,635	14,400	18,502	23,896	33,832	48,299	71,641	62,445	-9,196	-12.8%
Las Chinamas	68,607	64,709	57,397	42,960	51,510	75,984	73,794	38,921	51,515	70,043	18,528	36.0%
Anguiatu	55,097	51,357	52,563	52,198	82,248	77,418	68,904	70,801	83,726	122,735	39,009	46.6%
El Amatillo	181,694	196,302	92,589	85,010	97,013	91,844	109,992	145,004	140,478	75,941	-64,537	-45.9%
El Poy	70,185	59,782	59,916	67,484	52,422	49,572	48,598	43,840	47,252	102,079	54,827	116.0%
AIES	0	0	0	0	0	0	0	0	0	0	0	
llopango	0	0	0	0	0	0	0	0	0	0	0	
TOTAL ENTRANCES	424.362	422,750	308.898	299,103	348,472	352,254	367,290	392,612	476.560	528.321	51.761	10.9%

424,352 | 422,750 | 306,898 | 299,103 | 348,472 | 357,254 | 367,290 | 392,612 | 476,360 | 528,321 |

SOURCE: SURVEY OF TOURIST IN TRANSIT IN LAND BORDERS AND AIRPORTS OF EL SALVADOR,

CORSATUR-SPSS SA DE CV 2016-2018

DEP	ARTURE OF O	UTBOUND T	OURIST TRAV	ELING ABRO	DAD BT MEAI	NS OF TRAVE	L, BY ROAD A	AND BY AIR.	2009-2018			
VISITOR	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	VARIACION ABSOLUTA 17/16	VARIACION RELATIVA 18/17
San Cristobal	43,403	38,812	54,574	51,379	117,099	93,414	77,972	129,517	143,288	155,366	12,078	8.4%
La Hachadura	73,089	78,502	46,213	65,429	108,716	141,627	176,169	192,143	206,535	207,267	732	0.4%
Las Chinamas	244,934	254,977	269,148	284,082	233,304	219,245	222,550	182,405	282,399	341,554	59,155	20.9%
Anguiatu	83,037	68,159	82,985	90,051	143,157	133,525	155,131	161,679	154,709	225,149	70,440	45.5%
El Amatillo	557,925	670,210	594,708	579,888	512,871	508,916	495,421	557,911	497,711	212,226	-285,485	-57.4%
El Poy	98,143	82,079	91,142	115,421	110,359	96,874	98,704	94,386	105,781	159,490	53,709	50.8%
AIES	244,768	228,565	330,602	276,184	289,362	321,344	391,679	482,007	475,596	482,786	7,190	1.5%
Ilopango	0	0	0	0	0	0	0	3,695	4,917	4,380	-537	-10.9%
TOTAL ENTRANCES	1,345,300	1,421,304	1,469,372	1,462,433	1,514,868	1,514,945	1,617,626	1,803,744	1,870,936	1,788,218	-82,717	-4.4%

SOURCE: SURVEY OF TOURIST IN TRANSIT IN LAND BORDERS AND AIRPORTS OF EL SALVADOR, CORSATUR-SPSS SA DE CV 2016-2018







SALVADORAN TOURISM CORPORATION

MISSION

To permanently promote El Salvador as a tourist destination nation wide and worldwide, jointly with the different stakeholders of the sector.

VISION

To position El Salvador as a sustainable, attractive, and competitive tourist destination.

INSTITUTIONAL VALUES

LOYALTY

A mindset accepted to fulfill the values, institutions, norms and regulations for its fulfillment.

RESPONSIBILITY

Personal identity that, as a collective effort, allows achieving organizational objectives.

VOCATION TO SERVICE

Attitude towards work with quality, ethics and honesty for the benefit of internal and external clients.

PRODUCTIVITY

Develop our work efficiently and effectively, seeking to offer added value.

DEVOTION

Offer a service with love, dedication and excellence.

TEAMWORK

Commitment to combine and join efforts to achieve common objectives.



